DATE:

January 16, 2014

TO:

City Council Members, Mayor and City Manager

FROM:

Jeffrey F. Knoblauch, Finance Director

RE:

December 2014 Financial Report

Attached are the December month end financial reports. The reports include the following:

1. A Statement of Cash from Revenue and Expense

- 2. An Executive Summary of the City's major funds: including the General Fund, Street M&R (Service), Cemetery, Parks, Cable TV, Fire, Emergency Medical Services, Water, Wastewater, Electric, Storm Water, Golf Course and Fleet Maintenance Funds. This report shows variance ratios of year-to-date revenues and expenditures compared to previous year-to-date and current budget figures.
- 3. <u>Bank Report</u> has been included to summarize the investment instruments on which the City earns interest income.
- 4. <u>Variance Notes</u> have been included to highlight variations from budget projections listed on the Executive Summary.
- 5. <u>Utility Billing Delinquency Report</u> has been included to show the past due balance totals for our utility customers along with the balances that have been turned over to collections and certified to Summit County and placed as a lien on the property. Also included is the balances written off due to bankruptcy, collection company fees and smaller, immaterial amounts.
- 6. <u>Bank Reconciliation</u> has been included to show the City's accounts and related reconciling items.

<u>Note:</u> As requested, at the bottom of the Utility Billing Delinquency Report, we added the year to date amount received from the collection companies. We currently use Babcock & Wasserman Co, LPA as our collection agency at a discounted rate of 18%.

City of Hudson

Statement of Cash Position with MTD Totals

From: 1/1/2014 to 12/31/2014

Include Inactive Accounts: No Page Break on Fund: No

Funds:	Funds: 101 to 822							Include Inactive Accounts: No Page Break on Find: No	Dage Break on Flind: No
Fund	Description	Beginning Balance	Net Revenue MTD	Net Revenue YTD	Net Expenses MTD	Net Expenses YTD	Unexpended	Encumbrance YTD	Ending
101	GENERAL FUND INCOME TAX FUND	\$7,499,277.04 \$3,447,972.57	\$1,311,536.41	\$19,268,969.79 \$0.00	\$1,552,548.46 \$0.00	\$20,793,040.69 \$0.00	\$5,975,206.14 \$3,447,972.57	\$584,395.58	\$5,390,810.56
105	EMERGENCY MANAGED RESERVE FUND	\$434,843.80	\$0.00	\$0.00	\$0.00	\$0.00	\$434,843.80	\$0.00	\$434,843.80
201	STREET MAINT & REPAIR	\$174,618.39	\$431,350.29	\$3,477,584.55	\$302,629.46	\$3,420,849.46	\$231,353.48	\$61,918.02	\$169,435.46
202	STATE HIGHWAY IMPROVEMENT	\$29,688.23	\$6,411.53	\$76,821.05	\$0.00	\$65,000.00	\$41,509.28	\$0.00	\$41,509.28
203	CEMETERY	\$206,422.92	\$6,206.65	\$252,822.99	\$16,292.96	\$287,831.02	\$171,414.89	\$9,928.99	\$161,485.90
204	PARK DEVELOPMENT	\$97,277.03	\$0.00	\$0.00	\$0.00	\$0.00	\$97,277.03	\$0.00	\$97,277.03
202	HUDSON PARKS	\$2,562,762.29	\$108,197.10	\$1,441,186.26	\$412,986.63	\$1,212,664.33	\$2,791,284.22	\$148,980.03	\$2,642,304.19
206	HUDSON CABLE 25	\$66,325.18	\$466.50	\$312,325.20	\$17,254.57	\$334,030.30	\$44,620.08	\$5,043.52	\$39,576.56
208	STATE PERMISSIVE AUTO	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
209	DRUG LAW ENFOR(DARE)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
210	COUNTY PERMISSIVE AUTO	\$810.02	\$0.00	\$0.00	\$0.00	\$0.00	\$810.02	\$0.00	\$810.02
213	LAW ENFORCMENT/EDUCAT ION	\$40,698.36	\$350.00	\$3,982.00	\$0.00	\$0.00	\$44,680.36	\$0.00	\$44,680.36
215	COURT COMPUTER FUND	\$18,426.68	\$0.00	\$0.00	\$0.00	\$0.00	\$18,426.68	\$0.00	\$18,426.68
221	FIRE DISTRICT	\$1,408,214.37	\$112,315.98	\$1,513,522.30	\$92,868.65	\$1,205,039.16	\$1,716,697.51	\$126,638.11	\$1,590,059,40
224	EMERGENCY MEDICAL SERVICE	\$114,250.05	\$175,354.64	\$1,319,134.58	\$90,559.72	\$1,339,778.65	\$93,605.98	\$53,336.54	\$40,269.44
225	ECONOMIC DEVELOPEMENT FUND	\$194,626.16	\$119,000.00	\$120,210.73	\$10,026.39	\$194,548.53	\$120,288.36	\$98,933.00	\$21,355.36
230	HUDSON TEEN PROGRAM	\$21,990.29	\$0.00	\$6,205.00	\$0.00	\$4,261.63	\$23,933.66	\$703.36	\$23,230.30
232	FEMA FUND	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
234	DUI TASK FORCE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
307	FIRE/EMS DEBT SERVICE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.03
310	GEN.OBLIG.BOND FD- SO.INDUST.	\$288,030.67	\$0.00	\$133,601.88	\$113,513.82	\$121,568.63	\$300,063.92	\$0.00	\$300,063.92
315	PARK ACQUISITION DEBT	\$62,245.06	\$0.00	\$511,579.17	\$508,869.00	\$567,997.21	\$5,827.02	\$0.00	\$5,827.02

