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HUDSON

FINANCE • 115 Executive Parkway, Suite 400 • Hudson, Ohio 44236 • (330) 342-1785

DATE: October 10, 2016

TO: City Council Members, Mayor and City Manager

FROM: Jeffrey F. Knoblauch, Finance Director 

RE: September 2016 Financial Report

Attached are the September month end financial reports. The reports include the following:

1. A Statement of Cash from Revenue and Expense
2. An Executive Summary of the City's major funds: including the General Fund, Street M&R (Service), Cemetery, Parks, Cable TV, Fire, Emergency Medical Services, Water, Wastewater, Electric, Storm Water, Golf Course and Fleet Maintenance Funds. This report shows variance ratios of year-to-date revenues and expenditures compared to previous year-to-date and current budget figures.
3. Bank Report has been included to summarize the investment instruments on which the City earns interest income.
4. Variance Notes have been included to highlight variations from budget projections listed on the Executive Summary. **The notes now include a separate section on the Velocity Broadband year to date financial results.**
5. Utility Billing Delinquency Report has been included to show the past due balance totals for our utility customers along with the balances that have been turned over to collections and certified to Summit County and placed as a lien on the property. Also included is the balances written off due to bankruptcy, collection company fees and smaller, immaterial amounts. We added a new section that breaks out the delinquencies by the number of accounts by dollar amount.
6. Bank Reconciliation has been included to show the City's accounts and related reconciling items.

Note: As requested, at the bottom of the Utility Billing Delinquency Report, we added the year to date amount received from the collection companies. We currently use Babcock & Wasserman Co, LPA as our collection agency at a discounted rate of 18%.

City of Hudson Statement of Cash Position with MTD Totals

From: 1/1/2016 to 9/30/2016

Funds: 101 to 822

Include Inactive Accounts: No

Page Break on Fund: No

Fund	Description	Beginning Balance	Net Revenue MTD	Net Revenue YTD	Net Expenses MTD	Net Expenses YTD	Unexpended Balance	Encumbrance YTD	Ending Balance
101	GENERAL FUND	\$5,531,016.64	\$1,705,559.09	\$16,269,873.20	\$2,169,596.74	\$16,358,476.67	\$5,442,413.17	\$899,459.68	\$4,542,953.49
103	INCOME TAX FUND	\$3,447,972.57	\$0.00	\$0.00	\$0.00	\$0.00	\$3,447,972.57	\$0.00	\$3,447,972.57
105	EMERGENCY MANAGED RESERVE FUND	\$434,843.80	\$0.00	\$0.00	\$0.00	\$0.00	\$434,843.80	\$0.00	\$434,843.80
201	STREET MAINT & REPAIR	\$213,807.75	\$268,912.77	\$2,322,600.68	\$612,871.25	\$2,289,462.43	\$246,946.00	\$205,229.28	\$41,716.72
202	STATE HIGHWAY IMPROVEMENT	\$55,024.96	\$6,964.08	\$57,955.75	\$0.00	\$65,000.00	\$47,980.71	\$0.00	\$47,980.71
203	CEMETERY	\$170,342.58	\$28,722.97	\$219,551.56	\$31,027.74	\$176,857.92	\$213,036.22	\$18,813.25	\$194,222.97
204	PARK DEVELOPMENT	\$97,277.03	\$0.00	\$0.00	\$0.00	\$0.00	\$97,277.03	\$0.00	\$97,277.03
205	HUDSON PARKS	\$2,686,924.01	\$113,364.33	\$1,235,966.61	\$101,070.04	\$1,458,564.19	\$2,464,326.43	\$215,132.54	\$2,249,193.89
206	HUDSON CABLE 25	\$45,727.65	\$345.00	\$242,644.05	\$28,541.23	\$288,549.33	(\$177.63)	\$10,189.08	(\$10,366.71)
208	STATE PERMISSIVE AUTO	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
209	DRUG LAW ENFOR (DARE)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
210	COUNTY PERMISSIVE AUTO	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
213	LAW ENFORCMENT/EDUCAT ION	\$116,711.48	\$156.00	\$1,836.91	\$0.00	\$1,637.04	\$116,911.35	\$125.62	\$116,785.73
215	COURT COMPUTER FUND	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
221	FIRE DISTRICT	\$1,935,667.67	\$117,698.61	\$1,262,904.69	\$97,711.03	\$1,006,563.90	\$2,192,008.46	\$66,459.48	\$2,125,548.98
224	EMERGENCY MEDICAL SERVICE	\$123,039.78	\$121,971.26	\$1,432,590.16	\$151,871.04	\$1,474,058.02	\$81,571.92	\$113,918.86	(\$32,346.94)
225	ECONOMIC DEVELOPEMENT FUND	\$58,408.62	\$0.00	\$0.00	\$0.00	\$2,500.00	\$55,908.62	\$386.00	\$55,522.62
230	HUDSON TEEN PROGRAM	\$26,716.66	\$0.00	\$6,046.00	\$0.00	\$4,348.55	\$28,414.11	\$528.42	\$27,885.69
232	FEMA FUND	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
234	DUI TASK FORCE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
301	BOND RETIREMENT	\$523,945.99	\$149,757.00	\$1,347,813.00	\$0.00	\$206,482.83	\$1,665,276.16	\$0.00	\$1,665,276.16
307	FIRE/EMS DEBT SERVICE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
310	GEN.OBLIG.BOND FD- SO.INDUST.	\$315,976.29	\$0.00	\$299.21	\$0.00	\$2,379.45	\$313,896.05	\$0.00	\$313,896.05
315	PARK ACQUISITION DEBT	\$19,998.44	\$51,704.35	\$525,188.04	\$3,268.03	\$37,665.35	\$507,521.13	\$0.00	\$507,521.13
316	VILLAGE SOUTH BOND	\$18,031.09	\$23,428.53	\$237,975.80	\$1,480.84	\$17,221.81	\$238,785.08	\$0.00	\$238,785.08

