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DATE: June 4, 2021

TO: City Council Members, Mayor and City Manager

FROM: Jeffrey F. Knoblauch, Asst City Manager/Finance Director

RE: May 2021 Financial Report

Attached are the May month end financial reports. The reports include the following:

- 1. <u>Executive Summary</u> of the City's major funds comparing current year-to-date revenues and expenditures to prior year-to-date and current budget figures.
- 2. <u>Supplemental Schedules</u> includes comparison of income tax revenue to prior year as well a breakdown by revenue type. As requested, we included a separate schedule for Velocity Broadband year to date financial results as compared to the Business Plan approved by City Council in February 2019.
- 3. Statement of Cash Position with Monthly and Year to Date revenue and expense totals by fund.
- 4. <u>Bank Report</u> and <u>Bank Reconciliation</u> has been included to summarize the investment instruments on which the City earns interest income and the monthly bank reconciliation.
- 5. <u>Utility Billing Delinquency Report</u> past due balances, accounts turned over to collections and accounts certified to Summit County.

The graph below is the budgetary status of key revenue sources. If the revenue source is below estimate due to a known timing difference or if the net cash flow is positive due to reduced expenses, we do not show as being below estimate.

Revenue Source	Fund	YTD Status Compared to Budget - thru May					
Property Taxes	General, Cemetery						
Income Taxes	General, Parks, Fire, EMS						
Franchise Fees	HCTV						
Ambulance Fees	EMS						
Charges for Services:							
Broadband	Broadband						
Cemetery	Cemetery						
Water	Water						
⊟ectric	Electric						
Golf	Golf						
	Better than estimate or less 2% b	elow estimate					
	Below estimate by 2-5%						
	More than 5% below estimate						