Statement of Cash Position with MTD Totals From: 1/1/2014 to 12/31/2014

1	2000 00	i i		From: 1/1/201	From: 1/1/2014 to 12/31/2014	4			
Fund	Description	Beginning Balance	Net Revenue MTD	Net Revenue Net Expenses YTD MTD	Net Expenses N MTD	Net Expenses YTD	Unexpended Balance	Encumbrance YTD	Ending Balance
316	VILLAGE SOUTH BOND DEBT	\$9,580.27	\$0.00	\$256,164.60	\$233,231.00	\$260,739.66	\$5,005.21	\$0.00	\$5,005.21
318	SPECIAL ASSESSMENT	\$149,653.49	\$0.00	\$114,555.17	\$103,579.38	\$118,626.01	\$145,582.65	\$0.00	\$145,582.65
320	LIBRARY CONST. DEBT	\$32,404.77	\$0.00	\$792,744.39	\$717,212.50	\$809,433.63	\$15,715.53	\$0.00	\$15,715.53
321	DOWNTOWN TIF FUND	\$1,800.18	\$206,872.00	\$835,088.46	\$812,887.50	\$836,265.29	\$623.35	\$0.00	\$623.35
401	PERMISSIVE CAPITAL FUND	\$106,485.77	\$128,876.38	\$283,402.66	\$0.00	\$245,000.00	\$144,888.43	\$0.00	\$144,888.43
415	GOLF CONSTRUCTION	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
430	STREET SIDEWALK CONSTRUCTION	\$1,747,187.69	\$1,212,121.25	\$2,541,925.77	\$1,204,747.89	\$2,725,773.56	\$1,563,339.90	\$912,500.58	\$650,839.32
431	STORM SEWER IMPROVEMENTS	\$468,640.96	\$0.00	\$0.00	\$0.00	\$11,134.01	\$457,506.95	\$10,908.13	\$446,598.82
440	CITY ACQUISITION & CONSTRUCT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
445	Road Reconstruction Fund	\$4,439,154.53	\$3,360.87	\$26,958.44	\$337,550.62	\$2,089,123.50	\$2,376,989.47	\$411,424.26	\$1,965,565.21
450	WATER CAP PROJ- DEBT	\$49,886.43	\$0.00	\$0.00	\$36,956.38	\$38,456.39	\$11,430.04	\$11,268.20	\$161.84
452	WASTEWATER CAPITAL PROJECTS	\$176,445.04	\$213.14	\$1,202.00	\$7,164.34	\$12,664.34	\$164,982.70	\$91,583.63	\$73,399.07
456	POLICE STATION AQUISITION	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
471	MILFORD/SR 91 CONNECTOR	\$713,387.58	\$0.00	\$2,039.78	\$0.00	\$715,427.36	\$0.00	\$0.00	\$0.00
475	SEASONS ROAD INTERCHANGE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
476	ATTERBURY BLVD RECONSTRUCTION	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
477	ATTERBURY BRIDGE REPLACEMENT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
480	FIRE CAPITAL REPLACEMENT FUND	\$893,232.02	\$111.25	\$203,323.05	\$0.00	\$1,006,691.96	\$89,863.11	\$5,070.81	\$84,792.30
490	YOUTH DEVLP CENTER	\$424,857.97	\$19.08	\$1,245,796.38	\$0.00	\$1,655,242.04	\$15,412.31	\$8,123.52	\$7,288.79
501	WATER FUND	\$497,324.87	\$148,939.20	\$1,941,826.60	\$684,176.73	\$1,834,392.93	\$604,758.54	\$338,664.08	\$266,094.46
502	WASTEWATER FUND	\$1,121,074.33	\$322,484.26	\$3,940,656.51	\$384,915.07	\$4,171,935.35	\$889,795.49	\$440,823.50	\$448,971.99
503	ELECTRIC FUND	\$13,240,712.56	\$1,402,118.54	\$19,393,751.79	\$1,708,549.49	\$19,681,743.40	\$12,952,720.95	\$1,005,932.66	\$11,946,788.29
504	STORM WATER UTILITY	\$733,714.54	\$108,337.00	\$1,308,394.88	\$266,908.09	\$1,281,394.59	\$760,714.83	\$64,582.59	\$696,132.24
505	GOLF COURSE	\$42,671.58	\$102,450.36	\$1,340,160.56	\$185,027.36	\$1,348,310.06	\$34,522.08	\$5,344.55	\$29,177.53
208	UTILITY DEPOSITS	\$241,548.85	\$5,375.00	\$71,275.00	\$1,193.91	\$24,738.57	\$288,085.28	\$0.00	\$288,085.28
601	EQUIP RESERVE & FLEET MAINT	\$648,533.97	\$57,047.98	\$1,484,381.49	\$74,385.47	\$1,672,533.63	\$460,381.83	\$200,314.25	\$260,067.58
602	SELF-INSURANCE	\$15,537.27	\$9,908.38	\$156,439.30	\$12,761.79	\$142,661.59	\$29,314.98	\$0.00	\$29,314.98
603	FLEXIBLE BENEFITS	\$15,630.38	\$9,154.20	\$122,603.06	\$8,780.25	\$129,158.38	\$9,075.06	\$0.00	\$9,075.06
604	INFORMATION SERVICES	\$65,305.85	\$0.00	\$536,381.69	\$36,899.56	\$512,500.37	\$89,187.17	\$6,011.98	\$83,175.19
605	Medical Self Insurance Fund	\$205,186.80	\$18,683.82	\$317,683.40	\$10,645.96	\$303,856.54	\$219,013.66	\$72,141.67	\$146,871.99
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Statement of Cash Position with MTD Totals From: 1/1/2014 to 12/31/2014