Statement of Cash Position with MTD Totals

From: 1/1/2016 to 9/30/2016

Fund	Description	Beginning Balance	Net Revenue MTD	Net Revenue YTD	Net Expenses MTD	Net Expenses YTD	Unexpended Balance	Encumbrance YTD	Ending Balance
	DEBT								
318	SPECIAL ASSESSMENT	\$137,065.38	\$66,735.95	\$120,915.57	\$1,460.85	\$11,160.97	\$246,819.98	\$0.00	\$246,819.98
320	LIBRARY CONST. DEBT	\$34,703.12	\$75,132.90	\$763,163.86	\$4,748.87	\$66,012.16	\$731,854.82	\$0.00	\$731,854.82
321	DOWNTOWN TIF FUND	\$47,737.49	\$0.00	\$0.00	\$0.00	\$0.00	\$47,737.49	\$0.00	\$47,737.49
401	PERMISSIVE CAPITAL FUND	\$196,455.90	\$15,708.75	\$127,993.32	\$0.00	\$245,000.00	\$79,449.22	\$0.00	\$79,449.22
402	BROADBAND CAPITAL	\$80,908.00	\$0.00	\$2,100,176.49	\$25,353.83	\$1,528,821.61	\$652,262.88	\$277,049.76	\$375,213.12
415	GOLF CONSTRUCTION	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
430	STREET SIDEWALK CONSTRUCTION	\$679,358.02	\$204,917.00	\$2,118,547.00	\$84,700.51	\$1,569,375.99	\$1,228,529.03	\$2,529,211.41	(\$1,300,682.38)
431	STORM SEWER IMPROVEMENTS	\$456,546.95	\$0.00	\$280,416.00	\$0.00	\$4,569.65	\$732,393.30	\$42,612.93	\$689,780.37
440	CITY ACQUISITION & CONSTRUCT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
441	Downtown Phase II	\$90,291.16	\$0.00	\$247.35	\$4,273.26	\$232,781.63	(\$142,243.12)	\$534,566.75	(\$676,809.87)
445	Road Reconstruction Fund	\$296,373.84	\$178.79	\$2,363.54	\$0.00	\$296,694.13	\$2,043.25	\$0.00	\$2,043.25
450	WATER CAP PROJ-DEBT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
452	WASTEWATER CAPITAL PROJECTS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
456	POLICE STATION AQUISITION	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
471	MILFORD/SR 91 CONNECTOR	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
475	BARLOW ROAD WIDENING	\$0.00	\$0.00	\$0.00	\$571,429.37	\$571,429.37	(\$571,429.37)	\$639,321.97	(\$1,210,751.34)
476	ATTERBURY BLVD RECONSTRUCTION	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
477	ATTERBURY BRIDGE REPLACEMENT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
480	FIRE CAPITAL REPLACEMENT FUND	\$302,088.35	\$535.14	\$205,150.98	\$0.00	\$7,942.25	\$499,297.08	\$77.00	\$499,220.08
490	YOUTH DEVL P CENTER	\$9,950.29	\$10.79	\$233,441.44	\$0.00	\$468,300.00	(\$224,908.27)	\$4,273.52	(\$229,181.79)
501	WATER FUND	\$690,864.77	\$196,664.37	\$1,530,397.14	\$176,518.35	\$1,063,044.92	\$1,158,216.99	\$1,074,085.74	\$84,131.25
502	WASTEWATER FUND	\$715,830.62	\$10,008.74	\$444,313.07	\$0.00	\$946,969.01	\$213,174.68	\$0.00	\$213,174.68
503	ELECTRIC FUND	\$13,710,002.88	\$2,178,185.32	\$16,365,827.58	\$2,066,035.52	\$19,630,632.35	\$10,445,198.11	\$4,369,314.64	\$6,075,883.47
504	STORM WATER UTILITY	\$725,420.01	\$108,620.00	\$1,364,010.00	\$253,934.58	\$1,246,106.39	\$843,323.62	\$662,588.25	\$180,735.37
505	GOLF COURSE	\$105,285.38	\$154,363.54	\$1,203,385.28	\$129,632.57	\$1,067,207.25	\$241,463.41	\$80,172.87	\$161,290.54
508	UTILITY DEPOSITS	\$326,832.33	\$4,600.00	\$50,750.00	\$4,750.00	\$21,373.61	\$356,208.72	\$0.00	\$356,208.72
601	EQUIP RESERVE & FLEET MAINT	\$592,884.13	\$938,916.00	\$1,245,777.39	\$80,166.61	\$1,133,117.39	\$705,544.13	\$482,868.06	\$222,676.07
602	SELF-INSURANCE	\$19,062.78	\$14,421.74	\$126,986.00	\$12,807.14	\$116,258.90	\$29,789.88	\$0.00	\$29,789.88
603	FLEXIBLE BENEFITS	\$14,156.50	\$14,208.67	\$96,607.73	\$6,404.53	\$102,092.17	\$8,672.06	\$0.00	\$8,672.06
604	INFORMATION SERVICES	\$65,463.44	\$0.00	\$411,587.27	\$45,935.69	\$396,938.83	\$80,111.88	\$43,727.39	\$36,384.49

