

FINANCE • 115 Executive Parkway, Suite 400 • Hudson, Ohio 44236 • (330) 342-5785

DATE:

January 7, 2020

TO:

City Council Members, Mayor and City Manager

FROM:

Jeffrey F. Knoblauch, Asst City Manager/Finance Director

RE:

December 2019 Financial Report

Attached are the December month end financial reports. The reports include the following:

- 1. <u>Executive Summary</u> of the City's major funds comparing current year-to-date revenues and expenditures to prior year-to-date and current budget figures.
- 2. <u>Supplemental Schedules</u> includes comparison of income tax revenue to prior year as well a breakdown by revenue type. As requested, we've included a separate schedule for Velocity Broadband year to date financial results as compared to the Business Plan approved by City Council in February 2019.
- 3. Statement of Cash Position with Monthly and Year to Date revenue and expense totals by fund.
- 4. <u>Bank Report</u> and <u>Bank Reconciliation</u> has been included to summarize the investment instruments on which the City earns interest income and the monthly bank reconciliation.
- 5. <u>Utility Billing Delinquency Report</u> past due balances, accounts turned over to collections and accounts certified to Summit County.

The graph below is the budgetary status of key revenue sources. If the revenue source is below estimate due to a timing difference or if the net cash flow is positive due to reduced expenses, we do not show as being below estimate.

Revenue Source	Fund	YTD Status Compared to Budget - thru Dec
Property Taxes	General, Cemetery	
Income Taxes	General, Parks, Fire, EMS	
Franchise Fees	HCTV	
Ambulance Fees	EMS	
Charges for Services:		
Broadband Sales	Broadband	
Cemetery Fees/Sales	Cemetery	
Water Sales	Water	
Electric Sales	Electric	
Golf Fees/Sales	Golf	
	Better than estimate or less that	an 2% below estimate
	Below estimate by 2-5%	
	More than 5% below estimate	

<u>NOTE:</u> The Cemetery Department and Cemetery Board are aware of the lower than anticipated sales and will continue to monitor.