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	Describing	Balance	Net Revenue MTD	Net Revenue YTD	Net Revenue Net Expenses Net Expenses YTD MTD YTD YTD	Net Expenses	Unexpended Balance	Encumbrance YTD	Ending Balance
701	POLICE PENSION	\$0.00	\$1,837.59	\$251,580.44	\$246,889.98	\$251,580.44	\$0.00	\$0.00	\$0.00
704	HUDSON CEMETERY IMPR TRUST	\$4,163.38	\$0.00	\$0.00	\$0.00	\$0.00	\$4,163.38	\$0.00	\$4,163.38
705	TREE TRUST	\$48,342.81	\$7,500.00	\$8,700.00	\$0.00	\$12,780.00	\$44,262.81	\$0.00	\$44 262 81
709	PERF BOND/UNCLAIMED FUNDS	\$31,789.52	\$0.00	\$0.00	\$0.00	\$0.00	\$31,789.52	\$0.00	\$31,789.52
710	WILLOWS OF HUDSON II INSPECTN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
712	CHADDS FORD INSPECTION FUND	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
713	CHADDS FORD SETTLEMENTS ADDTN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
724	MORNING SONG INSPECTIONS	\$1,841.39	\$0.00	\$0.00	\$0.00	\$0.00	\$1,841.39	\$0.00	\$1,841.39
727	CONTRACTOR'S DEPOSITS	\$228,960.89	\$8,608.00	\$191,142.31	\$48,518.53	\$128,552.41	\$291,550.79	\$237,574.08	\$53,976.71
729	DEVELOPERS SEWER TAP IN FEES	\$3,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,100.00	\$0.00	\$3,100.00
730	CULVERT BONDS	\$297,638.86	\$4,950.00	\$116,950.00	\$3,000.00	\$52,585.50	\$362,003.36	\$158,422,38	\$203.580.98
731	EMERGENCY MEDICAL SVC. TRUST	\$9,015.82	\$165.92	\$1,548.68	\$295.72	\$1,684.12	\$8,880.38	\$1.54	\$8,878.84
732	TREE COMMISSION PLAQUE FUND	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.00	\$0.00	\$98.00
734	CLOCK TOWER REPAIR TRUST	\$425.00	\$0.00	\$0.00	\$0.00	\$0.00	\$425.00	\$0.00	\$425.00
735	PLAYGROUND TRUST	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
736	BANDSTAND TRUST	\$15,072.83	\$18.79	\$105.69	\$0.00	\$0.00	\$15,178.52	\$0.00	\$15.178.52
737	CLOCK TOWER TRUST	\$6,677.65	\$8.33	\$46.84	\$0.00	\$0.00	\$6,724.49	80.00	\$6,724,49
738	POOR ENDOWMENT NONEX TRUST	\$40,579.62	\$50.59	\$284.61	\$0.00	\$0.00	\$40,864.23	80.00	\$40,864.23
740	LIBRARY LEVY FUND	\$0.00	\$0.00	\$1,899,463.09	\$0.00	\$1,899,463.09	\$0.00	80.00	\$0.00
742	DEAN MAY TRUST	\$1,813.50	\$0.08	\$0.89	\$0.00	\$0.00	\$1,814.39	\$0.00	\$1.814.39
750	DEDICATED TAX REVENUE FUND	\$0.00	\$97,799.05	\$1,315,219.73	\$97,799.05	\$1,315,219.73	\$0.00	\$0.00	\$0.00
092	FIRE/EMS SERVICE DISTRIBUTION	\$169,075.61	\$10.22	\$628.33	\$5,500.00	\$19,638.23	\$150,065.71	\$0.00	\$150,065.71
220	VETERANS MEMORIAL GARDEN FUND	\$17,533.62	\$21.56	\$121.80	\$0.00	\$250.00	\$17,405.42	\$0.00	\$17,405.42
802	FIRE CLAIM FUND	\$21,420.00	\$0.00	\$0.00	\$21,420.00	\$21,420.00	\$0.00	\$0.00	00 0\$
805	STORM SEWER ASSESSMENTS	\$329,046.53	\$0.00	\$0.00	\$0.00	\$0.00	\$329,046.53	\$0.00	\$329,046.53
Grand	Grand Total:	\$44,366,431.28	\$6,041,322.92	\$71,176,853.25	\$11,969,509.95	\$76,721,400.56	\$38,821,883.97	\$5,070,569.56	\$33,751,314.41