City of Hudson
2020 v. 2021 Actual
May 2021 Financial Report

Category	2020 YTD Actual	2021 YTD Actual	2020 vs. 2021 YTD Variance	<u>Comments</u>
neral Fund Revenue				
Property Taxes	\$1,638,256	\$1,822,882	\$184.626	Increased property tax valuation over 2020
Income Taxes	\$7,879,990	\$9,827,363	•	· · · ·
Local Government Funds	\$185,101	\$217,295		Increased funding from the state
Kilowatt-Hour Tax	\$292,284	\$300,599	\$8,315	
Zoning and Building Fees	\$76,246	\$86,599	\$10,353	
Fines, Licenses & Permits	\$21,966	\$15,358	(\$6,608)	
Interest Income	\$249,128	\$175,251	(\$73,877)	Decreased interest rates over 2020; rates expected to remain lower for some time
Transfers In, Advances and Reimb.	. \$250,981	\$99,097	(\$151,884)	Refunds from BWC in 2020 \$190,000
Miscellaneous	\$111,545	\$18,587	(\$92,958)	Reimbursement from Old School Green park project \$68,000 in 2020
Total Revenue	\$10,705,497	\$12,563,031	\$1,857,534	
eneral Fund Cash Balance, January 1	\$10,460,383	\$16,287,289	\$5,826,906	
tal Available	\$21,165,880	\$28,850,320	\$7,684,440	
Police	\$2,415,798	\$2,551,283	\$135,485	Increased equipment in 2021 \$137,000 (dispatch, body cameras and vehicle equipping)
eneral Fund Expenditures Police	\$2,415,798	\$2,551,283	\$135,485	Increased equipment in 2021 \$137,000 (dispatch, body cameras and vehicle equipping)
County Health District	\$165,835	\$166,338	\$503	
Community Development	\$258,449	\$274,282	\$15,833	
Community Development Economic Development	\$258,449 \$92,061	\$274,282 \$99,648	\$15,833 \$7,587	
Community Development Economic Development Street Trees and ROW	\$258,449 \$92,061 \$102,833	\$274,282 \$99,648 \$113,255	\$15,833 \$7,587 \$10,422	
Community Development Economic Development Street Trees and ROW RITA Fees	\$258,449 \$92,061 \$102,833 \$245,505	\$274,282 \$99,648 \$113,255 \$281,983	\$15,833 \$7,587 \$10,422 \$36,478	Increased income tax collections caused increase in fees
Community Development Economic Development Street Trees and ROW RITA Fees Mayor & Council	\$258,449 \$92,061 \$102,833 \$245,505 \$77,899	\$274,282 \$99,648 \$113,255 \$281,983 \$69,530	\$15,833 \$7,587 \$10,422 \$36,478 (\$8,369)	
Community Development Economic Development Street Trees and ROW RITA Fees Mayor & Council City Solicitor	\$258,449 \$92,061 \$102,833 \$245,505 \$77,899 \$163,785	\$274,282 \$99,648 \$113,255 \$281,983 \$69,530 \$121,036	\$15,833 \$7,587 \$10,422 \$36,478 (\$8,369) (\$42,749)	Decreased legal fees and personnel costs
Community Development Economic Development Street Trees and ROW RITA Fees Mayor & Council City Solicitor Administration	\$258,449 \$92,061 \$102,833 \$245,505 \$77,899 \$163,785 \$528,333	\$274,282 \$99,648 \$113,255 \$281,983 \$69,530 \$121,036 \$411,770	\$15,833 \$7,587 \$10,422 \$36,478 (\$8,369) (\$42,749) (\$116,563)	
Community Development Economic Development Street Trees and ROW RITA Fees Mayor & Council City Solicitor Administration Finance	\$258,449 \$92,061 \$102,833 \$245,505 \$77,899 \$163,785 \$528,333 \$577,468	\$274,282 \$99,648 \$113,255 \$281,983 \$69,530 \$121,036 \$411,770 \$582,730	\$15,833 \$7,587 \$10,422 \$36,478 (\$8,369) (\$42,749) (\$116,563) \$5,262	Decreased legal fees and personnel costs