City of Hudson 2018 v. 2019 Actual December 2019 Financial Report

	2018 YTD	2019 YTD	2018 vs. 2019	
Category	Actual	Actual	YTD Variance	Comments
eneral Fund Revenue				
Property Taxes	\$3,092,653	\$3,134,733	\$42,080	
Income Taxes	\$17,484,509	\$18,992,786	\$1,508,277	Increased overall tax collections. See attached Supplemental Schedule
Local Government Funds	s \$400,694	\$458,075	\$57,381	Increased distribution from state
Kilowatt-Hour Tax	\$733,314	\$718,080	(\$15,234)	Decreased electric sales
Zoning and Building Fee	es \$201,943	\$212,758	\$10,815	
Broadband Service	\$504,714	\$0	(\$504,714)	Sales moved to separate Enterprise Fund
Fines, Licenses & Permit	ts \$114,175	\$136,938	\$22,763	Increased Muni Court fines \$22,000
Interest Income	\$530,372	\$648,702	\$118,330	Overall increased interest rates on investments
Transfers In, Advances a	and Reim \$300,142	\$555,055	\$254,913	Old School Green reimbursement \$235,000
Miscellaneous	\$125,820	\$134,088	\$8,268	
Total Revenue	\$23,488,336	\$24,991,215	\$1,502,879	
eneral Fund Cash Balance, January 1	\$7,690,136	\$8,982,676	\$1,292,540	
otal Available	\$31,178,472	\$33,973,891	\$2,795,419	
Police County Health District	\$4,271,296 \$316,224	\$4,499,559 \$328,159	\$228,263 \$11,935	Personnel and related cost increase \$244,000
			- American	
Community Developmen	2000 A 1000 A	\$687,042	\$33,799	
Economic Development		\$201,334	(\$23,149)	
Street Trees and ROW	\$325,274	\$355,691		Increased tree trimming \$54,000
RITA Fees	\$545,964	\$557,428	\$11,464	
Mayor & Council	\$157,429	\$146,388	(\$11,041)	
	\$366,151			
City Solicitor	\$500,151	\$292,173	(\$73,978)	Decreased outside legal fees \$111,000 offset by increased in-house personnel \$37,000
Administration	\$908,649	\$1,087,516		
			\$178,867	Decreased outside legal fees \$111,000 offset by increased in-house personnel \$37,000 Payment to Pasco \$50,000 as part of purchase agreement; \$40,000 increased job creation tax
Administration	\$908,649	\$1,087,516	\$178,867 \$113,598	Decreased outside legal fees \$111,000 offset by increased in-house personnel \$37,000 Payment to Pasco \$50,000 as part of purchase agreement; \$40,000 increased job creation tax credit payments; increased personnel \$84,000 Personnel increase \$87,000 primarily from staff re-assignments
Administration Finance Information Services	\$908,649 \$1,103,545 \$377,545	\$1,087,516 \$1,217,143 \$473,077	\$178,867 \$113,598 \$95,532	Decreased outside legal fees \$111,000 offset by increased in-house personnel \$37,000 Payment to Pasco \$50,000 as part of purchase agreement; \$40,000 increased job creation tax credit payments; increased personnel \$84,000 Personnel increase \$87,000 primarily from staff re-assignments Computer replacement equipment and software purchases increase \$60,000 Expenses moved to separarte Enterprise Fund. Only expenses against prior year encumbrance
Administration Finance Information Services Broadband Service	\$908,649 \$1,103,545 \$377,545 \$532,073	\$1,087,516 \$1,217,143 \$473,077 \$17,966	\$178,867 \$113,598 \$95,532 (\$514,107)	Decreased outside legal fees \$111,000 offset by increased in-house personnel \$37,000 Payment to Pasco \$50,000 as part of purchase agreement; \$40,000 increased job creation tax credit payments; increased personnel \$84,000 Personnel increase \$87,000 primarily from staff re-assignments Computer replacement equipment and software purchases increase \$60,000
Administration Finance Information Services	\$908,649 \$1,103,545 \$377,545	\$1,087,516 \$1,217,143 \$473,077	\$178,867 \$113,598 \$95,532	Decreased outside legal fees \$111,000 offset by increased in-house personnel \$37,000 Payment to Pasco \$50,000 as part of purchase agreement; \$40,000 increased job creation tax credit payments; increased personnel \$84,000 Personnel increase \$87,000 primarily from staff re-assignments Computer replacement equipment and software purchases increase \$60,000 Expenses moved to separarte Enterprise Fund. Only expenses against prior year encumbrance reported in General Fund
Administration Finance Information Services Broadband Service Engineering	\$908,649 \$1,103,545 \$377,545 \$532,073 \$1,336,058	\$1,087,516 \$1,217,143 \$473,077 \$17,966 \$1,356,761	\$178,867 \$113,598 \$95,532 (\$514,107) \$20,703	Decreased outside legal fees \$111,000 offset by increased in-house personnel \$37,000 Payment to Pasco \$50,000 as part of purchase agreement; \$40,000 increased job creation tax credit payments; increased personnel \$84,000 Personnel increase \$87,000 primarily from staff re-assignments Computer replacement equipment and software purchases increase \$60,000 Expenses moved to separarte Enterprise Fund. Only expenses against prior year encumbrance reported in General Fund Increased capital expenses related to Old School Green \$235,000 offset by purchase of land in
Administration Finance Information Services Broadband Service Engineering Public Properties	\$908,649 \$1,103,545 \$377,545 \$532,073 \$1,336,058	\$1,087,516 \$1,217,143 \$473,077 \$17,966 \$1,356,761 \$1,327,616	\$178,867 \$113,598 \$95,532 (\$514,107) \$20,703	Decreased outside legal fees \$111,000 offset by increased in-house personnel \$37,000 Payment to Pasco \$50,000 as part of purchase agreement; \$40,000 increased job creation tax credit payments; increased personnel \$84,000 Personnel increase \$87,000 primarily from staff re-assignments Computer replacement equipment and software purchases increase \$60,000 Expenses moved to separarte Enterprise Fund. Only expenses against prior year encumbrance reported in General Fund
Administration Finance Information Services Broadband Service Engineering Public Properties Public Works Administr	\$908,649 \$1,103,545 \$377,545 \$532,073 \$1,336,058 \$1,181,959 ration \$523,989	\$1,087,516 \$1,217,143 \$473,077 \$17,966 \$1,356,761 \$1,327,616 \$542,100	\$178,867 \$113,598 \$95,532 (\$514,107) \$20,703 \$145,657 \$18,111	Decreased outside legal fees \$111,000 offset by increased in-house personnel \$37,000 Payment to Pasco \$50,000 as part of purchase agreement; \$40,000 increased job creation tax credit payments; increased personnel \$84,000 Personnel increase \$87,000 primarily from staff re-assignments Computer replacement equipment and software purchases increase \$60,000 Expenses moved to separarte Enterprise Fund. Only expenses against prior year encumbrance reported in General Fund Increased capital expenses related to Old School Green \$235,000 offset by purchase of land in 2018 for \$76,000
Administration Finance Information Services Broadband Service Engineering Public Properties Public Works Administr	\$908,649 \$1,103,545 \$377,545 \$532,073 \$1,336,058 \$1,181,959 ration \$523,989 Out \$9,371,913	\$1,087,516 \$1,217,143 \$473,077 \$17,966 \$1,356,761 \$1,327,616 \$542,100 \$10,423,555	\$178,867 \$113,598 \$95,532 (\$514,107) \$20,703 \$145,657 \$18,111 \$1,051,642	Decreased outside legal fees \$111,000 offset by increased in-house personnel \$37,000 Payment to Pasco \$50,000 as part of purchase agreement; \$40,000 increased job creation tax credit payments; increased personnel \$84,000 Personnel increase \$87,000 primarily from staff re-assignments Computer replacement equipment and software purchases increase \$60,000 Expenses moved to separarte Enterprise Fund. Only expenses against prior year encumbrance reported in General Fund Increased capital expenses related to Old School Green \$235,000 offset by purchase of land in
Administration Finance Information Services Broadband Service Engineering Public Properties Public Works Administr Transfers and Advances Total Expenditur	\$908,649 \$1,103,545 \$377,545 \$532,073 \$1,336,058 \$1,181,959 ration \$523,989 Out \$9,371,913 res \$22,195,795	\$1,087,516 \$1,217,143 \$473,077 \$17,966 \$1,356,761 \$1,327,616 \$542,100 \$10,423,555 \$23,513,508	\$178,867 \$113,598 \$95,532 (\$514,107) \$20,703 \$145,657 \$18,111 \$1,051,642 \$1,317,713	Decreased outside legal fees \$111,000 offset by increased in-house personnel \$37,000 Payment to Pasco \$50,000 as part of purchase agreement; \$40,000 increased job creation tax credit payments; increased personnel \$84,000 Personnel increase \$87,000 primarily from staff re-assignments Computer replacement equipment and software purchases increase \$60,000 Expenses moved to separarte Enterprise Fund. Only expenses against prior year encumbrance reported in General Fund Increased capital expenses related to Old School Green \$235,000 offset by purchase of land in 2018 for \$76,000 Increased transfers out for Street Dept salt purchases and increased asphalt/road program
Administration Finance Information Services Broadband Service Engineering Public Properties Public Works Administr	\$908,649 \$1,103,545 \$377,545 \$532,073 \$1,336,058 \$1,181,959 ration \$523,989 Out \$9,371,913 res \$22,195,795	\$1,087,516 \$1,217,143 \$473,077 \$17,966 \$1,356,761 \$1,327,616 \$542,100 \$10,423,555	\$178,867 \$113,598 \$95,532 (\$514,107) \$20,703 \$145,657 \$18,111 \$1,051,642	Decreased outside legal fees \$111,000 offset by increased in-house personnel \$37,000 Payment to Pasco \$50,000 as part of purchase agreement; \$40,000 increased job creation tax credit payments; increased personnel \$84,000 Personnel increase \$87,000 primarily from staff re-assignments Computer replacement equipment and software purchases increase \$60,000 Expenses moved to separarte Enterprise Fund. Only expenses against prior year encumbrance reported in General Fund Increased capital expenses related to Old School Green \$235,000 offset by purchase of land in 2018 for \$76,000 Increased transfers out for Street Dept salt purchases and increased asphalt/road program

