



TECHHUDSON

THE **ENTREPRENEURIAL** CENTER OF HUDSON

Progress Report to City Of Hudson

City Council

August 13, 2013

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ACCOMPLISHMENTS

ORGANIZATION REVIEW AND ASSESSMENT

FINANCIALS

ACCOMPLISHMENTS

- Added 3 clients since January 1, 2013
 - Cutter Croix – 6 employees
 - The Northland Realty Group – 3 employees
 - Pinklejinx – 2 full time employees, 2 part-time employees

- Renegotiated lease on a month to month basis starting September 1, 2013

- Received outside funding to qualify for the Burton D. Morgan Foundation matching grant. Donors Include:
 - TECHudson Board Members
 - The Hudson Community Foundation
 - COMS Interactive
 - Tribute Software
 - Morgan Bank
 - PNC Bank
 - Day Ketterer, LLC
 - Global Management

- Received BDM Matching Grant \$10,000

- Through the 3rd Frontier Grant, supported several entrepreneurs throughout NE Ohio including raising several hundred thousand dollars on their behalf.

- Received \$15,000 in matching contributions from the City of Hudson. \$5,000 more to be invoiced, still have \$5,000 left to raise.

- Have reached out throughout the local and surrounding communities to raise awareness and seek funding.

ORGANIZATION REVIEW AND ASSESSMENT

- We have sufficient funding to cover expenses through January 2014.
- We are having discussions with Kent State regarding a potential partnership which would need to include funding.
- We have had many discussions with businesses and foundations yet without a link to an academic institution, funding does not appear likely.
- Rental income doesn't quite cover rent expense. TECHudson needs approximately \$150,000 per year in operation funding to cover minimal support. Additional funding partnerships would allow us to develop programs and support.
- TECHudson and YBI are exploring ways to leverage both the ESP program and YBI's designation as an Edison Technology Incubator for FY2014.

TECHNOLOGY ENTREPRENEURIAL CENTER OF HUDSON

(A NOT-FOR-PROFIT ORGANIZATION)

COMPILED FINANCIAL STATEMENTS

FOR THE SIX MONTHS ENDED

JUNE 30, 2013

**TECHNOLOGY ENTREPRENEURIAL CENTER OF HUDSON
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EDWIN H REPPHUN CPA, INC
23 CLINTON STREET
HUDSON, OH 44236

INDEPENDENT ACCOUNTANT'S COMPILATION REPORT

To the Board of Directors
Technology Entrepreneurial Center of Hudson
105 Executive Parkway
Suite 405
Hudson, OH 44236

I have compiled the accompanying statement of financial position of Technology Entrepreneurial Center of Hudson (an Ohio Not-for-Profit organization) as of June 30, 2013, and the related statement of activities and changes in net assets for the six months then ended. I have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or provide any assurance about whether the financial statements are in accordance with accounting principles generally accepted in the United States of America.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

My responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

Management has elected to omit substantially all of the disclosures required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the company's assets, liabilities, equity, revenue, and expenses. Accordingly, the financial statements are not designed for those who are not informed about such matters.

A statement of cash flows for the six months ended June 30, 2013, has not been presented. Accounting principles generally accepted in the United States of America require that such a statement be presented when financial statements purport to present financial position and results of operations.

Sincerely,



Edwin H. Repphun, CPA

July 21, 2013

TECHNOLOGY ENTREPRENEURIAL CENTER OF HUDSON

STATEMENT OF FINANCIAL POSITION

30-Jun-13

ASSETS

CURRENT ASSETS

Cash	\$	32,515
Accounts Receivable		35,000
Prepaid Rent		1,648
TOTAL CURRENT ASSETS		<u>69,163</u>

FIXED ASSETS

Web-site		13,800
Computers		9,529
Furniture and Equipment		2,778
Signs		2,090
Equipment Telephone		995
Less: Accumulated Depreciation		(18,362)
TOTAL FIXED ASSETS		<u>10,830</u>

TOTAL ASSETS

\$ 79,993

LIABILITIES

Accounts Payable	\$	7,275
TOTAL LIABILITIES		<u>7,275</u>

NET ASSETS

Unrestricted Assets		<u>72,718</u>
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TOTAL LIABILITIES AND NET ASSETS

\$ 79,993

See accompanying notes to financial statements.

TECHNOLOGY ENTREPRENEURIAL CENTER OF HUDSON
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

	FOR THE SIX MONTHS ENDED JUNE 30, 2013
SUPPORT & REVENUES	
General Donations, Grants from Foundations	\$ 107,668
Funding from Board of Directors	3,500
Rental Income	1,550
TOTAL REVENUES	112,718
ADMINISTRATIVE EXPENSES	
Consulting Fees	42,885
Rent	10,488
Business Marketing	9,913
Wages	5,077
Telephone & Internet	4,506
Contract Services	2,120
Computer Consulting Fees	2,035
Insurance	1,929
Office Supplies	1,169
Payroll Taxes	921
Membership Dues	749
Travel and Meetings	203
State Filing Fee	200
Entertainment	175
TOTAL ADMINISTRATIVE EXPENSES	(82,370)
OTHER INCOME	
Interest Income	9
INCREASE IN UNRESRICTED NET ASSETS	\$ 30,357
NET ASSETS at January 1, 2013	42,361
NET ASSETS at June 30, 2013	\$ 72,718

See accompanying notes to financial statements.

TECHudson Budget July 1, 2013 - Jan 2014

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Total
Revenue								
ESP	\$4,166.67	\$8,333.34	\$4,166.67	\$4,166.67	\$4,166.67	\$4,166.67	\$4,166.67	\$33,333.36
City of Hudson	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00
Rent	\$700.00	\$700.00	\$1,050.00	\$1,050.00	\$1,050.00	\$1,050.00	\$1,050.00	\$6,650.00
TOTAL	\$4,866.67	\$4,866.67	\$10,216.67	\$5,216.67	\$5,216.67	\$5,216.67	\$5,216.67	\$40,816.69
Expenses								
Rent	\$1,650.00	\$1,650.00	\$1,450.00	\$1,450.00	\$1,450.00	\$1,450.00	\$1,450.00	\$10,550.00
Executive Director	\$833.00	\$833.00	\$833.00	\$833.00	\$833.00	\$833.00	\$833.00	\$5,831.00
EIR	\$4,166.67	\$4,166.67	\$4,166.67	\$4,166.67	\$4,166.67	\$4,166.67	\$4,166.67	\$29,166.69
YBI	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$14,000.00
Holly Boykin	\$5,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,250.00
Misc. Expenses								
- Telephone	\$640.00	\$640.00	\$640.00	\$640.00	\$640.00	\$640.00	\$640.00	\$4,480.00
- computers/internet	\$170.00	\$170.00	\$170.00	\$170.00	\$170.00	\$170.00	\$170.00	\$1,190.00
- insurance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
- office supplies/expenses	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$3,500.00
TOTAL								\$73,967.69

ESP Match Shortfall Jan thru Jun	\$11,515
Estimated ESP match shortfall July thru Jan 2014	\$28,000
Total shortfall Jan 1, 2013 thru Jan 31, 2014	\$39,515

	\$40,816.69
	\$73,967.69
Shortfall	-\$33,151.00
Cash balance	\$42,514.90
Ending balance	\$9,363.90