Community Development Economic Development Street Trees and ROW RITA Fees Mayor & Council City Solicitor Administration Finance Information Services	\$258,449 \$92,061 \$102,833 \$245,505 \$77,899 \$163,785 \$528,333 \$577,468 \$246,769	\$274,282 \$99,648 \$113,255 \$281,983 \$69,530 \$121,036 \$411,770 \$582,730 \$253,958	\$15,833 \$7,587 \$10,422 \$36,478 (\$8,369) (\$42,749) (\$116,563) \$5,262 \$7,189	Decreased legal fees and personnel costs Decreased tax sharing payments - \$136,500
Community Development Economic Development Street Trees and ROW RITA Fees Mayor & Council City Solicitor Administration Finance Information Services Engineering	\$258,449 \$92,061 \$102,833 \$245,505 \$77,899 \$163,785 \$528,333 \$577,468 \$246,769 \$505,131	\$274,282 \$99,648 \$113,255 \$281,983 \$69,530 \$121,036 \$411,770 \$582,730 \$253,958 \$468,739	\$15,833 \$7,587 \$10,422 \$36,478 (\$8,369) (\$42,749) (\$116,563) \$5,262 \$7,189 (\$36,392)	Decreased legal fees and personnel costs
Community Development Economic Development Street Trees and ROW RITA Fees Mayor & Council City Solicitor Administration Finance Information Services	\$258,449 \$92,061 \$102,833 \$245,505 \$77,899 \$163,785 \$528,333 \$577,468 \$246,769 \$505,131 \$550,761	\$274,282 \$99,648 \$113,255 \$281,983 \$69,530 \$121,036 \$411,770 \$582,730 \$253,958 \$468,739	\$15,833 \$7,587 \$10,422 \$36,478 (\$8,369) (\$42,749) (\$116,563) \$5,262 \$7,189 (\$36,392) \$3,099	Decreased legal fees and personnel costs Decreased tax sharing payments - \$136,500
Community Development Economic Development Street Trees and ROW RITA Fees Mayor & Council City Solicitor Administration Finance Information Services Engineering	\$258,449 \$92,061 \$102,833 \$245,505 \$77,899 \$163,785 \$528,333 \$577,468 \$246,769 \$505,131	\$274,282 \$99,648 \$113,255 \$281,983 \$69,530 \$121,036 \$411,770 \$582,730 \$253,958 \$468,739	\$15,833 \$7,587 \$10,422 \$36,478 (\$8,369) (\$42,749) (\$116,563) \$5,262 \$7,189 (\$36,392) \$3,099 \$2,807	Decreased legal fees and personnel costs  Decreased tax sharing payments - \$136,500  Decreased various contractual and personnel services \$25,000
Community Development Economic Development Street Trees and ROW RITA Fees Mayor & Council City Solicitor Administration Finance Information Services Engineering Public Properties	\$258,449 \$92,061 \$102,833 \$245,505 \$77,899 \$163,785 \$528,333 \$577,468 \$246,769 \$505,131 \$550,761	\$274,282 \$99,648 \$113,255 \$281,983 \$69,530 \$121,036 \$411,770 \$582,730 \$253,958 \$468,739	\$15,833 \$7,587 \$10,422 \$36,478 (\$8,369) (\$42,749) (\$116,563) \$5,262 \$7,189 (\$36,392) \$3,099 \$2,807	Decreased legal fees and personnel costs Decreased tax sharing payments - \$136,500
Community Development Economic Development Street Trees and ROW RITA Fees Mayor & Council City Solicitor Administration Finance Information Services Engineering Public Properties Public Works Administration	\$258,449 \$92,061 \$102,833 \$245,505 \$77,899 \$163,785 \$528,333 \$577,468 \$246,769 \$505,131 \$550,761 \$184,102	\$274,282 \$99,648 \$113,255 \$281,983 \$69,530 \$121,036 \$411,770 \$582,730 \$253,958 \$468,739 \$553,860 \$186,909	\$15,833 \$7,587 \$10,422 \$36,478 (\$8,369) (\$42,749) (\$116,563) \$5,262 \$7,189 (\$36,392) \$3,099 \$2,807	Decreased legal fees and personnel costs  Decreased tax sharing payments - \$136,500  Decreased various contractual and personnel services \$25,000

