

A RESOLUTION AUTHORIZING THE CITY MANAGER TO ENTER INTO A LEASE AND SERVICE AGREEMENT WITH VISUAL EDGE IT FOR MULTIFUNCTION PRINTERS.

WHEREAS, in 2021 the City bought out the leases for multifunction printers located at various City buildings and entered into a 2-year maintenance agreement with Visual Edge IT (FKA, Graphic Enterprises), which ends on February 6, 2024; and

WHEREAS, the existing copiers, which were acquired in 2017, have now reached the end of their expected lifespan; and

WHEREAS, A copier team of six staff members initiated a solicitation process, inviting proposals from three different vendors for 5-year lease of multifunction printers, combined with a 5-year service agreement, consisting of the lease of five (5) brand-new machines for a duration of 60 months, as well as a service agreement covering thirteen (13) machines for a 60-month period; and

WHEREAS, the following is a summary of the quotes received from the three vendors, with a more detailed breakdown included as an attachment:

- **Visual Edge IT: \$6,669.72 per year, totaling \$33,348.60 over 60 months.**
- Blue Technologies: \$8,148.00 per year, totaling \$40,740.00 over 60 months.
- Konica Minolta: \$8,757.03 per year, totaling \$43,785.13 over 60 months.

; and

WHEREAS, the City renegotiated three (3) current leases with Visual Edge IT for existing printers at the Police Department, to allow for a dollar buyout at the end of the leasing term and to synchronize replacement rotation for all machines, at a total cost of \$10,320.60 for a 60-month period; and

WHEREAS, Staff is requesting to enter into a 5-year lease agreement with Visual Edge IT for the lease of new multifunction equipment and renegotiated leases for existing machines in the amount of \$43,669.20 over the 5-year period and a 5-year Service Agreement on a per-copy basis; and

WHEREAS, the lease amount offered by Visual Edge IT is more cost-effective than the state-term price stipulated in contract RSI007281.

NOW, THEREFORE, BE IT RESOLVED by the Council of Hudson, Summit County, State of Ohio, that:

Section 1. The City Manager is authorized to enter into a sixty (60) month lease agreement with Visual Edge IT for the lease of five multifunction printers, renegotiation of the

three (3) police printers, along with a 60-month service agreement that includes the five newly leased printers, three police units and five existing printers, at a cost of Forty-Three Thousand Six Hundred Sixty-Nine Dollars and Twenty Cents (\$43,669.20).

Section 2. That the above recitals are fully incorporated herein.

Section 3. It is found and determined that all formal actions of this Council concerning and relating to the adoption of this Resolution were adopted in an open meeting of this Council, and that all deliberations of this Council and any of its committees that resulted in such formal action were in meetings open to the public in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code.

Section 4: Wherefore, this Resolution shall take effect and be in force from and after the earliest period allowed by law.

PASSED: _____

Jeffrey L. Anzevino, Mayor

ATTEST:

Aparna Wheeler, Clerk of Council

I certify that the foregoing Resolution No. 23-141 was duly passed by the Council of said Municipality on _____, 2023.

Aparna Wheeler, Clerk of Council