

June 11th 2019

Chief Tabak -

The 2019 City of Hudson budget provides for the replacement of three police patrol vehicles.

In accordance with our replacement schedule and based upon the current mileage, age, and overall condition, I recommend replacing marked cruisers # 5, # 9, and # 10 (all are 2016 Ford NGPI-Utility with Fleet ID's 1171, 1172, & 1173) with new models of the same vehicles but equipped with the \$3595 hybrid engine option.

For these marked cruisers, Ohio State Contract number RS901519 (New, Model Year 2019 or Manufacturers's Current Production Model - Law Enforcement Vehicles - effective through 09/30/2019) was awarded to dealer Lebanon Ford to supply the State of Ohio and political subdivisions with 2020 Ford NGPI-Utility vehicles. The Ohio STS pricing was again lower this year than other cooperative purchasing programs (GSA, CUE) for these law enforcement specific vehicles at a total cost of \$35,507 per unit.

Historically, local dealers have cited not being able to compete with Ohio State Term contract pricing and decline the opportunity to provide a quotation. This was the case again this year when I spoke with Klaben and Montrose Ford. They both confirmed that their dealer pricing from Ford is higher than the end cost to Ohio public entities purchasing through the Ohio STS program.

I recommend to you and City Council that legislation be passed authorizing a \$106,521 purchase order be issued to Lebanon Ford to supply our replacement police vehicles for this year.

Respectfully submitted,

Sergeant Dan Thompson #183

City of Hudson Police Department 2019 Police Vehicle Replacement

State of Ohio Contract # RS901519 (effective through 9/30/2019)
Lebanon Ford Inc., 770 Columbus Ave, Lebanon OH 45036
Contact: Frank Beaver (614) 570-0702 frankbeaver@roadrunner.com

Standard Features:

2020 Ford Utility Interceptor (Model # K8A)

All Wheel Drive / 3.7L V6 304 (16/21 MPG) HP Engine w/ Heaviest Available Cooling, Automatic Six Speed Transmission, 220 AMP Alternator, 750 CCA Battery, Remote Controlled L & R Exterior Mirrors, Left Pillar Mounted Spotlight, Electronic Door Locks and Windows with Driver Control Lock-Out, Fresh Air Temperature Controlled Heater with Windshield Defroster, Front and Rear Air Conditioning, Rear Window Defroster, Flexible Fuel Vehicle, Factory Tinted Glass, Foam Front Seat Cushion, Dual Horns, Dual Speed Intermittent Wipers, Overhead Dome / Map and Cargo Lights, AM/FM Radio, 12 Volt Power Outlet, Radio Suppression System, Day / Night Rear View Mirror, Full Size Spare, Rear Lift Gate, Four Wheel Power Antilock Brakes, Driver and Passenger Airbag and Supplemental Restraint Systems, Front Cloth and Rear Vinyl Seating, Heavy-Duty Rubber Flooring, 3/36 Bumper to Bumper & 5/100 Powertrain Manufacturer Warranty

Exterior Color: (UM) AGATE BLACK

Price: \$31,276.00

Options:

| 99W | Hybrid Engine Option | \$3,595.00 |
|----------|---|------------|
| 68G | Inside Rear Door Handles & Locks Inoperable | \$74.00 |
| 18W | Rear Window Switches Inop (incl w/ 68G) | \$0.00 |
| 549 | Heated Outside Side View Mirrors | \$59.00 |
| 59B | Keyed Alike 1284X | \$75.00 |
| 86P | Pre Drill Front Headlights for LED | \$0.00 |
| 86T | Pre Drill Rear Lights for LED | \$59.00 |
| 52T | Hitch | \$79.00 |
| N/A | Rear View Camera in Center Stack | \$0.00 |
| Delivery | Delivery to Hudson OH 44236 | \$290.00 |