Statement of Cash Position with MTD Totals

From: 1/1/2016 to 9/30/2016

Fund	Description	Beginning Balance	Net Revenue MTD	Net Revenue YTD	Net Expenses MTD	Net Expenses YTD	Unexpended Balance	Encumbrance YTD	Ending Balance
605	Medical Self Insurance Fund	\$216,459.78	\$18,379.88	\$253,457.55	\$11,339.54	\$214,648.86	\$255,268.47	\$0.00	\$255,268.47
701	POLICE PENSION	\$0.00	\$24,236.43	\$246,181.90	\$1,531.91	\$3,753.93	\$242,427.97	\$0.00	\$242,427.97
704	HUDSON CEMETERY IMPR TRUST	\$4,163.38	\$0.00	\$0.00	\$0.00	\$0.00	\$4,163.38	\$0.00	\$4,163.38
705	TREE TRUST	\$44,662.81	\$0.00	\$3,000.00	\$0.00	\$7,500.00	\$40,162.81	\$0.00	\$40,162.81
709	PERF BOND/UNCLAIMED FUNDS	\$31,789.52	\$0.00	\$0.00	\$0.00	\$0.00	\$31,789.52	\$0.00	\$31,789.52
710	WILLOWS OF HUDSON II INSPECTN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
712	CHADDS FORD INSPECTION FUND	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
713	CHADDS FORD SETTLEMENTS ADDTN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
724	MORNING SONG INSPECTIONS	\$1,841.39	\$0.00	\$0.00	\$0.00	\$0.00	\$1,841.39	\$0.00	\$1,841.39
727	CONTRACTOR'S DEPOSITS	\$401,701.80	\$944.00	\$12,196.00	\$6,000.00	\$93,929.81	\$319,967.99	\$259,482.88	\$60,485.11
729	DEVELOPERS SEWER TAP IN FEES	\$3,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,100.00	\$0.00	\$3,100.00
730	CULVERT BONDS	\$440,823.36	\$25,390.00	\$111,090.00	\$37,100.00	\$71,200.00	\$480,713.36	\$217,532.38	\$263,180.98
731	EMERGENCY MEDICAL SVC. TRUST	\$9,195.99	\$50.00	\$2,525.80	\$331.91	\$955.70	\$10,766.09	\$529.30	\$10,236.79
732	TREE COMMISSION PLAQUE FUND	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.00	\$0.00	\$98.00
734	CLOCK TOWER REPAIR TRUST	\$425.00	\$0.00	\$0.00	\$0.00	\$0.00	\$425.00	\$0.00	\$425.00
735	PLAYGROUND TRUST	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
736	BANDSTAND TRUST	\$15,331.57	\$16.61	\$165.49	\$0.00	\$2,917.00	\$12,580.06	\$0.00	\$12,580.06
737	CLOCK TOWER TRUST	\$6,792.27	\$7.35	\$73.28	\$0.00	\$0.00	\$6,865.55	\$0.00	\$6,865.55
738	POOR ENDOWMENT NONEX TRUST	\$41,276.25	\$44.71	\$445.55	\$0.00	\$0.00	\$41,721.80	\$0.00	\$41,721.80
740	LIBRARY LEVY FUND	\$0.00	\$181,059.05	\$1,838,551.11	\$181,059.05	\$1,600,924.56	\$237,626.55	\$307,119.02	(\$69,492.47)
742	DEAN MAY TRUST	\$1,815.29	\$0.00	\$0.62	\$0.00	\$0.00	\$1,815.91	\$0.00	\$1,815.91
750	DEDICATED TAX REVENUE FUND	\$0.00	\$103,859.16	\$1,114,515.61	\$103,684.58	\$1,091,270.61	\$23,245.00	\$256,280.56	(\$233,035.56)
760	FIRE/EMS SERVICE DISTRIBUTION	\$200,577.04	\$17.00	\$151.65	\$0.00	\$0.00	\$200,728.69	\$0.00	\$200,728.69
770	VETERANS MEMORIAL GARDEN FUND	\$17,121.18	\$18.54	\$184.38	\$0.00	\$445.00	\$16,860.56	\$55.00	\$16,805.56
802	FIRE CLAIM FUND	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
805	STORM SEWER ASSESSMENTS	\$329,046.53	\$0.00	\$0.00	\$3,850.00	\$3,850.00	\$325,196.53	\$47,205.22	\$277,991.31
Grand Total:		\$36,884,935.51	\$6,925,814.42	\$57,537,841.61	\$7,010,486.61	\$57,206,991.54	\$37,215,785.58	\$13,358,316.86	\$23,857,468.72