City of Hudson Executive Summary December 2014 Financial Report

	December 2014 I	maneiai xeport			
					2014
Category	2013 YTD Actual	2014 YTD Actual	2013 vs. 2014 YTD Variance	2014 YTD Budget	Bud. vs. Actual Variance
Category	Actual	Actual	TID variance	Dauget	variance
General Fund Revenue	4	4		41 202 120	72.12.21.21
Real Property Taxes	\$2,652,282	\$2,611,572	(\$40,710)	\$2,652,187	(\$40,615)
Income Tax	\$13,703,309	\$13,918,994	\$215,685	\$14,114,408	(\$195,414)
Local Government Funds	\$423,243	\$414,401	(\$8,842)	\$425,000	(\$10,599)
Estate Tax	\$1,464,763	\$326,606	(\$1,138,157)	\$313,986	\$12,620
Kilowatt-Hour Tax	\$720,914	\$712,966	(\$7,948)	\$735,000	(\$22,034)
Zoning and Building Fees	\$94,596	\$97,653	\$3,057	\$90,000	\$7,653
Fines, Licenses & Permits	\$65,633	\$72,804	\$7,171	\$60,000	\$12,804
Interest Income	\$263,983	\$244,939	(\$19,044)	\$197,451	\$47,488
Transfers In, Advances and Reimb.	\$427,467	\$534,705	\$107,238	\$317,166	\$217,539
Miscellaneous	\$122,122	\$334,330	\$212,208	\$95,000	\$239,330
Total Revenue	\$19,938,312	\$19,268,970	(\$669,342)	\$19,000,198	\$268,772
General Fund Cash Balance, January 1 Total Available	\$10,664,787 \$30,603,099	\$10,947,250 \$30,216,220	\$282,463 (\$386,879)	\$10,947,250 \$29,947,448	\$0 \$268,772
	\$30,003,055	ψ30,210,220	(\$300,075)	Ψ22,247,440	\$200,772
General Fund Expenditures Police	\$4,014,839	\$4,323,180	(\$308,341)	\$4,552,740	\$229,560
County Health District	\$305,328	\$305,328	\$0	\$305,339	\$11
Community Development	\$833,391	\$922,946	(\$89,555)	\$965,226	\$42,280
Street Trees and ROW	\$353,350	\$399,673	(\$46,323)	\$438,109	\$38,436
RITA Fees	\$415,988	\$413,625	\$2,363	\$418,251	\$4,626
Mayor & Council	\$181,161	\$226,468	(\$45,307)	\$237,519	\$11,051
City Solicitor	\$271,885	\$277,281	(\$5,396)	\$329,083	\$51,802
Administration	\$1,346,259	\$1,180,542	\$165,717	\$1,120,434	(\$60,108)
Finance	\$907,940	\$906,926	\$1,014	\$952,184	\$45,258
Engineering	\$1,189,073	\$1,211,606	(\$22,533)	\$1,232,087	\$20,481
Public Properties	\$929,437	\$1,016,015	(\$86,578)	\$1,140,379	\$124,364
Public Works Administration	\$563,106	\$593,758	(\$30,652)	\$624,650	\$30,892
Transfers and Advances Out	\$8,792,196	\$9,600,089	(\$807,893)	\$9,029,589	(\$570,500)
Total Expenditures	\$20,103,953	\$21,377,437	(\$1,273,484)	\$21,345,590	(\$31,847)
•					
Other Operating Funds: <u>Revenue</u>					
Street Maintenance and Repair	\$2,777,715	\$3,477,585	\$699,870	\$2,760,000	\$717,585
Cemeteries	\$222,797	\$252,823	\$30,026	\$223,357	\$29,466
Parks	\$1,433,562	\$1,441,186	\$7,624	\$1,443,486	(\$2,300)
Cable TV	\$326,563	\$312,325	(\$14,238)	\$311,500	\$825
Fire Department	\$1,482,967	\$1,513,522	\$30,555	\$1,493,986	\$19,536
Emergency Medical Service Jtilities:	\$1,339,291	\$1,319,135	(\$20,156)	\$1,339,392	(\$20,257)
Water	\$1,899,659	\$1,941,827	\$42,168	\$1,960,063	(\$18,236)
Wastewater	\$3,971,869	\$3,940,657	(\$31,212)	\$4,028,057	(\$87,400)
Electric	\$18,676,976	\$19,393,752	\$716,776	\$18,227,774	\$1,165,978
Stormwater	\$1,208,940	\$1,308,395	\$99,455	\$1,300,000	\$8,395
Ellsworth Meadows Golf Course	\$1,377,974	\$1,340,161	(\$37,813)	\$1,305,000	\$35,161
Equipment Reserve (Fleet)	\$1,210,723	\$1,484,381	\$273,658	\$1,419,166	\$65,215
Total Revenues	\$35,929,036	\$37,725,749	\$1,796,713	\$35,811,781	\$1,913,968
Other Operating Fund Cash Balance, January 1	\$19,376,815	\$20,816,625	\$1,439,810	\$20,816,625	\$0_
Total Available - Other Operating Funds	\$55,305,851	\$58,542,374	\$3,236,523	\$56,628,406	\$1,913,968
Expenditures					
Street Maintenance and Repair	\$2,870,039	\$3,482,767	(\$612,728)	\$2,838,110	(\$644,657)
Cemeteries	\$242,746	\$297,760	(\$55,014)	\$323,572	\$25,812
Parks	\$1,296,349	\$1,361,644	(\$65,295)	\$2,518,623	\$1,156,979
Cable TV	\$354,855	\$339,074	\$15,781	\$338,103	(\$971)
ire Department	\$1,504,040	\$1,331,677	\$172,363	\$1,670,081	\$338,404
Emergency Medical Services	\$1,394,419	\$1,393,116	\$1,303	\$1,404,995	\$11,879
Jtilities: Water	\$1,783,871	\$2,173,057	(\$389,186)	\$2,225,700	\$52,643
Water	\$4,146,123	\$4,612,759	(\$466,636)	\$4,696,303	\$83,544
Electric	\$18,939,112	\$20,687,676	(\$1,748,564)	\$19,930,668	(\$757,008)
Stormwater	\$1,368,531	\$1,345,978	\$22,553	\$1,655,721	\$309,743
Ellsworth Meadows Golf Course	\$1,368,414	\$1,353,655	\$14,759	\$1,309,413	(\$44,242)
Equipment Reserve (Fleet)	\$1,444,626	\$1,872,848	(\$428,222)	\$1,881,624	\$8,776
Total Expenditures	\$36,713,125	\$40,252,011	(\$3,538,886)	\$40,792,913	\$540,902
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Month End Other Operating Funds Cash Balance	\$18,592,726	\$18,290,363	(\$302,363)	\$15,835,493	\$2,454,870