Total Price: \$35,507.00

LEBANONFORD COMMERCIAL VEHICLE CENTER

K8A All Wheel Drive POLICE

Official State Bid 2020 Price



| 4 | | SAN ENGLISH COMPANIES OF SAN ENGLISH | 21,270 | |
|---|------------------------------|---|-----------------------------|--|
| 99W HYBRID ENGINE OPTION | \$3,595 | 17A CLIMATE CONTROL AUX A/C | \$699 | |
| 99T ECO BOOST 365 HP ENGINE | \$4,499 | 59B KEY ALIKE 1284X | \$75 | |
| FORD ESP PREMIUM 5YRS/125,000 | \$3,395 REC | 59C KEY ALIKE 1294X | \$75 | |
| FORD ESP EXTRA CARE 5YRS/125,000 | \$3,195 REC | 59E KEY ALIKE 1435X | \$75 | |
| 65IU INT UPGRADE PKG | \$695 | 59F KEY ALIKE 0576X | \$75 | |
| | | 59J KEY ALIKE 1111X | \$75 | |
| (C) Heavy-Duty Cloth Front Bucket Seats/Cloth power driver with manual recline and lumbar, pa recline and built-in steel intrusion plates in both | assenger 2-way manual with | 68B POLICE PERIMETER ALARM | \$745 | |
| Rear Floor Mats; (17I) 1st & 2nd Row Carpet Fl and rear floor mats.; Full Floor Console w/Uniqu | oor Covering: Includes front | 55B BLIND SPOT MNTR | \$595 | |
| Includes rear grab handles with coat hook. | | 52P LCK PLNGR RR INOP | \$195 | |
| 17T REAR CARGO LIGHT | \$49 | Includes interior rear-door handles inoperable/loc | ks inoperable. | |
| 43D DARK CAR LAMP | \$70 | 65L 18" WHEEL COVER | \$59 | |
| 86P HEADLAMP PREP | STD | 66A FRNT HDLAMP PKG | \$955 | |
| Includes Front Headlamp / Police Interceptor He LED wig-wag feature) — Pre-drilled hole for side police use, does not include LED strobe, but include wig-wag functionality | e marker | Includes base projector beam headlamp plus 2 multi-function Park/Turn/Warn (PTW) bulbs for wig-wag simulation and 2 white hemispheric light head LED side warning lights. | | |
| 86T TAIL LAMP PREP | \$59 | 66B TAIL LAMP PKG | \$595 | |
| 21L FRONT AUXILARY | ф09 | Includes base lamp plus 2 rear integrated hemisp side warning lights in tail lamps. | pheric red light head LED | |
| WARNING LEDS | \$655 | | \$489 REC | |
| 16C 1ST/2ND FLR CARPET COV | \$124 | 66C REAR LIGHT PKG Includes 2 backlit flashing linear high-intensity LE | | |
| 68G RR DR HNDLS/LK INOP | \$74 | red/passenger side blue) mounted inside back window; surrounds brake stop light and 2 linear high intensity LED lights (driver side red/passenger | | |
| 16D BADGE DELETE | n/c | side blue) mounted on inside trunk deck lid (light- open). | s activate when deck lid is | |
| 51T SPOT LED LAMP DR | \$392 REC | 76R REV SENSING SYS | \$335 REC | |
| 60A GRILL LAMP WIRE | \$49 | 63B SIDE MIRRORS LEDS | \$395 REC | |
| RR RR CONSOLE PLATE | | 63L QUARTER GLASS LEDS | \$495 | |
| Contours through 2nd row. Includes channel for | or wiring. | 67V POLICE WIRE HARNESS KIT Front/Rear | \$295 | |
| | | 43A REAR AUX. LIFTGATE LIGHTS | \$409 | |
| | | Red/Blue LED Lights: Located beneath liftgate glass in applique panel. | | |