City of Hudson
Executive Summary
September 2016 Financial Report

Category	2015 YTD Actual	2016 YTD Actual	2015 vs. 2016 YTD Variance	2016 YTD Budget	2016 Bud. vs. Actual Variance
General Fund Revenue					
Property Taxes	\$2,596,684	\$2,565,980	(\$30,704)	\$2,575,157	(\$9,177)
Income Taxes	\$11,053,024	\$11,794,406	\$741,382	\$11,274,084	\$520,322
Local Government Funds	\$330,286	\$301,645	(\$28,641)	\$307,500	(\$5,855)
Kilowatt-Hour Tax	\$509,276	\$469,759	(\$39,517)	\$547,500	(\$77,741)
Zoning and Building Fees	\$122,305	\$134,893	\$12,588	\$67,500	\$67,393
Broadband Service	\$0	\$78,009	\$78,009	\$82,781	(\$4,772)
Fines, Licenses & Permits	\$49,838	\$65,158	\$15,320	\$45,000	\$20,158
Interest Income	\$271,967	\$344,097	\$72,130	\$189,596	\$154,501
Transfers In, Advances and Reimb.	\$248,717	\$362,028	\$113,311	\$363,806	(\$1,778)
Miscellaneous	\$220,599	\$153,898	(\$66,701)	\$57,000	\$96,898
Total Revenue	\$15,402,696	\$16,269,873	\$867,177	\$15,509,924	\$759,949
General Fund Cash Balance, January 1	\$9,423,179	\$8,978,990	(\$444,189)	\$8,978,990	\$0
Total Available	\$24,825,875	\$25,248,863	\$422,988	\$24,488,914	\$759,949
General Fund Expenditures					
Police	\$3,287,999	\$3,543,324	\$255,325	\$3,455,719	\$87,605
County Health District	\$305,349	\$316,468	\$11,119	\$316,468	\$0
Community Development	\$706,331	\$675,730	(\$30,601)	\$725,702	(\$49,972)
Economic Development	\$169,924	\$164,028	(\$5,896)	\$190,931	(\$26,903)
Street Trees and ROW	\$244,796	\$281,372	\$36,576	\$302,214	(\$20,842)
RITA Fees	\$337,625	\$356,524	\$18,899	\$331,580	\$24,945
Mayor & Council	\$118,512	\$127,995	\$9,483	\$140,234	(\$12,239)
City Solicitor	\$178,615	\$220,712	\$42,097	\$228,224	(\$7,512)
Administration	\$890,793	\$878,946	(\$11,847)	\$975,039	(\$96,093)
Finance	\$653,738	\$731,426	\$77,688	\$711,787	\$19,639
Broadband Service	\$0	\$235,225	\$235,225	\$330,624	(\$95,399)
Engineering	\$876,530	\$956,932	\$80,402	\$956,240	\$693
Public Properties	\$670,949	\$629,451	(\$41,498)	\$849,212	(\$219,761)
Public Works Administration	\$380,779	\$397,251	\$16,472	\$332,721	\$64,530
Transfers and Advances Out	\$5,981,186	\$6,843,094	\$861,908	\$6,155,409	\$687,685
Total Expenditures	\$14,803,126	\$16,358,478	\$1,555,352	\$16,002,102	\$356,376
Month End General Fund Cash Balance	\$10,022,749	\$8,890,385	(\$1,132,364)	\$8,486,812	\$403,573
Other Operating Funds:					
Revenue					
Street Maintenance and Repair	\$2,153,069	\$2,322,601	\$169,532	\$2,302,500	\$20,101
Cemeteries	\$213,146	\$219,552	\$6,406	\$206,248	\$13,305
Parks	\$1,160,651	\$1,235,967	\$75,316	\$1,171,032	\$64,935
Cable TV	\$239,801	\$242,644	\$2,843	\$226,500	\$16,144
Fire Department	\$1,181,343	\$1,262,905	\$81,562	\$1,198,275	\$64,630
Emergency Medical Service	\$998,981	\$1,259,799	\$260,818	\$1,181,256	\$78,543
Utilities:					
Water	\$1,468,182	\$1,530,397	\$62,215	\$1,447,784	\$82,613
Wastewater	\$2,829,209	\$444,313	(\$2,384,896)	\$436,250	\$8,063
Electric	\$14,804,536	\$16,365,828	\$1,561,292	\$15,406,287	\$959,541
Stormwater	\$903,788	\$1,364,010	\$460,222	\$1,360,705	\$3,305
Ellsworth Meadows Golf Course	\$1,225,633	\$1,203,385	(\$22,248)	\$1,132,000	\$71,385
Equipment Reserve (Fleet)	\$1,252,825	\$1,245,777	(\$7,048)	\$1,340,758	(\$94,981)
Total Revenues	\$28,431,164	\$28,697,178	\$266,014	\$27,409,595	\$1,287,583
Other Operating Fund Cash Balance, January 1	\$20,751,870	\$21,715,799	\$963,929	\$21,715,799	\$0
Total Available - Other Operating Funds	\$49,183,034	\$50,412,977	\$1,229,943	\$49,125,394	\$1,287,583
Expenditures					
Street Maintenance and Repair	\$2,380,309	\$2,289,462	(\$90,847)	\$2,244,337	\$45,125
Cemeteries	\$178,420	\$176,858	(\$1,562)	\$187,195	(\$10,337)
Parks	\$1,031,946	\$1,458,564	\$426,618	\$1,463,913	(\$5,349)
Cable TV	\$216,835	\$288,549	\$71,714	\$281,154	\$7,395
Fire Department	\$995,059	\$1,006,564	\$11,505	\$1,159,170	(\$152,606)
Emergency Medical Services	\$1,008,849	\$1,474,058	\$465,209	\$1,052,623	\$421,435
Utilities:					
Water	\$1,090,909	\$1,063,045	(\$27,864)	\$1,130,539	(\$67,494)
Wastewater	\$3,289,784	\$946,969	(\$2,342,815)	\$890,545	\$56,424
Electric	\$14,689,558	\$19,630,632	\$4,941,074	\$19,396,755	\$233,877
Stormwater	\$790,628	\$1,246,106	\$455,478	\$1,194,751	\$51,356
Ellsworth Meadows Golf Course	\$1,024,029	\$1,067,207	\$43,178	\$971,696	\$95,511
Equipment Reserve (Fleet)	\$1,082,853	\$1,133,117	\$50,264	\$1,432,319	(\$299,202)
Total Expenditures	\$27,779,179	\$31,781,131	\$4,001,952	\$31,404,996	\$376,135
Month End Other Operating Funds Cash Balance	\$21,403,855	\$18,631,846	(\$2,772,009)	\$17,720,398	\$911,448

