

**Allstate's historical annual amount and KWH billed as a % of our total billed. The current fixed rate is \$0.075/kWh. The current flat rate agreement of \$0.075/kWh expires on November 30, 2023.**

**Note: In 2022 Allstate electric bills were 6.4% of what we billed to all our customers, but they consumed 11.3% of the total KWH. Allstate's usage is consistent, and they have a high load factor (efficient use of power)**

| <u>Year</u> | <u>Allstate Billed</u> | <u>Total Billed (all customers)</u> | <u>Allstate % of Total Billed</u> | <u>Allstate Usage (KWH)</u> | <u>Usage KWH (all customers)</u> | <u>Allstate % of KWH Total</u> |
|-------------|------------------------|-------------------------------------|-----------------------------------|-----------------------------|----------------------------------|--------------------------------|
|             |                        |                                     |                                   |                             |                                  |                                |
| 2015        | \$1,456,578            | \$ 20,986,689                       | 6.9%                              | 21,302,400                  | 177,322,147                      | 12.0%                          |
| 2016        | \$1,551,360            | \$ 22,218,267                       | 7.0%                              | 20,683,200                  | 176,609,049                      | 11.7%                          |
| 2017        | \$1,550,100            | \$ 20,781,894                       | 7.5%                              | 20,666,400                  | 166,862,436                      | 12.4%                          |
| 2018        | \$1,494,660            | \$ 21,501,823                       | 7.0%                              | 19,927,200                  | 171,871,717                      | 11.6%                          |
| 2019        | \$1,444,440            | \$ 20,862,164                       | 6.9%                              | 19,257,600                  | 171,372,339                      | 11.2%                          |
| 2020        | \$1,501,886            | \$ 20,681,448                       | 7.3%                              | 19,989,600                  | 167,116,822                      | 12.0%                          |
| 2021        | \$1,412,940            | \$ 20,883,628                       | 6.8%                              | 18,837,600                  | 167,782,712                      | 11.2%                          |
| 2022        | \$1,441,740            | \$ 22,631,718                       | 6.4%                              | 19,221,600                  | 170,768,703                      | 11.3%                          |

Allstate's historical employee headcount information

| <u>Employee Count (from RITA)</u> |       | <u>YoY Change</u> |
|-----------------------------------|-------|-------------------|
|                                   |       |                   |
| 2015                              | 1,498 |                   |
| 2016                              | 1,629 | 8.7%              |
| 2017                              | 1,542 | -5.3%             |
| 2018                              | 1,531 | -0.7%             |
| 2019                              | 1,628 | 6.3%              |
| 2020                              | 1,602 | -1.6%             |
| 2021                              | 1,359 | -15.2%            |
| 2022                              | 332   | -75.6%            |