City of Hudson Bank Report

Include Inactive Bank Accounts: No

Banks: 5/3 GENERAL ACCOUNT to YDC Demo Note

As Of: 1/1/2014 to 12/31/2014

\$1,400.00 \$4,004,813.31 \$0.00 \$1,814.39 \$6,116,010.80 \$8,100,000.00 \$0.00 \$19,747,812.76 \$700,000.00 \$38,821,883.97 \$150,032.71 Ending Bal. \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 YTD Other (\$1,500,000.00) (\$16,802,787.36) \$0.00 (\$38,149.71) \$14,774,126.00 (\$200,000.00)\$3,766,811.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 YTD Expense \$47,844,567.84 \$19,671.23 \$14,774,126.00 \$62,638,365.07 MTD Expense \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,103,787.46 \$10,716,249.44 \$9,606,961.98 \$5,500.00 \$0.00 \$0.00 \$0.89 \$0.00 \$0.00 \$0.00 \$0.00 \$57,093,817.76 YTD Revenue \$56,389,917.97 \$700,000.00 \$3,270.57 \$628.33 \$0.00 \$0.06 \$0.00 \$0.00 \$0.00 MTD Revenue \$10.22 \$4,788,052.13 \$4,788,062.41 \$0.00 \$0.00 \$44,366,431.28 \$4,001,542.74 \$1,500,000.00 \$1,813.50 \$0.00 \$14,373,448.03 \$15,981,001.69 \$8,100,000.00 \$207,225.32 \$200,000.00 \$1,400.00 Beginning Bal. MORGAN BANK FIRE/EMS SERVICE AWA PRIMARY CHECKING ACCT INVESTMENT POOLED MONIES GENERAL CITY INVESTMENTS CASH DRAWER/PETTY CASH ELLSWORTH GOLF COURSE **LORAIN NATIONAL BANK** CD INVESTMENTS DOLLAR BANK CD Note Investment Grand Total: **DEAN MAY** Bank

CITY OF HUDSON VARIANCE NOTES FOR DECEMBER 2014 FINANCIAL REPORT

REVENUE:

2013 Year-To-Date (YTD) vs. 2014 YTD Actual

Income Tax revenues were \$216,000 higher in 2014 and \$195,000 below estimate. Through the end of December 2014, Withholding taxes were down .1%, Individual taxes were down .9% and Net Profit taxes were up 18.0%. Including Parks, Fire, EMS and Hudson Schools, income taxes are up \$288,000.

	2013	2014	Diff	<u>%</u>
RITA				
Withholding	\$ 12,675,266	\$ 12,659,812	\$ (15,454)	-0.1%
Individual	\$ 4,037,950	\$ 4,075,463	\$ 37,513	0.9%
Net Profit	\$ 1,578,300	\$ 1,861,718	\$ 283,418	18.0%
Total RITA	\$ 18,291,516	\$ 18,596,993	\$ 305,477	1.7%
Refund	\$ 251,685	\$ 284,894	\$ 33,209	13.2%
Feb Muni Tax	\$ 18,260	\$ 23,009	\$ 4,749	26.0%
May Muni Tax	\$ 57,061	\$ 45,132	\$ (11,929)	-20.9%
Aug Muni Tax	\$ 53,574	\$ 34,506	\$ (19,068)	-35.6%
Nov Muni Tax	\$ 73,884	\$ 49,203	\$ (24,681)	-33.4%
Total All	\$ 18,745,980	\$ 19,033,737	\$ 287,757	1.5%

Estate Taxes are \$1,138,000 lower in 2014 due to the phase out of the tax. We are \$13,000 above the original estimate. We do not expect to receive any additional estate tax.

Interest Income is \$19,000 lower in 2014 due to reduced interest rates. We are above the budgeted estimate for the year by \$47,000.

Transfers In, Advances and Reimbursements are \$107,000 higher due to the reimbursement from Hudson Schools for its share of the paving program.

Miscellaneous revenue is up \$212,000 primarily due to \$114,000 revenue sharing payment from the City of Twinsburg from the county revenue sharing agreement and \$67,000 police radio grant from the county.

Street Maintenance & Repair Fund revenue is \$700,000 higher in 2014 primarily due to increased transfers in over 2013 for snow and ice control and leaf collection expenses.

EMS revenue is \$20,000 lower in 2014 due to \$124,000 lower ambulance fees caused by several factors including reduced ambulance calls, reduced revenue generated per call and payments made directly to patients that have not yet been recovered. We transferred \$80,000 into the EMS Fund to cover shortage in ambulance revenue.

Electric revenue is \$717,000 higher in 2014 due to \$710,000 increased customer sales from increased consumption and cost of power.

Ellsworth Meadows revenue was \$38,000 less as compared to 2013 primarily due to poor weather conditions in the spring of 2014 as well as \$20,000 reduced year to date income tax support revenue. The total number of rounds through December 2014 is down 8.2% compared to December 2013. As a result, we transferred \$90,000 at year end into the golf course fund to cover the shortage.

Fleet revenue is \$274,000 higher in 2014 due to increased inter-departmental charges and adjustments to chargebacks to cover operating costs.

EXPENDITURES:

2013 YTD Actual vs. 2014 YTD Actual

General Fund expenditures increased \$1,273,000 through December 2014 as compared to December 2013. The largest increases were \$308,000 in Police Department expenditures primarily due to \$189,000 increased capital expenditures of which includes \$143,000 payment for the 800 MHz radio system in 2014 (\$67,000 was reimbursed via a grant) and \$71,000 increase in personnel. Community Development increased \$89,000 due to professional services contracts for the Comprehensive Plan update and downtown development. Street Trees & ROW expenditures increased \$46,000 primarily due to the purchase and installation of pavers at First & Main. Mayor & Council expenditures increased \$45,000 over 2013 primarily due to \$53,000 for the town hall furniture and camera replacement project costs. Administration decreased \$166,000 primarily due to two years of income tax credit payments to Norandex in December 2013. Public Properties expenditures increased \$87,000 primarily due to \$87,000 increase in snow removal expenditures in 2014. Transfers out increased \$808,000 due to larger transfers for the Street Maintenance (Service) and Bond Retirement Funds.

Street Maintenance & Repair expenditures are \$613,000 higher in 2014 primarily due to \$289,000 increased cost of road salt purchases; 34,000 increase in cul de sac snow removal and \$235,000 increase in inter-departmental vehicle charges.

Cemeteries Fund expenditures are \$55,000 higher in 2014 primarily due to the \$46,000 purchase of a replacement grave digging machine.

Fire Fund expenditures are \$172,000 lower due to \$197,000 decrease in 2014 personnel costs from vacancies and severance pay.

