

Mr. Sheridan,

Thank you for your reply. Kevin Powell spoke with Kenny Stewart and we appreciate the feedback Kevin provided to us and the good working relationship that we share.

We agree to pay for the entire cost of the Feasibility Study, and would be happy to reimburse the City of Hudson for the costs of the study as specified in your email. Our only request is that we are notified should the costs potentially exceed \$17,000 so we can provide approval on any potential cost overruns.

We look forward to receiving the results of the Feasibility Study to understand the scope of the work and cost of the construction. If the results of the Feasibility Study show that the new line would only be of benefit to, and used by, Allstate, then, subject to our review and approval of the cost of the work as contained in the Feasibility Study, the entire cost of the construction would be borne by Allstate. If the results of the Feasibility Study show that the new line would be of benefit to, and used by, existing customers, then we would ask that a portion of the construction costs be borne by HPP.

We greatly appreciate the way you and your team have supported us as we move ahead to find a solution to provide enhanced electrical service to our data center, and look forward to receiving the results of the Feasibility Study.

Best Regards,
Eric

Eric Steffe

Director, Administration and Real Estate

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