#### City of Hudson 2020 v. 2021 Actual May 2021 Financial Report

		May	2021 Financial	керогт
	2020 YTD	2021 YTD	2020 vs. 2021	
Category	Actual	Actual	YTD Variance	Comments
Other Operating Funds:				
Revenue				
Street Maintenance and Repair	\$1,531,283	\$1,564,502	\$33,219	
Cemeteries	\$122,555	\$225,070		Increased charges for services \$60,000; transfer from General Fund \$20,000; donations \$13,000
Parks	\$825,936	\$1,024,010	\$198,074	Increased income tax revenue \$195,000
HCTV	\$86,554	\$229,519	\$142,965	2020 Q4 franchise fee payment received in January 2021 \$73,000 (timing); 2021 Q2 franchise fee received in May 2021 vs June 2020 \$71,000 (timing)
Fire Department	\$834,136	\$1,064,505	\$230,369	Federal grant \$46,000 in January 2021; increased income tax revenue \$195,000
Emergency Medical Service	\$734,526	\$879,871	\$145,345	Increased income tax revenue \$117,000; increased ambulance fees \$43,000
Utilities:				
Water	\$865,936	\$886,413	\$20,477	Customer sales up \$22,000
Wastewater	\$120,114	\$121,022	\$908	
Electric	\$7,914,388	\$8,347,618	\$433,230	Increased customer sales \$492,000
Stormwater	\$795,571	\$1,191,654	\$396,083	Increased transfer in for capital projects
Ellsworth Meadows Golf Course	\$308,444	\$543,874	\$235,430	Early favorable weather increased sales; late start opening in 2020 due to Covid
Broadband Service	\$313,770	\$376,882	\$63,112	Increased overall customer sales. See attached Supplemental Schedule
Equipment Reserve (Fleet)	\$266,100	\$777,827	\$511,727	Increased inter-department chargebacks (timing); \$89,000 insurance reimb for Gradall equipment
Total Revenues	\$14,719,313	\$17,232,767	\$2,513,454	
Other Operating Fund Cash Balance, January 1	\$21,753,087	\$25,748,785	\$3,995,698	
Total Available - Other Operating Funds	\$36,472,400	\$42,981,552	\$6,509,152	
- ·				
Expenditures				T
Street Maintenance and Repair	\$1,247,088	\$1,727,226	\$480.138	Increased salt purchases \$171,000; increased snow related overtime \$37,000; tractor purchase \$91,000 in 2021; increased vehicle chargeback \$175,000 (timing)
Cemeteries	\$133,440	\$113,310		Mower purchase \$11,000 in 2020
Parks	\$838,658	\$747,685		Payment on skate park \$71,000 in 2020
Cable TV	\$121,964	\$125,188	\$3,224	
Fire Department	\$746,405	\$963,580		Increased communitations and other equipment purchases \$208,000 in 2021
Emergency Medical Services	\$707,457	\$1,025,669	•	Ambulance remount \$146,000 and equipment purchases \$149,000 in 2021
Utilities:	<i>\$707</i> ,127	\$1,025,005	ψ310 <b>,212</b>	Findulate remount of 10,000 and equipment parentage of 17,000 in 2021
Water	\$835,968	\$569,857	(\$266,111)	Payments on brine well project \$295,000 in 2020
Wastewater	\$0	\$0	\$0	,
				Increased capital construction \$126,0000; increased tree trimming \$60,000; increased vehicle
Electric	\$8,083,884	\$8,429,113	\$345,229	chargebacks \$110,000 (timing)
Stormwater	\$540,042	\$754,471	\$214,429	Increased capital expenditures \$190,000; primarily Barlow CC dam project
Ellsworth Meadows Golf Course	\$449,114	\$557,389	\$108,275	Increased materials and supplies \$74,000 - purchased earlier than in 2020
Broadband Service	\$204,114	\$204,774	\$660	
Equipment Reserve (Fleet)	\$642,351	\$911,869	\$269,518	Increased vehicle replacement expense \$215,000
Total Expenditures	\$14,550,485	\$16,130,131	\$1,579,646	
Month End Other Operating Funds Cash Balance	\$21,921,915	\$26,851,421	\$4,929,506	
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## City of Hudson Executive Summary - 2021 Budget v. Actual May 2021 Financial Report