City of Hudson Bank Report

Banks: to YDC Demo Note

As Of: 1/1/2016 to 9/30/2016

Include Inactive Bank Accounts: No

Bank	Beginning Bal.	MTD Revenue	YTD Revenue	MTD Expense	YTD Expense	YTD Other	Ending Bal.
GENERAL CITY INVESTMENTS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Ambulance Note	\$0.00	\$0.00	\$172,791.00	\$0.00	\$0.00	\$0.00	\$172,791.00
Broadband Services Note	\$800,000.00	\$0.00	\$2,100,000.00	\$0.00	\$800,000.00	\$0.00	\$2,100,000.00
CASH DRAWER/PETTY CASH	\$1,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,400.00
LORAIN NATIONAL BANK	\$2,000,000.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$1,500,000.00)	\$500,000.00
DOLLAR BANK CD	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PRIMARY CHECKING ACCT	\$4,402,601.85	\$5,045,750.36	\$44,793,438.74	\$3,395,063.43	\$33,439,123.17	(\$9,029,355.49)	\$6,727,561.93
First Merit CD - ODNR (Brine Well)	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00
DEAN MAY	\$1,815.29	\$0.00	\$0.62	\$0.00	\$0.00	\$0.00	\$1,815.91
INVESTMENT POOLED MONIES	\$20,802,399.72	\$0.00	\$8,759.02	\$0.00	\$0.00	(\$242,479.30)	\$20,568,679.44
CD INVESTMENTS	\$8,204,507.61	\$0.00	\$0.00	\$0.00	\$0.00	(\$1,500,000.00)	\$6,704,507.61
FIRE AND EMS SERVICE AWARDS	\$200,544.04	\$17.00	\$151.65	\$0.00	\$0.00	\$0.00	\$200,695.69
Payroll - First Merit	\$0.00	\$0.00	\$0.00	\$1,735,376.12	\$12,271,834.79	\$12,271,834.79	\$0.00
YDC Demo Note	\$466,667.00	\$0.00	\$233,334.00	\$0.00	\$466,667.00	\$0.00	\$233,334.00
Grand Total:	\$36,884,935.51	\$5,045,767.36	\$47,308,475.03	\$5,130,439.55	\$46,977,624.96	\$0.00	\$37,215,785.58

**CITY OF HUDSON
VARIANCE NOTES FOR SEPTEMBER 2016 FINANCIAL REPORT**

REVENUE:

2015 Year-To-Date (YTD) vs. 2016 YTD Actual

Income Tax revenues are \$741,000 higher in 2016 and \$520,000 above estimate. Through the end of September 2016, Withholding taxes are up 6.7%, Individual taxes are down 5.4% and Net Profit taxes are up 41.3%. Including Parks, Fire, EMS and Hudson Schools, income taxes are up \$1,003,000 or 6.6%; we estimated a 2% increase over 2015. Larger net profit settlements in 2016 have caused the large fluctuation as compared to 2015. Excluding net profit taxes, income tax revenue is up 3.6% for the year.