Water Fund expenditures are \$389,000 higher in 2014 primarily due to \$343,000 for cost of the Division St water line project in 2014.

Wastewater Fund expenditures are \$467,000 higher in 2014 due change in personnel chargeback, payments for the Division St sewer line project and various street sewer lining projects in 2014.

Electric Fund expenditures are \$1,749,000 higher in 2014 primarily due to \$1,190,000 increased purchase of power cost through December. The increase in severe winter temperatures in early 2014 and increased costs from AMP caused the significant spike in the purchase price. In addition, we paid \$444,000 for the Rt. 91 lighting project in 2014.

Fleet Fund expenditures are \$428,000 higher in 2014 primarily due to \$445,000 increased payments for vehicle purchases in 2014 plus increases in fuel and maintenance expenses.

2014 YTD Actual vs. 2014 Budget

As noted above, *Income tax revenue* through November is \$195,000 below estimate. Transfers In, Advances and Reimbursements are \$218,000 over estimate due to \$98,000 reimbursement from

Hudson Schools for its share of paving and \$62,000 refund from the Ohio BWC. *Miscellaneous General Fund* revenue is \$239,000 above estimate primarily due to the tax sharing payment and county grant payment as previously noted. *Street Maintenance and Repair (Service) Fund* is revenue is above original estimate due to the increased transfer to cover the overage on snow related expenses. *Electric* revenue is greater than estimated as the increased cost of power noted above is passed onto the customers.

The majority of expenses has a favorable variance or is within a reasonable range of budget except *Administration* and Transfers Out of the General Fund. Administration is due to severance pay and the increased transfer was to cover the additional winter related expenses, as noted above. The Street Maintenance Fund expenses are greatly exceeding budget due to the increased salt purchases needed for snow removal as noted above. Parks expenditures were \$1,157,000 below budget due to Veteran's Trail Phase 1 and construction of an indoor pavilion not being expensed in 2014. These two projects were budgeted at a total of \$1.2 million. Fire expenditures are \$338,000 below budget due reduced personnel costs and projects not yet completed. Stormwater was \$310,000 below budget primarily due to 2014 budgeted projects not yet expensed and reduced cost on right of way takes at SR 91 and Prospect. Electric has \$757,000 unfavorable variance due to increased purchase of power as previously noted. The additional cost of power is passed along to the customers as reflected in the favorable revenue variance.