			2021	
	2021 YTD	2021 YTD	Bud. vs. Actual	
Category	Actual	Budget	Variance	Comments
General Fund Revenue				
Property Taxes	\$1,822,882	\$1,636,360		Higher than estimated property tax values
Income Taxes	\$9,827,363	\$8,696,941		Increased overall tax collections. See attached Supplemental Schedule
Local Government Funds	\$217,295	\$179,167	400,0	Increased distribution from state over estimate
Kilowatt-Hour Tax	\$300,599	\$304,167	(\$3,568)	
Zoning and Building Fees	\$86,599	\$62,500		Higher than estimated inspection fees and permits
Fines, Licenses & Permits	\$15,358	\$31,250	(\$15,892)	Traffic fines remain below estimate
Interest Income	\$175,251	\$178,055	(\$2,804)	
Transfers In, Advances and Reimb.	\$99,097	\$57,513	\$41,585	BWC refund \$28,000 not in original estimate
Miscellaneous	\$18,587	\$10,417	\$8,170	
Total Revenue	\$12,563,031	\$11,156,368	\$1,406,663	
General Fund Cash Balance, January 1	\$16,287,289	\$16,287,289	\$0	
otal Available	\$28,850,320	\$27,443,657	\$1,406,663	
General Fund Expenditures Police	\$2,551,283	\$2,648,028	(\$96,745)	
County Health District	\$166,338	\$166,338	\$0	
Community Development	\$274,282	\$314,442	(\$40,160)	Various operating expenses under budget
Economic Development	\$99,648	\$105,293	(\$5,645)	
	477,010	Ψ100,200	(40,0.0)	
Street Trees and ROW	\$113,255	\$156,878	( , , ,	Seasonal type contractual services not yet expensed
Street Trees and ROW RITA Fees			(\$43,623)	Seasonal type contractual services not yet expensed Higher than estimate income tax collections
	\$113,255	\$156,878	(\$43,623)	Higher than estimate income tax collections
RITA Fees	\$113,255 \$281,983	\$156,878 \$225,000	(\$43,623) \$56,983 (\$8,246)	Higher than estimate income tax collections
RITA Fees Mayor & Council	\$113,255 \$281,983 \$69,530	\$156,878 \$225,000 \$77,776	(\$43,623) \$56,983 (\$8,246) (\$25,236)	Higher than estimate income tax collections
RITA Fees Mayor & Council City Solicitor	\$113,255 \$281,983 \$69,530 \$121,036	\$156,878 \$225,000 \$77,776 \$146,272	(\$43,623) \$56,983 (\$8,246) (\$25,236)	Higher than estimate income tax collections  Part time personnel cost decrease \$24,000
RITA Fees  Mayor & Council  City Solicitor  Administration	\$113,255 \$281,983 \$69,530 \$121,036 \$411,770	\$156,878 \$225,000 \$77,776 \$146,272 \$445,211	(\$43,623) \$56,983 (\$8,246) (\$25,236) (\$33,441) (\$8,118)	Higher than estimate income tax collections  Part time personnel cost decrease \$24,000
RITA Fees  Mayor & Council  City Solicitor  Administration  Finance	\$113,255 \$281,983 \$69,530 \$121,036 \$411,770 \$582,730	\$156,878 \$225,000 \$77,776 \$146,272 \$445,211 \$590,848	(\$43,623) \$56,983 (\$8,246) (\$25,236) (\$33,441) (\$8,118) \$49,769	Higher than estimate income tax collections  Part time personnel cost decrease \$24,000  Various contractual services not yet expensed
RITA Fees  Mayor & Council  City Solicitor  Administration  Finance  Information Services	\$113,255 \$281,983 \$69,530 \$121,036 \$411,770 \$582,730 \$253,958	\$156,878 \$225,000 \$77,776 \$146,272 \$445,211 \$590,848 \$204,189	(\$43,623) \$56,983 (\$8,246) (\$25,236) (\$33,441) (\$8,118) \$49,769	Higher than estimate income tax collections  Part time personnel cost decrease \$24,000  Various contractual services not yet expensed  Software support contracts expensed early in the year
RITA Fees  Mayor & Council  City Solicitor  Administration  Finance  Information Services  Engineering	\$113,255 \$281,983 \$69,530 \$121,036 \$411,770 \$582,730 \$253,958 \$468,739	\$156,878 \$225,000 \$77,776 \$146,272 \$445,211 \$590,848 \$204,189 \$534,395	(\$43,623) \$56,983 (\$8,246) (\$25,236) (\$33,441) (\$8,118) \$49,769 (\$65,656)	Higher than estimate income tax collections  Part time personnel cost decrease \$24,000  Various contractual services not yet expensed  Software support contracts expensed early in the year
RITA Fees  Mayor & Council  City Solicitor  Administration  Finance  Information Services  Engineering  Public Properties	\$113,255 \$281,983 \$69,530 \$121,036 \$411,770 \$582,730 \$253,958 \$468,739 \$553,860	\$156,878 \$225,000 \$77,776 \$146,272 \$445,211 \$590,848 \$204,189 \$534,395 \$564,933	(\$43,623) \$56,983 (\$8,246) (\$25,236) (\$33,441) (\$8,118) \$49,769 (\$65,656) (\$11,073)	Higher than estimate income tax collections  Part time personnel cost decrease \$24,000  Various contractual services not yet expensed  Software support contracts expensed early in the year
RITA Fees  Mayor & Council  City Solicitor  Administration  Finance  Information Services  Engineering  Public Properties  Public Works Administration	\$113,255 \$281,983 \$69,530 \$121,036 \$411,770 \$582,730 \$253,958 \$468,739 \$553,860 \$186,909	\$156,878 \$225,000 \$77,776 \$146,272 \$445,211 \$590,848 \$204,189 \$534,395 \$564,933 \$173,503	(\$43,623) \$56,983 (\$8,246) (\$25,236) (\$33,441) (\$8,118) \$49,769 (\$65,656) (\$11,073)	Higher than estimate income tax collections  Part time personnel cost decrease \$24,000  Various contractual services not yet expensed  Software support contracts expensed early in the year  Professional services not yet expensed
RITA Fees  Mayor & Council  City Solicitor  Administration  Finance  Information Services  Engineering  Public Properties  Public Works Administration  Transfers and Advances Out	\$113,255 \$281,983 \$69,530 \$121,036 \$411,770 \$582,730 \$253,958 \$468,739 \$553,860 \$186,909	\$156,878 \$225,000 \$77,776 \$146,272 \$445,211 \$590,848 \$204,189 \$534,395 \$564,933 \$173,503	(\$43,623) \$56,983 (\$8,246) (\$25,236) (\$33,441) (\$8,118) \$49,769 (\$65,656) (\$11,073) \$13,406	Higher than estimate income tax collections  Part time personnel cost decrease \$24,000  Various contractual services not yet expensed  Software support contracts expensed early in the year  Professional services not yet expensed