	2015	2016	Diff	%
RITA				
Withholding	\$ 10,080,842	\$ 10,759,229	\$ 678,387	6.7%
Individual	\$ 3,547,460	\$ 3,355,623	\$ (191,837)	-5.4%
Net Profit	\$ 1,183,379	\$ 1,672,267	\$ 488,888	41.3%
Total RITA	\$ 14,811,681	\$ 15,787,119	\$ 975,438	6.6%
Refund	\$ 278,820	\$ 314,545	\$ 35,725	12.8%
Feb Muni	\$ 20,855	\$ 5,303	\$ (15,552)	-74.6%
May/June Muni Tax	\$ 12,660	\$ 18,112	\$ 5,452	43.1%
Aug/Sep Muni Tax	\$ 940	\$ 2,586	\$ 1,646	175.1%
Total All	\$ 15,124,956	\$ 16,127,665	\$ 1,002,709	6.6%

Interest Income is \$72,000 higher in 2016 primarily due to large maturities in 2016 as compared to 2015.

Kilowatt Hour Tax is \$39,000 lower in 2016 due to reduced KWh consumption in the first quarter primarily due to winter mild temperatures. Consumption increased in August compared to 2015 and overall was down .5%.

Transfer In, Advances and Reimb was \$113,000 higher in 2016 due to advance back from the EMS Fund and Golf course for capital purchases.

Miscellaneous revenue was down \$67,000 from 2015 primarily due to a \$47,000 land bank grant received in 2015.

Street Maintenance & Repair revenue increased \$170,000 over 2015 due to increased General Fund transfer.

EMS revenue increased \$219,000 mainly due to the \$173,000 advance from the General Fund to pay for the new ambulance, \$45,000 increased income taxes over 2015 and \$16,000 grant in 2016.

Wastewater revenue decreased \$2,385,000 over 2015 due to the transfer of the operations to Summit County.

Electric revenue is \$1,561,000 over 2015 due to increased cost of power and transmission costs passed onto customers.

Storm Water revenues increased \$460,000 over 2015 primarily due to increased transfer to the fund as part of first quarter appropriations of \$384,580 for the Ranett Ave and Middleton Rd projects.

EXPENDITURES:

2015 YTD Actual vs. 2016 YTD Actual

Total *General Fund* expenditures increased \$1,555,000 through September 2016 as compared to September 2015. The largest increase was \$862,000 in transfers out. This was due to funding a number of projects as discussed during the budget process and first quarter appropriations including a number of storm water and resurfacing projects. *Police* increased \$255,000 due to increased personnel and contractual services expenses. *Finance* increased \$78,000 primarily due to \$16,000 estate tax refund and \$54,000 business tax refund in 2016. *Engineering* increased \$80,000 primarily due to increased personnel and contractual services expenses. *Public Properties* decreased \$41,000 mainly due to decreased contracted snow removal and decreased building improvements. We also had \$235,000 in *Broadband* operating costs for 2016.

Street Maintenance & Repair expenditures are \$91,000 lower in 2016 primarily due to decreased snow removal related costs from the mild winter. The decrease in snow expenditures over the prior year were offset by an increase in fleet replacement charges.

Parks Fund expenditures are \$427,000 higher in 2016 primarily due to payments for playground equipment and light fixtures at Oak Grove, Hudson Springs trail and restroom at Colony Park.

Cable TV Fund expenditures are \$72,000 higher in 2016 due to \$65,000 in control room, HD and streaming video equipment purchases.

EMS Fund expenditures are \$465,000 higher in 2016 mainly due the payment for the replacement ambulance \$172,000; \$172,000 repayment of advance and \$143,000 in increased personnel expense.

Wastewater Fund expenditures are \$2,343,000 lower in 2016 due the transfer of operations to Summit County.

Electric Fund expenditures are \$4,941,000 higher in 2016 primarily due to purchase of Ramco property for \$3.9 million and \$770,000 in increased cost of power.

Storm Water Fund expenditures are \$455,000 higher in 2016 due to payments on several small projects plus additional staffing charged to the fund.

2016 YTD Actual vs. 2016 Budget

Revenues are generally within a reasonable variance range. Income taxes have increased substantially from August. As mentioned in prior summaries, there may be additional fluctuations through the remainder of the year as the full impact of the changes in tax laws take effect. This impacts all the funds that receive income taxes. Interest income is notably favorable mainly due to a larger maturities. As expected, electric revenue is above estimate as a result of increased cost of power. Ellsworth revenue is running above estimate from improved weather and earlier league prepay sales. Fleet revenue is below estimate due in large part to reduced chargeback from decreased fuel and maintenance costs.

General Fund expenditures are generally favorable. The most notable department under budget is Public Properties primarily due to less than budgeted cost of snow removal. The transfers out of the General Fund increased significantly as discussed at first quarter appropriations. EMS is over budget due to increased personnel costs from the need for additional paid part-time paramedics. Fleet expense budget is well below budget due to reduced maintenance and repair and fuel costs.