City of Hudson 2018 v. 2019 Actual December 2019 Financial Report

	2018 YTD	2019 YTD	2018 vs. 2019	
Category	Actual	Actual	YTD Variance	Comments
Other Operating Funds:				
Revenue				
Street Maintenance and Repair	\$3,434,606	\$4,084,982	\$650,376	Increased transfer in over 2018 (\$471,000) for increased salt costs and road repairs; \$155,000 increase in gax tax. Gas tax rate increased 7/1/2019. Full impact not yet realized.
Cemeteries	\$277,133	\$245,939	(\$31,194)	Decreased burial fees and sale of gravesites \$35,000
Parks	\$1,836,697	\$2,151,629	\$314,932	Increased income tax revenue \$211,000, grant \$50,000 for skate park; developer payment in li of trail installation on Barlow Rd \$30,975
Cable TV	\$347,872	\$327,018	(\$20,854)	Decreased franchise fees \$15,000
Fire Department	\$1,805,645	\$1,846,988	\$41,343	Increased income tax revenue \$36,000
Emergency Medical Service	\$1,832,489	\$2,133,967	\$301,478	Increased income tax revenue \$301,000, increased ambulance fees \$42,000 and \$25,000 donation. Offset by \$104,000 in debt proceeds in 2018 for purchase of ambulance
Utilities:				
Water	\$2,958,175	\$4,760,385		Note proceeds \$2,550,000 in 2019 offset by \$814,000 in bond proceeds in 2018.
Wastewater	\$732,555	\$126,300		Decreased transfer in for debt payment - final payment in 2018 for OWDA loan \$604,000
Electric	\$21,979,840	\$20,714,212		Decreased customer sales \$957,000, First Energy sale of transmission line \$458,000 in 2018
Stormwater	\$1,474,655	\$1,574,476		Increased transfer in for capital projects \$100,000
Ellsworth Meadows Golf Course	\$1,281,627	\$1,470,321		Increased customer play and sales over prior year
Broadband Fund	\$0	\$684,179		Separate Fund established in April 2019; moved from General Fund
Equipment Reserve (Fleet)	\$1,693,498	\$1,594,162		Decreased chargebacks to various departments
Total Revenues	\$39,654,792	\$41,714,558	\$2,059,766	
Other Operating Fund Cash Balance, January 1	\$19,372,005	\$18,683,684	(\$688,321)	
Total Available - Other Operating Funds	\$59,026,797	\$60,398,242	\$1,371,445	, , , , , , , , , , , , , , , , , , ,
Expenditures				
Street Maintenance and Repair	\$3,541,129	\$3,950,501	\$409,372	Increased snow/ice control materials \$464,000
Cemeteries	\$291,149	\$284,460	(\$6,689)	
Parks	\$2,763,944	\$3,399,156	\$635,212	Increased capital expenditures \$636,000, most notably Vet's Trail Phase 3 for \$853,000
Cable TV	\$287,600	\$295,592	\$7,992	
Fire Department	\$1,551,390	\$1,738,532	\$187,142	Increased various capital purchases \$47,000; increased personnel \$79,000
Emergency Medical Services	\$1,829,785	\$2,118,796	\$289,011	Increased capital purchases \$331,000, most notably ambulance \$148,000
Utilities:				
Water	\$3,380,838	\$4,151,876	\$771,038	Increased payments on capital projects over 2018 (\$1,475,000), primarily brine well offset by note payment of \$805,000 in 2018
Wastewater	\$717,626	\$114,169	(\$603,457)	Final loan payments made in 2018 of \$604,000
Electric	\$24,300,835	\$21,968,338	(\$2,332,497)	Decreased purchase of power \$673,000; decreased capital payments \$2,157,000, primarily Prospect St substation
Stormwater	\$1,734,057	\$1,399,623	(\$334,434)	Decrease in payments for capital projects \$345,000, primarily Manor Dr and Middleton Rd
Ellsworth Meadows Golf Course	\$1,211,001	\$1,276,175	\$65,174	Increased personnel and related expenses \$40,000
Broadband Fund	\$0	\$558,468		Separate Fund established in April 2019; moved from General Fund
Equipment Reserve (Fleet)	\$1,942,519	\$1,845,596	(\$96,923)	Decreased vehicle repair and maintenance \$75,000
Total Expenditures	\$43,551,873	\$43,101,282	(\$450,591)	

City of Hudson Executive Summary - 2019 Budget v. Actual December 2019 Financial Report

PROPERTY OF THE ACTION ASSESSMENT	- William California	Chedian - 13	2019	
	2019 YTD	2019 YTD	Bud. vs. Actual	
Category	Actual	Budget	Variance	Comments
neral Fund Revenue				
Property Taxes	\$3,134,733	\$3,093,662	\$41,071	
Income Taxes	\$18,992,786	\$17,440,989		Increased overall tax collections. See attached Supplemental Schedule
Local Government Funds	\$458,075	\$390,000		Inceased revenue through state
Kilowatt-Hour Tax	\$718,080	\$730,000	(\$11,920)	
Zoning and Building Fees	\$212,758	\$150,000		Increased inspection fees
Broadband Service	\$0	\$0		Separate Fund established in April 2019; moved from General Fund
Fines, Licenses & Permits	\$136,938	\$85,000		Muni Court fines higher than estimated by \$45,000
Interest Income	\$648,702	\$473,302		Higher than originally expected interest rates
		, , , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , , ,	Workers Comp refunds \$136,000, Old School Green \$235,000 not included in original
Transfers In, Advances and Reimb.	\$555,055	\$135,311	\$419,744	
Miscellaneous	\$134,088	\$95,000	\$39,088	Grants not included in original estimate \$41,000
Total Revenue	\$24,991,215	\$22,593,264	\$2,397,951	
neral Fund Cash Balance, January 1	\$8,982,676	\$8,982,676	\$0	
al Available	\$33,973,891	\$31,575,940	\$2,397,951	
I Ford Ford 1:4				
neral Fund Expenditures Police	\$4,499,559	\$5,507,225	(\$1,007,666)	Personnel accounts under budget \$322,000, dispatch console not expensed \$488,000
County Health District	\$328,159	\$328,159	\$0	3 , , , , , , , , , , , , , , , , , , ,
				Personnel over budget \$52,000 due to employee transfer from Engineering Dept for Cod
Community Development	\$687,042	\$635,031		Enforcement
Economic Development	\$201,334	\$232,406	(\$31,072)	
Street Trees and ROW	\$355,691	\$379,892	(\$24,201)	
RITA Fees	\$557,428	\$502,343	\$55,085	Income tax collections higher than originally estimated
Mayor & Council	\$146,388	\$168,931	(\$22,543)	
City Solicitor	\$292,173	\$263,065	\$29,108	Personnel accounts over budget primarily due to part-time compensation
Administration	\$1,087,516	\$1,151,042	(\$63,526)	
Finance	\$1,217,143	\$1,330,409	(\$113,266)	Various contractual service not yet expensed; personnel under budget \$25,000
Information Services	\$473,077	\$541,969	(\$68,892)	
Broadband Service	\$17,966	\$17,966	\$0	Expenses moved to separarte Enterprise Fund. Only expenses against prior year encumbrances reported in General Fund
Engineering	\$1,356,761	\$1,422,066		Software purchases not yet expensed \$59,000
Public Properties	\$1,327,616	\$1,155,722		Old School Green not included in original budget \$235,000
Public Works Administration			The second second	
	\$542,100	\$555,197	(\$13,097)	
Transfers and Advances Out	\$10,423,555	\$9,707,555		Increase for road program \$500,000
Carryover Encumbrances Total Expenditures	\$1,047,602 \$24,561,110	\$0 \$23,898,978	\$1,047,602 \$662,132	Increased open purchase orders at year end, primarily Police dispatch equipment
Total Expenditures	924,301,110	943,070,778	\$002,132	
ear End General Fund Unencumbered Balance	\$9,412,781	\$7,676,962	\$1,735,819	General Fund \$1.7 million overall favorable to budget through end of December 2019