## City of Hudson Executive Summary - 2021 Budget v. Actual May 2021 Financial Report

			2021	
Catagomi	2021 YTD	2021 YTD	Bud. vs. Actual	Comments
Category	Actual	Budget	Variance	Comments
Other Operating Funds:				
Revenue				
Street Maintenance and Repair	\$1,564,502	\$1,512,500		BWC refund \$22,000 and sale of assets \$43,250 not in original estimate
Cemeteries	\$225,070	\$150,363		Higher than estimated charges for services \$49,000; donations \$13,000
Parks	\$1,024,010	\$927,618	*,	Income tax revenue \$96,000 above estimate
HCTV	\$229,519	\$151,042		2020 Q4 franchise fee payment received in January 2021 \$73,000 (timing)
Fire Department	\$1,064,505	\$952,535	\$111,970	Income tax revenue \$62,000 above estimate; \$46,000 federal grant not in orginal estimate
Emergency Medical Service	\$879,871	\$779,063	\$100,808	Income tax revenue \$37,000 above estimate; ambulance fees \$46,000 above estimate
Utilities:				
Water	\$886,413	\$794,278	\$92,135	Charges for services \$64,000 over original estimate
Wastewater	\$121,022	\$110,984	\$10,038	
Electric	\$8,347,618	\$8,089,122	\$258,496	
				Reimbursement from NEORSD \$189,000 for Barlow CC dam and Owen Brown bridge
Stormwater	\$1,191,654	\$1,002,292	\$189,362	project
Ellsworth Meadows Golf Course	\$543,874	\$361,165	\$182,709	Favorable weather allowed play to start earlier in the year
Broadband Service	\$376,882	\$361,733	\$15,149	
Equipment Reserve (Fleet)	\$777,827	\$691,211	\$86,616	Insurance reimbursement \$87,000 Gradall equipment not in original estimate
Total Revenues	\$17,232,767	\$15,883,906	\$1,348,861	
Other Operating Fund Cash Balance, January 1	\$25,748,785	\$25,748,785	\$0	
Total Available - Other Operating Funds	\$42,981,552	\$41,632,691	\$1,348,861	
<u>Expenditures</u>				
Street Maintenance and Repair	\$1,727,226	\$1,565,310		Snow related overtime \$36,000 over estimate; salt purchases \$184,000 over estimate
Cemeteries	\$113,310	\$118,904	(\$5,594)	
Parks	\$747,685	\$785,216	(\$37,531)	Various materials and supplies not yet expensed
Cable TV	\$125,188	\$127,436	(00.010)	
	•		(\$2,248)	
Fire Department	\$963,580	\$1,096,616		Various materials and supplies and contractual services not yet expensed
Fire Department Emergency Medical Services	•			Various materials and supplies and contractual services not yet expensed
1	\$963,580	\$1,096,616	(\$133,036)	Various materials and supplies and contractual services not yet expensed
Emergency Medical Services	\$963,580	\$1,096,616	(\$133,036)	Various materials and supplies and contractual services not yet expensed
Emergency Medical Services Utilities:	\$963,580 \$1,025,669	\$1,096,616 \$1,033,971	(\$133,036) (\$8,302)	
Emergency Medical Services Utilities: Water Wastewater	\$963,580 \$1,025,669 \$569,857 \$0	\$1,096,616 \$1,033,971 \$603,829 \$0	(\$133,036) (\$8,302) (\$33,972) \$0	Various operating costs not yet expensed or below budget; purchase of power \$317,000
Emergency Medical Services Utilities: Water Wastewater Electric	\$963,580 \$1,025,669 \$569,857 \$0 \$8,429,113	\$1,096,616 \$1,033,971 \$603,829 \$0 \$9,079,403	(\$133,036) (\$8,302) (\$33,972) \$0 (\$650,290)	Various operating costs not yet expensed or below budget; purchase of power \$317,000 below original estimate
Emergency Medical Services Utilities: Water Wastewater	\$963,580 \$1,025,669 \$569,857 \$0	\$1,096,616 \$1,033,971 \$603,829 \$0	(\$133,036) (\$8,302) (\$33,972) \$0 (\$650,290)	Various operating costs not yet expensed or below budget; purchase of power \$317,000 below original estimate