Utility Billing Delinquency Report

	Sep-13	Oct-13	Nov-13	Dec-13
30 DAYS - ACTIVE ACCOUNTS	\$37,305.31	\$45,743.11	\$36,575.25	\$48,672.04
60 DAYS - ACTIVE ACCOUNTS	\$1,128.95	\$1,533.08	\$2,034.81	\$4,454.68
90 DAYS - ACTIVE ACCOUNTS	\$4,209.20	\$4,060.48	\$3,688.45	\$3,326.37
ACCOUNTS RECENTLY CLOSED (1)	\$15,842.00	\$19,097.94	\$18,692.02	\$18,192.75
ACCOUNTS CERTIFIED TO THE COUNTY	\$49,497.40	\$49,497.40	\$90,278.19	\$90,278.19
ACCOUNTS SENT TO COLLECTIONS	\$65,890.21	\$66,049.47	\$65,896.85	\$67,103.50
TOTAL UTILITY BILLING DELINQUENT AMOUNT	\$173,873.07	\$185,981.48	\$217,165.57	\$232,027.53
	Jan-14	Feb-14	Mar-14	Apr-14
30 DAYS - ACTIVE ACCOUNTS	\$36,387.89	\$35,995.47	\$39,011.67	\$40.714.95
60 DAYS - ACTIVE ACCOUNTS	\$3,264.78	\$3,781.10	\$3,299.94	\$5,420.41
90 DAYS - ACTIVE ACCOUNTS	\$2,938.88	\$3,194.37	\$2,112.49	\$1,836.59
ACCOUNTS RECENTLY CLOSED (1)	\$18,205.16	\$17,559.34	\$18,216.62	\$18,720.50
ACCOUNTS CERTIFIED TO THE COUNTY	\$90,278.19	\$90,278.19	\$90,278.19	\$64,842.39
ACCOUNTS SENT TO COLLECTIONS	\$67,305.48	\$68,891.63	\$68,666.02	\$68,140.39
TOTAL UTILITY BILLING DELINQUENT AMOUNT	\$218,380.38	\$219,700.10	\$221,584.93	\$199,675.23
	May-14	Jun-14	Jul-14	Aug-14
30 DAYS - ACTIVE ACCOUNTS	\$36,657.32	\$36,622.31	\$36,272.12	\$50,623.17
30 DAYS - ACTIVE ACCOUNTS 60 DAYS - ACTIVE ACCOUNTS	\$36,657.32 \$5,863.14	\$36,622.31 \$2,112.03	\$36,272.12 \$7,410.69	\$50,623.17 \$3,263.87
60 DAYS - ACTIVE ACCOUNTS	\$5,863.14	\$2,112.03	\$7,410.69	\$3,263.87
60 DAYS - ACTIVE ACCOUNTS 90 DAYS - ACTIVE ACCOUNTS	\$5,863.14 \$1,807.82	\$2,112.03 \$1,510.56	\$7,410.69 \$1,788.89	\$3,263.87 \$1,850.12
60 DAYS - ACTIVE ACCOUNTS 90 DAYS - ACTIVE ACCOUNTS ACCOUNTS RECENTLY CLOSED (1)	\$5,863.14 \$1,807.82 \$18,030.32	\$2,112.03 \$1,510.56 \$20,751.72	\$7,410.69 \$1,788.89 \$26,267.95	\$3,263.87 \$1,850.12 \$21,339.12
60 DAYS - ACTIVE ACCOUNTS 90 DAYS - ACTIVE ACCOUNTS ACCOUNTS RECENTLY CLOSED (1) ACCOUNTS CERTIFIED TO THE COUNTY	\$5,863.14 \$1,807.82 \$18,030.32 \$64,842.39	\$2,112.03 \$1,510.56 \$20,751.72 \$64,842.39	\$7,410.69 \$1,788.89 \$26,267.95 \$64,842.39	\$3,263.87 \$1,850.12 \$21,339.12 \$64,842.39
60 DAYS - ACTIVE ACCOUNTS 90 DAYS - ACTIVE ACCOUNTS ACCOUNTS RECENTLY CLOSED (1) ACCOUNTS CERTIFIED TO THE COUNTY ACCOUNTS SENT TO COLLECTIONS	\$5,863.14 \$1,807.82 \$18,030.32 \$64,842.39 \$69,301.10	\$2,112.03 \$1,510.56 \$20,751.72 \$64,842.39 \$69,641.06	\$7,410.69 \$1,788.89 \$26,267.95 \$64,842.39 \$69,641.06	\$3,263.87 \$1,850.12 \$21,339.12 \$64,842.39 \$70,691.61
60 DAYS - ACTIVE ACCOUNTS 90 DAYS - ACTIVE ACCOUNTS ACCOUNTS RECENTLY CLOSED (1) ACCOUNTS CERTIFIED TO THE COUNTY ACCOUNTS SENT TO COLLECTIONS TOTAL UTILITY BILLING DELINQUENT AMOUNT	\$5,863.14 \$1,807.82 \$18,030.32 \$64,842.39 \$69,301.10 \$196,502.09 Sep-14	\$2,112.03 \$1,510.56 \$20,751.72 \$64,842.39 \$69,641.06 \$195,480.07 Oct-14	\$7,410.69 \$1,788.89 \$26,267.95 \$64,842.39 \$69,641.06 \$206,223.10 Nov-14	\$3,263.87 \$1,850.12 \$21,339.12 \$64,842.39 \$70,691.61 \$212,610.28 Dec-14
60 DAYS - ACTIVE ACCOUNTS 90 DAYS - ACTIVE ACCOUNTS ACCOUNTS RECENTLY CLOSED (1) ACCOUNTS CERTIFIED TO THE COUNTY ACCOUNTS SENT TO COLLECTIONS	\$5,863.14 \$1,807.82 \$18,030.32 \$64,842.39 \$69,301.10 \$196,502.09 Sep-14	\$2,112.03 \$1,510.56 \$20,751.72 \$64,842.39 \$69,641.06 \$195,480.07 Oct-14 \$24,704.16	\$7,410.69 \$1,788.89 \$26,267.95 \$64,842.39 \$69,641.06 \$206,223.10 Nov-14	\$3,263.87 \$1,850.12 \$21,339.12 \$64,842.39 \$70,691.61 \$212,610.28 Dec-14 \$33,273.78
60 DAYS - ACTIVE ACCOUNTS 90 DAYS - ACTIVE ACCOUNTS ACCOUNTS RECENTLY CLOSED (1) ACCOUNTS CERTIFIED TO THE COUNTY ACCOUNTS SENT TO COLLECTIONS TOTAL UTILITY BILLING DELINQUENT AMOUNT 30 DAYS - ACTIVE ACCOUNTS	\$5,863.14 \$1,807.82 \$18,030.32 \$64,842.39 \$69,301.10 \$196,502.09 Sep-14	\$2,112.03 \$1,510.56 \$20,751.72 \$64,842.39 \$69,641.06 \$195,480.07 Oct-14	\$7,410.69 \$1,788.89 \$26,267.95 \$64,842.39 \$69,641.06 \$206,223.10 Nov-14	\$3,263.87 \$1,850.12 \$21,339.12 \$64,842.39 \$70,691.61 \$212,610.28 Dec-14
60 DAYS - ACTIVE ACCOUNTS 90 DAYS - ACTIVE ACCOUNTS ACCOUNTS RECENTLY CLOSED (1) ACCOUNTS CERTIFIED TO THE COUNTY ACCOUNTS SENT TO COLLECTIONS TOTAL UTILITY BILLING DELINQUENT AMOUNT 30 DAYS - ACTIVE ACCOUNTS 60 DAYS - ACTIVE ACCOUNTS	\$5,863.14 \$1,807.82 \$18,030.32 \$64,842.39 \$69,301.10 \$196,502.09 Sep-14 \$17,646.14 \$1,839.08	\$2,112.03 \$1,510.56 \$20,751.72 \$64,842.39 \$69,641.06 \$195,480.07 Oct-14 \$24,704.16 \$1,368.07	\$7,410.69 \$1,788.89 \$26,267.95 \$64,842.39 \$69,641.06 \$206,223.10 Nov-14 \$44,765.48 \$2,189.69	\$3,263.87 \$1,850.12 \$21,339.12 \$64,842.39 \$70,691.61 \$212,610.28 Dec-14 \$33,273.78 \$4,200.27
60 DAYS - ACTIVE ACCOUNTS 90 DAYS - ACTIVE ACCOUNTS ACCOUNTS RECENTLY CLOSED (1) ACCOUNTS CERTIFIED TO THE COUNTY ACCOUNTS SENT TO COLLECTIONS TOTAL UTILITY BILLING DELINQUENT AMOUNT 30 DAYS - ACTIVE ACCOUNTS 60 DAYS - ACTIVE ACCOUNTS 90 DAYS - ACTIVE ACCOUNTS	\$5,863.14 \$1,807.82 \$18,030.32 \$64,842.39 \$69,301.10 \$196,502.09 Sep-14 \$17,646.14 \$1,839.08 \$1,549.75	\$2,112.03 \$1,510.56 \$20,751.72 \$64,842.39 \$69,641.06 \$195,480.07 Oct-14 \$24,704.16 \$1,368.07 \$1,388.17	\$7,410.69 \$1,788.89 \$26,267.95 \$64,842.39 \$69,641.06 \$206,223.10 Nov-14 \$44,765.48 \$2,189.69 \$366.63	\$3,263.87 \$1,850.12 \$21,339.12 \$64,842.39 \$70,691.61 \$212,610.28 Dec-14 \$33,273.78 \$4,200.27 \$537.67
60 DAYS - ACTIVE ACCOUNTS 90 DAYS - ACTIVE ACCOUNTS ACCOUNTS RECENTLY CLOSED (1) ACCOUNTS CERTIFIED TO THE COUNTY ACCOUNTS SENT TO COLLECTIONS TOTAL UTILITY BILLING DELINQUENT AMOUNT 30 DAYS - ACTIVE ACCOUNTS 60 DAYS - ACTIVE ACCOUNTS 90 DAYS - ACTIVE ACCOUNTS ACCOUNTS RECENTLY CLOSED (1)	\$5,863.14 \$1,807.82 \$18,030.32 \$64,842.39 \$69,301.10 \$196,502.09 Sep-14 \$17,646.14 \$1,839.08 \$1,549.75 \$21,141.40	\$2,112.03 \$1,510.56 \$20,751.72 \$64,842.39 \$69,641.06 \$195,480.07 Oct-14 \$24,704.16 \$1,368.07 \$1,388.17 \$21,824.50	\$7,410.69 \$1,788.89 \$26,267.95 \$64,842.39 \$69,641.06 \$206,223.10 Nov-14 \$44,765.48 \$2,189.69 \$366.63 \$20,731.76	\$3,263.87 \$1,850.12 \$21,339.12 \$64,842.39 \$70,691.61 \$212,610.28 Dec-14 \$33,273.78 \$4,200.27 \$537.67 \$25,997.74