City of Hudson Executive Summary - 2019 Budget v. Actual December 2019 Financial Report

	2019	
19 YTD	Bud. vs. Actual	
udget	Variance	Comments
,370,000	\$714,982	Increased transfer in \$496,000 and increased gas tax \$155,000 not in original budget
\$254,692	(\$8,753)	Decreased sale of grave sites and burial fees under estimate (\$17,000)
		Income Tax \$169,000 over estimate; \$50,000 donation for skatepark and AED donations
,859,754		\$18,000 not part of original budget estimate
\$302,500	\$24,518	Donations \$10,900 not part of original estimate. Franchise fees \$11,000 over estimate
,580,289	\$266,699	Incomet tax \$163,000 higher than estimated, \$43,000 in donations not part of original budget estimate; higher than estimated interest income \$38,000
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	4200,000	Donation from Laurel Lake for equipment \$25,000 not part of original budget estimate;
,916,104	\$217,863	income tax \$116,000 over estimate; ambulance fees \$47,000 over estimate
		Customer sales above estimate \$46,000, brine well and Hudson Dr debt proceeds not
,053,512		included in original estimate due to carry over from prior year \$1,550,000
\$126,300	\$0	
2,023,333	(\$1,309,121)	Customer sales below estimate by \$1,439,000 offset by lower cost of power. See below.
,507,500	\$66,976	Reimbursement from NEORSD for Brandywine Watershed study \$46,000 not part of original budget estimate
,507,500	\$00,970	Higher than estimated play due to favorable weather and new cart paths. 2019 was largest
,274,800	\$195,521	number of rounds ever played at Ellsworth
\$706,193		Lower than originally estimated customer sales
,680,102		Lower cost of repairs charged to departments than originally estimated
0,655,079	\$2,059,479	
3,683,684	\$0	
3,338,763	\$2,059,479	
3,579,434	\$371,067	Cost of road salt over original budget \$342,000
\$294,046	(\$9,586)	
1,230,990	(\$831,834)	Vet's Trail Phase 3 not yet expensed \$853,000
\$282,801	\$12,791	
1,975,845	(\$237,313)	Personnel under budget \$129,000 and small capital not yet expensed \$32,000
1,974,296	\$144,500	Purchase of ambulance instead of lease offset by lower than budgeted personnel \$61,000
3,268,190	\$883.686	Carryover in capital budget \$1,550,000 offset by \$590,000 in projects not yet expensed
\$114,169	\$0	
1,600,465		Lower than estimated cost of power \$1,059,000; other operating and capital expenses not you realized; several capital projects carried over at year end and not expensed
1,641,776		Capital projects not yet expensed
1,282,602	(\$6,427)	
\$619,480		Contractual services not yet expensed
1,878,173	(\$32,577)	
	(\$2,640,985)	
2,596,496	\$4,700,464	
	5,742,267 2,596,496	5,742,267 (\$2,640,985)

SUPPLEMENTAL SCHEDULE FOR DECEMBER 2019 FINANCIAL REPORT

INCOME TAX REVENUE:

Income Tax revenues in the <u>General Fund only</u> are \$1,508,000 higher through December 2019 vs. December 2018 and \$1,552,000 above estimate. Through the end of December 2019, Withholding taxes are up 5.9%, Individual taxes are up .9% and Net Profit taxes are up 46.5%. Including Parks, Fire, EMS and Hudson Schools, income taxes are up \$2,207,000 or 9.4% net of income tax credit payments; we originally estimated a 2.5% increase over 2018.

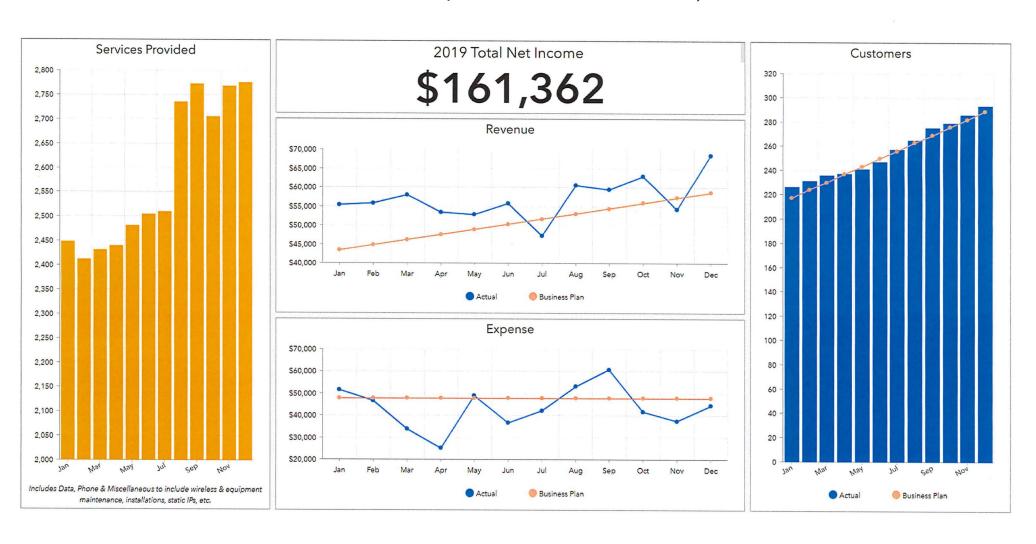
Our business withholding tax was above estimate due in part to a few of our larger employers having significant increased withholding over prior year including one that paid out large bonuses. We had several Net Profit payments in 2019 from businesses that paid \$0 in 2018. One business alone paid an increase of \$928,000 over 2018. We received the 2018 RITA refund in June which was \$85,000 higher than the than prior year.

