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**DATE:** February 13, 2019  
**TO:** Jeff Knoblauch, Matt Vazzana  
**FROM:** Jerry Varnes, Fire Chief  
**SUBJECT:** Sale of EMS SUV to Valley Fire District

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Jeff & Matt, per our discussion and your voicemail request, I am recommending we sell the 2008 Ford Explorer XLT, (Unit # 4066), VIN # 1FMEU73E18UB05768 to Valley Fire District. This vehicle is no longer needed with the recent retirement of Larry Nichols. The unit was scheduled for replacement this year. It has 55,450 miles on it, and we consider it in fair/average condition.

In determining the current fair market value, we checked the latest Kelly Blue Book pricing for Ford Explorers with similar features and mileage. The low value of the vehicle was at \$3,400 for a poor/fair condition unit, and the high value was at \$7,500 for an excellent condition unit.

We had Valley Fire Chief Charlie Riedel and Captain Scott Duber come over and evaluate the vehicle. After discussion with their Board, the Valley Fire District offered a price of \$5,000 "as is".

I feel the \$5,000 offer is acceptable and would be of greater benefit to the City of Hudson and Hudson EMS, compared to turning the vehicle in for use by the Fleet Department. I discussed this option with City Manager, Jane Howington, and she agrees with my recommendation.

Valley Fire is interested in proceeding with this purchase as soon as possible. If you need any additional information from me, please let me know.