| 60R NOISE SUP BONDS | \$20 | 19V REAR CAMERA C | ON-DEMAND \$330 |
|--|---|---|--|
| | \$105 | 87R REAR VIEW CAM | ERA n/c |
| | | displayed in rear view mirror | (Includes Electrochromic Rear View Mirror) |
| 549 SIDE MIRRORS HEATED | \$59 | SII SECURE IDLE INS | TALLED \$319 |
| 67H FORD "READY FOR THE ROAD PACKAGE" | \$3,995 | 96W FRONT INTERIO | R LIGHT BAR \$1,245 |
| 67U ULTIMATE WIRING PACKAGE | \$660 | 96T REAR SPOILER T LIGHT (LED) | RAFFIC \$1,595 NEW |
| 64E CAST PAINTED WHEEL | \$695 | 90D BALLISTIC DOOR | |
| 52T CLASS III TRAILER TOW LIGHTING PACKAGE | | (Level III+) - Driver Front-Do | or Only \$1,685 |
| (4-pin and 7-pin connectors and wiring) | \$180 | 90E BALLISTIC DOOR (Level III+) - Driver & Pass F | 7-17-17-17-17-17-17-17-17-17-17-17-17-17 |
| 61R 4 REMAPPABLE SWITCHS | \$195 | 90F BALLISTIC DOOR (Level IV+) - Driver Front-Do | |
| * RECOMMENDED | | 90G BALLISTIC DOOR (Level IV+) - Driver & Pass F | |
| TIMER COMPLETE PUSH BUMPER, 12", HIGH STRENGT | TH, ALUMINUM I | NSTALLATION, PRO-GARD, OR SET | |
| PUSH BUMPER, 12", HIGH STRENGT WHELEN 14 HEAD LIBERTY OR LEG LIBERTY DUO LIGHT BAR CODE 3 RX2700 LED LIGHT BAR W/I UPGRADE TO WHELEN CENCOM SA | ACY LED LIGHT LED TD/ALY APHIRE SIREN II | BAR W/LED TD/ALY, UPGRADE FRO | \$585 SM JUSTICE \$995 \$1,595 \$795 \$525 |
| PUSH BUMPER, 12", HIGH STRENGT WHELEN 14 HEAD LIBERTY OR LEG LIBERTY DUO LIGHT BAR CODE 3 RX2700 LED LIGHT BAR W/I UPGRADE TO WHELEN CENCOM SA UPGRADE TO FEDERAL SIGNAL SS | ACY LED LIGHT LED TD/ALY APHIRE SIREN II P2000-200 SMA | TBAR W/LED TD/ALY, UPGRADE FRO NSTALLED RT SIREN SYSTEM INSTALLED | \$585 DM JUSTICE \$995 \$1,595 \$795 \$525 \$595 |
| PUSH BUMPER, 12", HIGH STRENGT WHELEN 14 HEAD LIBERTY OR LEG LIBERTY DUO LIGHT BAR CODE 3 RX2700 LED LIGHT BAR W/I UPGRADE TO WHELEN CENCOM SA UPGRADE TO FEDERAL SIGNAL SS PRO-GARD REAR DOOR WINDOW P | ACY LED LIGHT LED TD/ALY APHIRE SIREN II P2000-200 SMAI ROTECTION - 7 | TBAR W/LED TD/ALY, UPGRADE FRO NSTALLED RT SIREN SYSTEM INSTALLED GAUGE STEEL BARS (ONE PAIR) | \$585 SM JUSTICE \$995 \$1,595 \$795 \$525 \$595 \$335 |
| PUSH BUMPER, 12", HIGH STRENGT WHELEN 14 HEAD LIBERTY OR LEG LIBERTY DUO LIGHT BAR CODE 3 RX2700 LED LIGHT BAR W/I UPGRADE TO WHELEN CENCOM SA UPGRADE TO FEDERAL SIGNAL SS PRO-GARD REAR DOOR WINDOW P PRO-GARD REAR PRISONER TRANS | ACY LED LIGHT LED TD/ALY APHIRE SIREN II P2000-200 SMAI ROTECTION - 7 | TBAR W/LED TD/ALY, UPGRADE FRO NSTALLED RT SIREN SYSTEM INSTALLED GAUGE STEEL BARS (ONE PAIR) | \$585 SM JUSTICE \$995 \$1,595 \$795 \$525 \$595 \$335 \$1,395 |
| PUSH BUMPER, 12", HIGH STRENGT WHELEN 14 HEAD LIBERTY OR LEG LIBERTY DUO LIGHT BAR CODE 3 RX2700 LED LIGHT BAR W/I UPGRADE TO WHELEN CENCOM SA UPGRADE TO FEDERAL SIGNAL SS PRO-GARD REAR DOOR WINDOW P PRO-GARD REAR PRISONER TRANS HEAVY DUTY COMPUTER MOUNT | ACY LED LIGHT LED TD/ALY APHIRE SIREN II P2000-200 SMAI ROTECTION - 7 | TBAR W/LED TD/ALY, UPGRADE FRO NSTALLED RT SIREN SYSTEM INSTALLED GAUGE STEEL BARS (ONE PAIR) | \$585 \$995 \$1,595 \$795 \$525 \$595 \$335 \$1,395 \$625 \$625 \$ |
| | LED TD/ALY APHIRE SIREN II P2000-200 SMAI ROTECTION - 7 SPORT SEAT AN | TBAR W/LED TD/ALY, UPGRADE FRO NSTALLED RT SIREN SYSTEM INSTALLED GAUGE STEEL BARS (ONE PAIR) ND FAR REAR PRISONER CAGE | \$585 \$995 \$1,595 \$795 \$525 \$595 \$335 \$625 \$695 \$695 |