		2018	% of Total	2019	% of Total	\$ Inc/Dec	% Inc/Dec
RITA	1						
Withholding	\$	15,837,436	66.9%	\$ 16,768,663	64.7%	\$ 931,227	5.9%
Individual	\$	4,833,949	20.4%	\$ 4,877,674	18.8%	\$ 43,725	0.9%
Net Profit	\$	2,610,902	11.0%	\$ 3,825,564	14.8%	\$ 1,214,662	46.5%
Total RITA	\$	23,282,287		\$ 25,471,901		\$ 2,189,614	9.4%
Refund	\$	340,451	1.4%	\$ 425,031	1.6%	\$ 84,580	24.8%
Muni/Net Profit Tax	\$	46,991	0.2%	\$ 20,492	0.1%	\$ (26,499)	-56.4%
Gross Income Taxes	\$	23,669,729	100.0%	\$ 25,917,424	100.0%	\$ 2,247,695	9.5%
Income Tax Credit Payments	\$	(100,500)		\$ (140,816)		\$ (40,316)	40.1%
Net Income Taxes	\$	23,569,229		\$ 25,776,608		\$ 2,207,379	9.4%

Broadband As		ervices - Decembe			t	
Operating Results	and a contract of the contract	<u>Actual</u>		Budget	١	/ariance
Customer Sales	\$	684,179	\$	706,193	\$	(22,014)
Operating Expenses	\$	(576,434)	\$	(637,446)	\$	61,012
Operating Income (Loss)	\$	107,745	\$	68,747	\$	38,998
(1) Includes expenses against pri	or ye	ar encumbrar	nces \$17,	966 in the Gener	al Fu	ınd.
Capital Fund (402)	And the second s					
January 1, 2019 Balance	\$	590,444				
Additional Principal	\$	450,000		-100, -0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0		
YTD Expenses	\$	(524,194)				
Outstanding Encumbrances	\$	(361,571)				
Remaining Available Capital	\$	154,679				An Electric C. (2011) 1811 - 1812 - 1814 - 1815 - 1815 - 1815 - 1815 - 1815 - 1815 - 1815 - 1815 - 1815 - 1815
Number of Customers	Marketon Company	286	As of No	vember 30, 2019		
Number of Customers		293	As of De	cember 31, 2019		
Net Increase over prior month	t-th-age	7				

2019 Velocity Broadband

Business Plan Comparison as of December 31, 2019



City of Hudson Statement of Cash Position with MTD Totals

From: 1/1/2019 to 12/31/2019

Include Inactive Accounts: No

Funds: 101 to 822

Page Break on Fund: No

Fund	Description	Beginning	Net Revenue		Net Expenses	•	Unexpended	Encumbrance	Ending
		Balance	MTD	YTD	MTD	YTD	Balance	YTD	Balance
101	GENERAL FUND	\$5,099,858.71	\$1,662,073.40	\$24,991,215.45	\$2,075,102.58	\$23,513,508.45	\$6,577,565.71	\$1,047,601.50	\$5,529,964.21
103	INCOME TAX FUND	\$3,447,972.57	\$0.00	\$0.00	\$0.00	\$0.00	\$3,447,972.57	\$0.00	\$3,447,972.57
105	EMERGENCY MANAGED RESERVE FUND	\$434,843.80	\$0.00	\$0.00	\$0.00	\$0.00	\$434,843.80	\$0.00	\$434,843.80
201	STREET MAINT & REPAIR	\$475,264.20	\$619,776.16	\$4,084,981.88	\$425,450.85	\$3,856,106.56	\$704,139.52	\$94,394.06	\$609,745.46
202	STATE HIGHWAY IMPROVEMENT	\$92,942.16	\$9,851.09	\$89,303.33	\$0.00	\$65,000.00	\$117,245.49	\$0.00	\$117,245.49
203	CEMETERY	\$158,945.87	\$8,354.82	\$245,938.75	\$16,234.55	\$261,727.03	\$143,157.59	\$22,732.97	\$120,424.62
204	PARK DEVELOPMENT	\$97,277.03	\$0.00	\$0.00	\$0.00	\$0.00	\$97,277.03	\$0.00	\$97,277.03
205	HUDSON PARKS	\$1,526,612.02	\$124,716.30	\$2,151,629.13	\$426,734.56	\$2,121,027.08	\$1,557,214.07	\$1,278,128.80	\$279,085.27
206	HUDSON CABLE 25	\$85,189.57	\$75,003.58	\$327,018.03	\$18,977.47	\$294,491.93	\$117,715.67	\$1,101.46	\$116,614.21
208	STATE PERMISSIVE AUTO	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
209	DRUG LAW ENFOR (DARE)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
210	COUNTY PERMISSIVE AUTO	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
213	LAW ENFORCMENT/EDUCAT ION	\$98,617.44	\$1,010.00	\$9,711.00	\$0.00	\$13,290.80	\$95,037.64	\$0.00	\$95,037.64
215	COURT COMPUTER FUND	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
221	FIRE DISTRICT	\$2,736,629.76	\$124,529.59	\$1,846,988.35	\$87,338.27	\$1,632,702.55	\$2,950,915.56	\$105,829.42	\$2,845,086.14
224	EMERGENCY MEDICAL SERVICE	\$285,093.42	\$171,253.46	\$2,133,967.35	\$105,240.68	\$1,846,228.63	\$572,832.14	\$272,567.49	\$300,264.65
225	ECONOMIC DEVELOPEMENT FUND	\$55,908.62	\$0.00	\$0.00	\$0.00	\$0.00	\$55,908.62	\$0.00	\$55,908.62
230	HUDSON TEEN PROGRAM	\$33,988.03	\$2,500.00	\$10,248.00	\$0.00	\$11,169.59	\$33,066.44	\$3,000.00	\$30,066.44
232	FEMA FUND	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
234	DUI TASK FORCE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
301	BOND RETIREMENT	\$531,246.19	\$202,674.00	\$2,352,055.00	\$2,083,817.76	\$2,279,773.55	\$603,527.64	\$0.00	\$603,527.64
307	FIRE/EMS DEBT SERVICE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
310	GEN.OBLIG.BOND FD- SO.INDUST.	\$196,455.01	\$0.00	\$0.00	\$0.00	\$0.00	\$196,455.01	\$0.00	\$196,455.01
315	PARK ACQUISITION DEBT	\$11,724.94	\$0.00	\$0.00	\$0.00	\$0.00	\$11,724.94	\$0.00	\$11,724.94