TOTAL YEAR TO DATE ACCOUNT WRITE-OFF'S

\$1,614.50 (2)

YEAR TO DATE COLLECTION COMPANY RECEIPTS

\$7,925.11

^{(1) &}quot;ACCOUNTS RECENTLY CLOSED" - accounts that have been closed and City staff is attempting to collect the balance due. If City staff is unable to collect on the account, it is turned over to a collection agency to pursue.

^{(2) &}quot;TOTAL YEAR TO DATE ACCOUNT WRITE-OFF'S" - Include accounts or amounts written off due to uncollectability, bankruptcy, or collection company fees.

FIRST MERIT BANK BAL SWEEP FIRST MERIT BANK BALANCE	2,520,747.91 4,095,000.00 6,615,747.91
ADJUSTMENTS TO BANK	
DEPOSIT ON STMT-NOT BOOKS-UB SWEEP INTEREST payroll bank rec - outstanding items OUTSTANDING CHECKS-FIRST MERIT	0.00 0.00 (142,686.75) PAYROLL (353,934.67)
12/31/14 UB CC BOOKED JANUARY 12/4 HEALTHEQUITY ACH OFF	(3,068.85) (46.84)
DEPOSITS IN TRANSIT	
TOTAL ADJUSTMENTS TO BANK BALANCE ADJUSTED BANK BALANCE	(499,737.11) 6,116,010.80
BOOK BALANCE UNRECONCILED	6,116,010.80 < 0.00
45 M - 10 1973 - 1944 - 1940 M.H. H.	
CDARS-LORAIN NATIONAL BANK BALANCE PER BANK MATURITY POSTED FOLLOWING MONTH INTEREST POSTED FOLLOWING MONTH CD IN TRANSIT ADJUSTED BANK BALANCE	4,008,105.20 0.00 3,291.89 0.00 4,004,813.31
BOOK BALANCE UNRECONCILED	4,004,813.31 0.00
MORGAN BANK FIRE EMS BALANCE PER BANK OUTSTANDING CHECKS CHECKS POSTED THE FOLLOWING MONTH STOP PAYMENT POSTED FOLLOWING MONTH INTEREST POSTED FOLLOWING MONTH ADJUSTED BANK BALANCE BOOK BALANCE	152,043.18 2,000.00 0.00 0.00 10.47 150,032.71
UNRECONCILED	0.00
MBS GENERAL INVESTMENTS BALANCE PER BANK BANK TRANSFER POSTED FOLLOWING MONTH INTEREST POSTED FOLLOWING MONTH ADJUSTED BANK BALANCE	19,747,812.76 0.00 0.00 19,747,812.76
BOOK BALANCE UNRECONCILED	19,747,812.76 0.00
YDC DEMO NOTW BALANCE PER BANK OUTSTANDING CHECKS INTEREST POSTED FOLLOWING MONTH ADJUSTED BANK BALANCE	700,000.00 0.00 0.00 700,000.00
BOOK BALANCE UNRECONCILED	700,000.00 0.00

4/1/15

MORGAN BANK CD INVESTMENTS BALANCE PER BANK POSTING ERROR CD IN TRANSIT INTEREST POSTED FOLLOWING MONTH ADJUSTED BANK BALANCE BOOK BALANCE UNRECONCILED	8,100,000.00 0.00 0.00 0.00 8,100,000.00 8,100,000.00
DOLLAR BANK CD'S BALANCE PER BANK INTEREST POSTED FOLLOWING MONTH ADJUSTED BANK BALANCE BOOK BALANCE UNRECONCILED	0.00 0.00 0.00 0.00 0.00
MORGAN BANK PASS THROUGH ACCOUNT BALLANCE PER BANK OUTSTANDING CHECKS BANK CHECK IN TRANSIT INTEREST POSTED FOLLOWING MONTH ADJUSTED BANK BALANCE BOOK BALANCE UNRECONCILED	50.02 0.00 50.02 0.00 0.00 0.00
CASH/CHANGE DRAWERS FIRST MERIT DEAN MAY TOTAL BOOK BALANCE TOTAL BANK BALANCE UNRECONCILED	1,400.00 1,814.39 38,821,883.97 38,821,883.97

2 1/11/16