Emergency Medical Services Utilities: Water Wastewater Electric	\$963,580 \$1,025,669 \$569,857 \$0 \$8,429,113	\$1,096,616 \$1,033,971 \$603,829 \$0 \$9,079,403	(\$133,036) (\$8,302) (\$33,972) \$0 (\$650,290) (\$62,553)	Various operating costs not yet expensed or below budget; purchase of power \$317,000 below original estimate
Emergency Medical Services  Utilities:  Water  Wastewater  Electric  Stormwater  Ellsworth Meadows Golf Course  Broadband Service	\$963,580 \$1,025,669 \$569,857 \$0 \$8,429,113 \$754,471 \$557,389 \$204,774	\$1,096,616 \$1,033,971 \$603,829 \$0 \$9,079,403 \$817,024 \$519,493 \$305,028	(\$133,036) (\$8,302) (\$33,972) \$0 (\$650,290) (\$62,553) \$37,896 (\$100,254)	Various operating costs not yet expensed or below budget; purchase of power \$317,000 below original estimate  Contracted services not yet expensed, primarily outsourced catch basins and manhole repair Snack bar and pro shop purchases for re-sale expensed early in the season  Various operating costs not yet expensed or below budget
Emergency Medical Services  Utilities:  Water  Wastewater  Electric  Stormwater  Ellsworth Meadows Golf Course  Broadband Service  Equipment Reserve (Fleet)	\$963,580 \$1,025,669 \$569,857 \$0 \$8,429,113 \$754,471 \$557,389 \$204,774 \$911,869	\$1,096,616 \$1,033,971 \$603,829 \$0 \$9,079,403 \$817,024 \$519,493 \$305,028 \$964,205	(\$133,036) (\$8,302) (\$33,972) \$0 (\$650,290) (\$62,553) \$37,896 (\$100,254) (\$52,336)	Various operating costs not yet expensed or below budget; purchase of power \$317,000 below original estimate  Contracted services not yet expensed, primarily outsourced catch basins and manhole repairs  Snack bar and pro shop purchases for re-sale expensed early in the season  Various operating costs not yet expensed or below budget  Maintenance/repairs parts and fuel under budget
Emergency Medical Services  Utilities:  Water  Wastewater  Electric  Stormwater  Ellsworth Meadows Golf Course  Broadband Service	\$963,580 \$1,025,669 \$569,857 \$0 \$8,429,113 \$754,471 \$557,389 \$204,774	\$1,096,616 \$1,033,971 \$603,829 \$0 \$9,079,403 \$817,024 \$519,493 \$305,028	(\$133,036) (\$8,302) (\$33,972) \$0 (\$650,290) (\$62,553) \$37,896 (\$100,254)	Various operating costs not yet expensed or below budget; purchase of power \$317,000 below original estimate  Contracted services not yet expensed, primarily outsourced catch basins and manhole repairs  Snack bar and pro shop purchases for re-sale expensed early in the season  Various operating costs not yet expensed or below budget  Maintenance/repairs parts and fuel under budget
Emergency Medical Services  Utilities:  Water  Wastewater  Electric  Stormwater  Ellsworth Meadows Golf Course  Broadband Service  Equipment Reserve (Fleet)	\$963,580 \$1,025,669 \$569,857 \$0 \$8,429,113 \$754,471 \$557,389 \$204,774 \$911,869	\$1,096,616 \$1,033,971 \$603,829 \$0 \$9,079,403 \$817,024 \$519,493 \$305,028 \$964,205	(\$133,036) (\$8,302) (\$33,972) \$0 (\$650,290) (\$62,553) \$37,896 (\$100,254) (\$52,336)	Various operating costs not yet expensed or below budget; purchase of power \$317,000 below original estimate  Contracted services not yet expensed, primarily outsourced catch basins and manhole repair. Snack bar and pro shop purchases for re-sale expensed early in the season  Various operating costs not yet expensed or below budget  Maintenance/repairs parts and fuel under budget