Statement of Cash Position with MTD Totals

From: 1/1/2019 to 12/31/2019

Fund	Description	Beginning Balance	Net Revenue MTD	Net Revenue YTD	Net Expenses MTD	Net Expenses YTD	Unexpended Balance	Encumbrance YTD	Ending Balance
316	VILLAGE SOUTH BOND DEBT	\$6,044.58	\$0.00	\$0.00	\$0.00	\$0.00	\$6,044.58	\$0.00	\$6,044.58
318	SPECIAL ASSESSMENT	\$48.270.15	\$0.00	\$184.05	\$35.984.38	\$36,989,30	\$11,464.90	\$0.00	\$11,464,90
320	LIBRARY CONST. DEBT	\$27,128.41	\$0.00	\$802,889.14	\$795,000.00	\$804,906.48	\$25,111.07	\$0.00	\$25,111.07
321	DOWNTOWN TIF FUND	\$47,737.49	\$0.00	\$0.00	\$0.00	\$0.00	\$47,737.49	\$0.00	\$47,737.49
401	PERMISSIVE CAPITAL FUND	\$217,969.37	\$12,960.75	\$283,709.68	\$0.00	\$245,000.00	\$256,679.05	\$0.00	\$256,679.05
402	BROADBAND CAPITAL	\$590,444.01	\$1,241.22	\$3,859,105.92	\$16,340.72	\$3,933,300.11	\$516,249.82	\$361,571.02	\$154,678.80
415	GOLF CONSTRUCTION	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
430	STREET SIDEWALK CONSTRUCTION	\$1,654,449.34	\$272,962.00	\$3,664,208.28	\$63,989.20	\$2,911,141.74	\$2,407,515.88	\$885,772.47	\$1,521,743.41
431	STORM SEWER IMPROVEMENTS	\$331,809.76	\$0.00	\$0.00	\$0.00	\$100,258.34	\$231,551.42	\$37,842.51	\$193,708.91
440	CITY ACQUISITION & CONSTRUCT	\$1,865,135.55	\$956,844.47	\$1,031,844.47	\$67,859.68	\$2,291,762.74	\$605,217.28	\$598,222.96	\$6,994.32
441	Downtown Phase II	\$3,859,051.83	\$8,522,873.39	\$8,923,015.76	\$8,634,761.60	\$11,944,853.12	\$837,214.47	\$750,294.58	\$86,919.89
445	Road Reconstruction Fund	\$2,187.16	\$5.19	\$41.54	\$0.00	\$0.00	\$2,228.70	\$0.00	\$2,228.70
450	WATER CAP PROJ- DEBT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
452	RIVER OAKS PHASE 4	\$0.00	\$0.00	\$625,610.94	\$0.00	\$3,839.50	\$621,771.44	\$0.00	\$621,771.44
456	POLICE STATION AQUISITION	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
471	MILFORD/SR 91 CONNECTOR	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
475	BARLOW ROAD WIDENING	\$58,449.03	\$0.00	\$0.00	, \$0.00	\$58,449.03	\$0.00	\$0.00	\$0.00
476	ATTERBURY BLVD RECONSTRUCTION	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
477	ATTERBURY BRIDGE REPLACEMENT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
480	FIRE CAPITAL REPLACEMENT FUND	\$918,863.54	\$2,652.19	\$219,143.82	\$0.00	\$0.00	\$1,138,007.36	\$0.00	\$1,138,007.36
490	YOUTH DEVLP CENTER	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
501	WATER FUND	\$1,470,604.89	\$2,763,218.52	\$4,760,384.96	\$540,830.59	\$3,489,100.41	\$2,741,889.44	\$662,776.38	\$2,079,113.06
502	WASTEWATER FUND	\$34,595.32	\$2,506.79	\$126,300.15	\$96,584.25	\$114,168.50	\$46,726.97	\$0.00	\$46,726.97
503	ELECTRIC FUND	\$10,536,316.03	\$1,688,535.07	\$20,714,211.82	\$1,796,409.28	\$20,430,310.78	\$10,820,217.07	\$1,538,026.82	\$9,282,190.25
504	STORM WATER UTILITY	\$485,735.37	\$125,000.00	\$1,574,475.59	\$238,229.14	\$1,334,847.94	\$725,363.02	\$64,775.09	\$660,587.93
505	GOLF COURSE	\$166,641.21	\$12,971.55	\$1,470,320.80	\$42,880.50	\$1,263,844.13	\$373,117.88	\$12,330.90	\$360,786.98
508	UTILITY DEPOSITS	\$434,770.58	\$4,375.00	\$87,823.96	\$2,450.00	\$37,938.71	\$484,655.83	\$0.00	\$484,655.83
510	BROADBAND FUND	\$0.00	\$68,580.94	\$684,179.03	\$44,425.40	\$522,796.81	\$161,382.22	\$35,670.56	\$125,711.66
601	EQUIP RESERVE & FLEET MAINT	\$722,057.09	\$99,883.51	\$1,594,162.03	\$38,537.04	\$1,477,803.66	\$838,415.46	\$367,791.84	\$470,623.62
602	SELF-INSURANCE	\$116,499.01	\$16,094.21	\$181,968.44	\$6,840.12	\$138,391.84	\$160,075.61	\$0.00	\$160,075.61
603	FLEXIBLE BENEFITS	\$23,076.84	\$7,200.20	\$95,018.22	\$5,490.91	\$95,031.39	\$23,063.67	\$0.00	\$23,063.67
604	INFORMATION SERVICES	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.01	\$0.00	\$0.01

Statement of Cash Position with MTD Totals

From: 1/1/2019 to 12/31/2019

Fund	Description	Beginning		Net Revenue			Unexpended	Encumbrance	Ending
		Balance	MTD	YTD	MTD	YTD	Balance	YTD	Balance
605	Medical Self Insurance Fund	\$171,407.19	\$16,697.74	\$196,774.89	\$11,392.59	\$218,589.77	\$149,592.31	\$0.00	\$149,592.31
701	POLICE PENSION	\$0.00	\$0.00	\$301,083.44	\$0.00	\$301,083.44	\$0.00	\$0.00	\$0.00
704	HUDSON CEMETERY IMPR TRUST	\$4,163.38	\$0.00	\$0.00	\$0.00	\$0.00	\$4,163.38	\$0.00	\$4,163.38
705	TREE TRUST	\$40,943.81	\$7,000.00	\$14,400.00	\$7,000.00	\$7,000.00	\$48,343.81	\$0.00	\$48,343.81
709	UNCLAIMED FUNDS	\$31,789.52	\$0.00	\$238.33	\$0.00	\$1,975.00	\$30,052.85	\$0.00	\$30,052.85
710	WILLOWS OF HUDSON II INSPECTN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
712	CHADDS FORD INSPECTION FUND	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
713	CHADDS FORD SETTLEMENTS ADDTN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
724	MORNING SONG INSPECTIONS	\$1,841.39	\$0.00	\$0.00	\$0.00	\$0.00	\$1,841.39	\$0.00	\$1,841.39
727	CONTRACTOR'S DEPOSITS	\$184,363.36	\$13,000.00	\$303,380.00	\$40,581.27	\$116,249.90	\$371,493.46	\$220,262.22	\$151,231.24
729	DEVELOPERS SEWER TAP IN FEES	\$3,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,100.00	\$0.00	\$3,100.00
730	CULVERT BONDS	\$647,424.04	\$12,000.00	(\$57,075.00)	\$15,000.00	\$53,500.00	\$536,849.04	\$167,465.00	\$369,384.04
731	EMERGENCY MEDICAL SVC. TRUST	\$15,325.54	\$500.00	\$1,533.60	\$140.43	\$1,229.48	\$15,629.66	\$100.52	\$15,529.14
732	TREE COMMISSION PLAQUE FUND	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.00	\$0.00	\$98.00
734	CLOCK TOWER REPAIR TRUST	\$425.00	\$0.00	\$0.00	\$0.00	\$0.00	\$425.00	\$0.00	\$425.00
735	PLAYGROUND TRUST	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
736	BANDSTAND TRUST	\$12,991.57	\$31.20	\$395.06	\$0.00	\$0.00	\$13,386.63	\$0.00	\$13,386.63
737	CLOCK TOWER TRUST	\$7,089.35	\$16.83	\$134.72	\$0.00	\$0.00	\$7,224.07	\$0.00	\$7,224.07
738	POOR ENDOWMENT NONEX TRUST	\$43,081.84	\$102.31	\$818.79	\$0.00	\$0.00	\$43,900.63	\$0.00	\$43,900.63
740	LIBRARY LEVY FUND	\$0.00	\$0.00	\$2,564,682.79	\$0.00	\$2,564,682.79	\$0.00	\$0.00	\$0.00
742	DEAN MAY TRUST	\$1,816.51	\$4.31	\$31.44	\$0.00	\$0.00	\$1,847.95	\$0.00	\$1,847.95
750	DEDICATED TAX REVENUE FUND	\$585.85	\$105,950.82	\$1,780,620.90	\$107,047.66	\$1,781,067.42	\$139.33	\$139.33	\$0.00
760	FIRE/EMS SERVICE DISTRIBUTION	\$238,191.01	\$241.09	\$27,770.69	\$0.00	\$31,028.64	\$234,933.06	\$0.00	\$234,933.06
770	VETERANS MEMORIAL GARDEN FUND	\$16,478.83	\$38.56	\$312.60	\$0.00	\$243.50	\$16,547.93	\$256.50	\$16,291.43
802	FIRE CLAIM FUND	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
805	STORM SEWER ASSESSMENTS	\$278,489.31	\$0.00	\$0.00	\$0.00	\$0.00	\$278,489.31	\$0.00	\$278,489.31
Grand	Total:	\$40,686,011.41	\$17,715,230.26	\$94,076,757.12	\$17,846,671.48	\$92,206,410.64	\$42,556,357.89	\$8,528,654.40	\$34,027,703.49