Broadband Services - Summary Report

As of September 30, 2016

Operating Results		
Customer Sales	\$ 78,009	
Operating Expenses	\$ (235,225)	
Operating Income (Loss)	\$ (157,216)	
Capital Fund		
January 1, 2016 Balance	\$ 80,908	
Available Capital	\$ 1,300,000	
Interest Earnings	\$ 176	
YTD Expenses	\$ (728,822)	
Remaining Available Capital	\$ 652,262	
Number of Customers	64	As of Sept 30, 2016
Number of Customers	54	As of August 31, 2016
Increase over prior month	10	

Utility Billing Delinquency Report

	Aug-15	Sep-15	Oct-15	Nov-15
30 DAYS - ACTIVE ACCOUNTS	\$36,506.10	\$23,328.54	\$34,767.61	\$70,067.61
60 DAYS - ACTIVE ACCOUNTS	\$3,681.54	\$1,598.87	\$1,614.15	\$4,695.45
90 DAYS - ACTIVE ACCOUNTS	\$4,132.58	\$55.75	\$128.98	\$462.20
ACCOUNTS RECENTLY CLOSED (1)	\$17,375.03	\$17,941.87	\$18,136.53	\$18,136.53
ACCOUNTS CERTIFIED TO THE COUNTY	\$101,152.15	\$120,394.48	\$120,394.48	\$120,394.48
ACCOUNTS SENT TO COLLECTIONS	\$16,161.63	\$16,025.99	\$17,268.64	\$17,750.88
TOTAL UTILITY BILLING DELINQUENT AMOUNT	\$179,009.03	\$179,345.50	\$192,310.39	\$231,507.15
	Dec-15	Jan-16	Feb-16	Mar-16
30 DAYS - ACTIVE ACCOUNTS	\$57,784.39	\$58,113.60	\$45,568.85	\$52,558.17
60 DAYS - ACTIVE ACCOUNTS	\$10,168.55	\$10,873.29	\$9,620.46	\$8,746.72
90 DAYS - ACTIVE ACCOUNTS	\$754.49	\$4,295.94	\$3,387.92	\$3,613.46
ACCOUNTS RECENTLY CLOSED (1)	\$27,263.21	\$30,396.06	\$9,298.37	\$9,421.21
ACCOUNTS CERTIFIED TO THE COUNTY	\$120,394.48	\$120,394.48	\$120,394.48	\$120,394.48
ACCOUNTS SENT TO COLLECTIONS	\$19,203.94	\$19,203.94	\$39,493.48	\$39,393.48
TOTAL UTILITY BILLING DELINQUENT AMOUNT	\$235,569.06	\$243,277.31	\$227,763.56	\$234,127.52
	Apr-16	May-16	Jun-16	Jul-16
30 DAYS - ACTIVE ACCOUNTS	\$52,683.27	\$43,110.54	\$43,059.08	\$41,040.52
60 DAYS - ACTIVE ACCOUNTS	\$8,150.15	\$6,686.66	\$7,374.01	\$8,082.01
90 DAYS - ACTIVE ACCOUNTS	\$2,925.19	\$4,790.49	\$5,724.41	\$6,062.77
ACCOUNTS RECENTLY CLOSED (1)	\$3,997.52	\$7,005.74	\$5,722.53	\$8,448.58
ACCOUNTS CERTIFIED TO THE COUNTY	\$96,120.04	\$96,120.04	\$96,120.04	\$96,120.04
ACCOUNTS SENT TO COLLECTIONS	\$44,820.64	\$45,441.30	\$46,463.36	\$46,341.96
TOTAL UTILITY BILLING DELINQUENT AMOUNT	\$208,696.81	\$203,154.77	\$204,463.43	\$206,095.88
	Aug-16	Sep-16		
30 DAYS - ACTIVE ACCOUNTS	\$46,567.96	\$38,855.35		
60 DAYS - ACTIVE ACCOUNTS	\$6,995.48	\$1,855.38		
90 DAYS - ACTIVE ACCOUNTS	\$4,824.77	\$3,323.73		
ACCOUNTS RECENTLY CLOSED (1)	\$5,987.02	\$8,504.33		
ACCOUNTS CERTIFIED TO THE COUNTY	\$96,120.04	\$135,562.40		
ACCOUNTS SENT TO COLLECTIONS	\$48,235.42	\$48,235.42		
TOTAL UTILITY BILLING DELINQUENT AMOUNT	\$208,730.69	\$236,336.61		

Delinquent Account Breakdown

	\$0 - \$500	\$500 - \$1,000	\$1,001 - \$2,000	>\$2,000
Residential				
60 DAYS - ACTIVE ACCOUNTS	31	0	0	1
90 DAYS - ACTIVE ACCOUNTS	8	0	0	1
ACCOUNTS RECENTLY CLOSED	30	1	1	0
ACCOUNTS CERTIFIED TO THE COUNTY	62	23	6	1
ACCOUNTS SENT TO COLLECTIONS	37	18	4	1
Businesses				
60 DAYS - ACTIVE ACCOUNTS	5	0	0	0
90 DAYS - ACTIVE ACCOUNTS	3	0	0	0
ACCOUNTS RECENTLY CLOSED	5	0	1	0
ACCOUNTS CERTIFIED TO THE COUNTY	2	0	0	1
ACCOUNTS SENT TO COLLECTIONS	1	2	1	3

TOTAL YEAR TO DATE ACCOUNT WRITE-OFF'S **\$1,877.30 (2)**

In July 2015, we wrote off all accounts that were closed prior to 2014. The collection agency will continue to pursue payment, however, probability of collection on the accounts is remote.