City of Hudson Bank Report

Banks: to YDC Demo Note As Of: 1/1/2019 to 12/31/2019

Include Inactive Bank Accounts: No

Bank	Beginning Bal.	MTD Revenue	YTD Revenue	MTD Expense	YTD Expense	YTD Other	Ending Bal.
GENERAL CITY INVESTMENTS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Ambulance Note	\$103,671.00	\$0.00	\$0.00	\$0.00	\$103,671.00	\$0.00	\$0.00
Broadband Services Note	\$3,400,000.00	\$0.00	\$3,850,000.00	\$0.00	\$3,400,000.00	\$0.00	\$3,850,000.00
CASH DRAWER/PETTY CASH	\$1,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,400.00
LORAIN NATIONAL BANK	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DOLLAR BANK CD	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Downtown Redevelopment Project Phase II	\$740,000.00	\$740,000.00	\$740,000.00	\$740,000.00	\$740,000.00	\$0.00	\$740,000.00
First Merit CD - ODNR (Brine Well)	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00
DEAN MAY	\$1,816.51	\$0.00	\$6.46	\$0.00	\$0.00	(\$1,822.97)	\$0.00
PRIMARY CHECKING ACCT	\$7,747,956.08	\$15,676,341.30	\$75,587,249.71	\$14,403,297.26	\$56,646,211.27	(\$24,894,587.87)	\$1,794,406.65
INVESTMENT POOLED MONIES	\$26,698,009.81	\$0.00	\$0.00	\$0.00	\$0.00	\$1,227,602.14	\$27,925,611.95
CD INVESTMENTS	\$1,750,000.00	\$0.00	\$24,448.02	\$0.00	\$0.00	(\$774,448.02)	\$1,000,000.00
FIRE AND EMS SERVICE AWARDS	\$238,158.01	\$241.09	\$3,322.67	\$0.00	\$31,028.64	\$24,448.02	\$234,900.06
Payroll - Huntington	\$0.00	\$0.00	\$238.33	\$1,409,765.58	\$17,419,047.03	\$17,418,808.70	\$0.00
Star Ohio	\$0.00	\$5,039.23	\$5,039.23	\$0.00	\$0.00	\$7,000,000.00	\$7,005,039.23
YDC Demo Note	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Grand Total:	\$40,686,011.41	\$16,421,621.62	\$80,210,304.42	\$16,553,062.84	\$78,339,957.94	\$0.00	\$42,556,357.89

BANK RECONCILIATION December-19

•		
HUNTINGTON BANK BAL	2,015,019.10	-
HUNTINGTON SWEEP TOTAL HUNTINGTON BANK BAL	2,015,019.10	
ADJUSTMENTS TO BANK		
DEPOSIT ON STMT-NOT BOOKS-UB	0.00	
SWEEP INTEREST payroll bank rec - outstanding items	0.00 (119,464.55)	
OUTSTANDING CHECKS-HUNTINGTON DEPOSITS IN TRANSIT	(101,147.90)	
TOTAL ADJUSTMENTS TO BANK BALANCE ADJUSTED BANK BALANCE	(220,612.45) 1,794,406.65	
BOOK BALANCE UNRECONCILED	1,794,406.65 0.00	~
NORTHWEST SAVINGS FIRE/EMS		
BALANCE PER BANK OUTSTANDING CHECKS/ BANK FEES	236,650.57 (1,500.00)	
CHECKS POSTED THE FOLLOWING MONTH POSTING ERROR	0.00 0.00	
STOP PAYMENT POSTED FOLLOWING MONTH	0.00	,
INTEREST POSTED FOLLOWING MONTH ADJUSTED BANK BALANCE	250.51 234,900.06	
BOOK BALANCE UNRECONCILED	234,900.06 0.00	
	MATERIAL STATE	34,33
MBS GENERAL INVESTMENTS		
BALANCE PER BANK BANK TRANSFER POSTED FOLLOWING MONTH	27,925,611.95 0.00	
INTEREST POSTED FOLLOWING MONTH	0.00	
ADJUSTED BANK BALANCE	27,925,611.95	1
BOOK BALANCE UNRECONCILED	27,925,611.95 0.00	
		6.19
STAR OHIO		
BALANCE PER BANK BANK TRANSFER POSTED FOLLOWING MONTH	7,005,039.23 0.00	
INTEREST POSTED FOLLOWING MONTH	0.00	**
ADJUSTED BANK BALANCE	7,005,039.23	
BOOK BALANCE UNRECONCILED	7,005,039.23 0.00	
	BIND AND STANKING	A STATE OF
MORGAN BANK CD INVESTMENTS		
BALANCE PER BANK	1,000,000.00	
POSTING ERROR CD IN TRANSIT- TRANSFER TO HUNTINGTON	0.00 0.00	
INTEREST POSTED FOLLOWING MONTH ADJUSTED BANK BALANCE	0.00 1,000,000.00	,
BOOK BALANCE		
UNRECONCILED	1,000,000.00 0.00	
First Merit CD - ODNR (Brine Well)		
BALANCE PER BANK INTEREST POSTED FOLLOWING MONTH	5,000.00 0.00	
ADJUSTED BANK BALANCE	5,000.00	-
BOOK BALANCE	5,000.00	
UNRECONCILED	0.00	

BROADBAND SERVICES NOTE BALANCE PER BANK INTEREST POSTED FOLLOWING MONTH ADJUSTED BANK BALANCE BOOK BALANCE UNRECONCILED	3,850,000.00 0.00 3,850,000.00 3,850,000.00 0.00	•
DOWNTOWN REDEVELOPMENT PROJECT PHASE II NOTE BALANCE PER BANK OUTSTANDING CHECKS BANK CHECK IN TRANSIT INTEREST POSTED FOLLOWING MONTH ADJUSTED BANK BALANCE	740,000.00 0.00 0.00 0.00 740,000.00	r
BOOK BALANCE UNRECONCILED	740,000.00 0.00	
CASH/CHANGE DRAWERS FIRST MERIT DEAN MAY	1,400.00 0.00	
TOTAL BOOK BALANCE	42,556,357.89	
TOTAL BANK BALANCE	42,556,357.89	-
UNRECONCILED	0.00	

1/4/2020

Utility Billing Delinquency Report

	Dec-18	Jan-19	Feb-19	Mar-19
30 DAYS - ACTIVE ACCOUNTS	\$33,067.10	\$30,997.59	\$27,730.22	\$26,219.30
60 DAYS - ACTIVE ACCOUNTS	\$4,228.98	\$5,858.78	\$6,165.39	\$1,843.80
90 DAYS - ACTIVE ACCOUNTS	\$419.26	\$1,656.93	\$3,529.26	\$457.93
ACCOUNTS RECENTLY CLOSED (1)	\$3,856.81	\$3,839.07	\$3,019.47	\$2,532.93
ACCOUNTS CERTIFIED TO THE COUNTY	\$88,046.84	\$88,046.84	\$88,046.84	\$88,046.84
ACCOUNTS SENT TO COLLECTIONS	\$27,101.15	\$26,994.64	\$26,871.15	\$27,666.31
TOTAL UTILITY BILLING DELINQUENT AMOUNT	\$156,720.14	\$157,393.85	\$155,362.33	\$146,767.11
	Apr-19	<u>May-19</u>	Jun-19	Jul-19
30 DAYS - ACTIVE ACCOUNTS	\$61,953.05	\$47,181.17	\$18,128.67	\$15,398.84
60 DAYS - ACTIVE ACCOUNTS	\$2,965.14	\$4,051.46	\$666.81	\$420.05
90 DAYS - ACTIVE ACCOUNTS	\$552.74	\$604.42	\$210.10	\$150.59
ACCOUNTS RECENTLY CLOSED (1)	\$3,737.91	\$3,799.53	\$6,232.93	\$5,380.07
ACCOUNTS CERTIFIED TO THE COUNTY ACCOUNTS SENT TO COLLECTIONS	\$55,753.31 \$28,799.32	\$55,753.31 \$30,519.67	\$55,753.31 \$30,519.67	\$55,753.31 \$31,289.01
TOTAL UTILITY BILLING DELINQUENT AMOUNT	\$153,761.47	\$141,909.56	\$111,511.49	\$108,391.87
	Aug-19	Sep-19	Oct-19	Nov-19
30 DAYS - ACTIVE ACCOUNTS	\$21,132.53	\$12,777.10	\$26,774.54	\$22,775.16
60 DAYS - ACTIVE ACCOUNTS	\$288.79	\$148.01	\$608.84	\$1,237.27
90 DAYS - ACTIVE ACCOUNTS	\$17.98	\$59.31	\$38.16	\$63.60
ACCOUNTS RECENTLY CLOSED (1)	\$3,262.07	\$4,373.19	\$5,227.72	\$3,834.65
ACCOUNTS CERTIFIED TO THE COUNTY	\$55,753.31	\$88,459.21	\$45,520.95	\$45,520.95
ACCOUNTS SENT TO COLLECTIONS	\$31,562.29	\$25,643.51	\$32,330.35	\$33,063.33
TOTAL UTILITY BILLING DELINQUENT AMOUNT	\$112,016.97	\$131,460.33	\$110,500.56	\$106,494.96
	Dec-19			
30 DAYS - ACTIVE ACCOUNTS	\$24,314.34			
60 DAYS - ACTIVE ACCOUNTS	\$5,581.55			
90 DAYS - ACTIVE ACCOUNTS	\$253.13			
ACCOUNTS RECENTLY CLOSED (1)	\$6,412.36			
ACCOUNTS CERTIFIED TO THE COUNTY	\$45,520.95			
ACCOUNTS SENT TO COLLECTIONS	\$32,764.35			
TOTAL UTILITY BILLING DELINQUENT AMOUNT	\$114,846.68			
Delinquent Account Breakdown				
	\$0 - \$500	\$500 - \$1,000	\$1,001 - \$2,000	<u>>\$2,000</u>
<u>Residential</u>				
60 DAYS - ACTIVE ACCOUNTS	40	0	0	0
90 DAYS - ACTIVE ACCOUNTS	7	0	0	0
ACCOUNTS RECENTLY CLOSED	13	3	0	0
ACCOUNTS CERTIFIED TO THE COUNTY	46	7	1	0
ACCOUNTS SENT TO COLLECTIONS	57	10	4	0
Businesses				
60 DAYS - ACTIVE ACCOUNTS	19	0	0	0
90 DAYS - ACTIVE ACCOUNTS	0	0	0	0
ACCOUNTS RECENTLY CLOSED	3	0	0	1
ACCOUNTS CERTIFIED TO THE COUNTY	2	0	0	0
ACCOUNTS SENT TO COLLECTIONS		_		
ACCOUNTS SENT TO COLLECTIONS	7	2	2	1

TOTAL YEAR TO DATE ACCOUNT WRITE-OFF'S

\$59,131.87 (2)

YEAR TO DATE COLLECTION COMPANY RECEIPTS

\$8,215.96

^{(1) &}quot;ACCOUNTS RECENTLY CLOSED" - accounts that have been closed and City staff is attempting to collect the balance due. If City staff is unable to collect on the account, it is turned over to a collection agency to pursue. The large increase for April 2017 was due to a large commercial company that recently closed. Staff is working with the building owners on a payment arrangement for the balance due.

^{(2) &}quot;TOTAL YEAR TO DATE ACCOUNT WRITE-OFF'S" - Include accounts or amounts written off due to uncollectability, bankruptcy, or collection company fees.