YEAR TO DATE COLLECTION COMPANY RECEIPTS **\$5,786.16**

(1) "ACCOUNTS RECENTLY CLOSED" - accounts that have been closed and City staff is attempting to collect the balance due. If City staff is unable to collect on the account, it is turned over to a collection agency to pursue.

(2) "TOTAL YEAR TO DATE ACCOUNT WRITE-OFF'S" - Include accounts or amounts written off due to uncollectability, bankruptcy, or collection company fees.

BANK RECONCILIATION
September-16

FIRST MERIT BANK BAL	5,660,551.97
SWEEP	1,630,000.00
FIRST MERIT BANK BALANCE	7,290,551.97

ADJUSTMENTS TO BANK

DEPOSIT ON STMT-NOT BOOKS-UB	0.00
SWEEP INTEREST	0.00
payroll bank rec - outstanding items	(172,430.91) PAYROLL
OUTSTANDING CHECKS-FIRST MERIT	(386,943.47)

9/9 UB EFT Posted October	(1,180.87)
9/9 UB EFT Posted October	(548.27)
9/14 HealthEquity EFT Posted October	(102.75)
9/29 UB EFT Posted October	(3,523.00)

DEPOSITS IN TRANSIT

9/29 Golf Deposit	360.20
9/30 Golf Deposit	987.28
9/29 Golf CC	278.00
9/30 Golf CC	113.75

TOTAL ADJUSTMENTS TO BANK BALANCE	(562,990.04)
ADJUSTED BANK BALANCE	6,727,561.93

BOOK BALANCE	6,727,561.93
UNRECONCILED	0.00

CDARS-LORAIN NATIONAL BANK

BALANCE PER BANK	500,000.00
MATURITY POSTED FOLLOWING MONTH	0.00
INTEREST POSTED FOLLOWING MONTH	0.00
CD IN TRANSIT	0.00
ADJUSTED BANK BALANCE	500,000.00

BOOK BALANCE	500,000.00
UNRECONCILED	0.00

NORTHWEST SAVINGS FIRE/EMS

BALANCE PER BANK	200,712.14
OUTSTANDING CHECKS	0.00
CHECKS POSTED THE FOLLOWING MONTH	0.00
STOP PAYMENT POSTED FOLLOWING MONTH	0.00
INTEREST POSTED FOLLOWING MONTH	16.45
ADJUSTED BANK BALANCE	200,695.69

BOOK BALANCE	200,695.69
UNRECONCILED	0.00

MBS GENERAL INVESTMENTS

BALANCE PER BANK	20,568,679.44
BANK TRANSFER POSTED FOLLOWING MONTH	0.00
INTEREST POSTED FOLLOWING MONTH	0.00
ADJUSTED BANK BALANCE	20,568,679.44

BOOK BALANCE	20,568,679.44
UNRECONCILED	0.00

YDC DEMO NOTE

BALANCE PER BANK	233,334.00
OUTSTANDING CHECKS	0.00
INTEREST POSTED FOLLOWING MONTH	0.00
ADJUSTED BANK BALANCE	233,334.00

BOOK BALANCE	233,334.00
UNRECONCILED	0.00

BANK RECONCILIATION
September-16

MORGAN BANK CD INVESTMENTS	
BALANCE PER BANK	6,704,507.61
POSTING ERROR	0.00
CD IN TRANSIT	
INTEREST POSTED FOLLOWING MONTH	0.00
ADJUSTED BANK BALANCE	6,704,507.61
BOOK BALANCE	6,704,507.61
UNRECONCILED	0.00

First Merit CD - ODNR (Brine Well)	
BALANCE PER BANK	5,000.00
INTEREST POSTED FOLLOWING MONTH	0.00
ADJUSTED BANK BALANCE	5,000.00
BOOK BALANCE	5,000.00
UNRECONCILED	0.00

BROADBAND SERVICES NOTE	
BALANCE PER BANK	2,100,000.00
INTEREST POSTED FOLLOWING MONTH	0.00
ADJUSTED BANK BALANCE	2,100,000.00
BOOK BALANCE	2,100,000.00
UNRECONCILED	0.00

EMS AMBULANCE NOTE	
BALANCE PER BANK	172,791.00
OUTSTANDING CHECKS	0.00
BANK CHECK IN TRANSIT	0.00
INTEREST POSTED FOLLOWING MONTH	0.00
ADJUSTED BANK BALANCE	172,791.00
BOOK BALANCE	172,791.00
UNRECONCILED	0.00

CASH/CHANGE DRAWERS	1,400.00
FIRST MERIT DEAN MAY	1,815.91
TOTAL BOOK BALANCE	37,215,785.58
TOTAL BANK BALANCE	37,215,785.58
UNRECONCILED	0.00

Handwritten signature and date: 10/14/2014