## SUPPLEMENTAL SCHEDULE FOR MAY 2021 FINANCIAL REPORT

#### **INCOME TAX REVENUE:**

*Income Tax* revenues in the <u>General Fund only</u> are \$1,388,000 higher through May 2021 vs. May 2020 and \$1,130,000 above estimate. Through May 2021, Withholding taxes are up 19.0%, Individual taxes are up 7.3% and Net Profit taxes are up 42.6%. Including Parks, Fire, EMS and Hudson Schools, income taxes are up \$2,631,000 or 24.6%.

Due to COVID, in 2020 the April 15 tax filing deadline was extended until July 15 causing timing differences for Individual and Net Profit filing and payments. For 2021, the filing deadline was extended until May 17. Because of this, Individual and Net Profit receipts for 2021 as compared to 2020 will likely be artificially higher over the next few months. Withholding taxes are significantly higher primarily due higher due to a few one-time, large payments that appear to have been bonuses paid to employees. We also received the RITA annual refund of prior year expenses in May 2021 vs June 2020. It was \$480,000 for 2021.

When we compare actual income tax receipts to a normalized forecast, we are \$901,000 (7.5%) above the original estimate for 2021.

	2020	% of Total	2021	% of Total	\$ Inc/Dec	% Inc/Dec
RITA						
Withholding	\$ 7,310,960	68.3%	\$ 8,699,493	65.2%	\$ 1,388,533	19.0%
Individual	\$ 1,787,833	16.7%	\$ 1,918,282	14.4%	\$ 130,449	7.3%
Net Profit	\$ 1,449,433	13.5%	\$ 2,067,614	15.5%	\$ 618,181	42.6%
Total RITA	\$ 10,548,226		\$ 12,685,389		\$ 2,137,163	20.3%
Muni/State Net Profit/Refund	\$ 156,870	1.5%	\$ 650,315	4.9%	\$ 493,445	314.6%
Gross Income Taxes	\$ 10,705,096	100.0%	\$ 13,335,704	100.0%	\$ 2,630,608	24.6%
Income Tax Credit Payments	\$ (100,500)		\$ (14,000)		\$ 86,500	-
Net Income Taxes	\$ 10,604,596		\$ 13,321,704		\$ 2,717,108	25.6%

	Broadband Services - Summary Report										
As	ot	May 31,	202	21							
Operating Results		<u>Actual</u>		<u>Budget</u>		<u>Variance</u>					
Customer Sales	\$	376,883	\$	361,733	\$	15,150					
Expenses	\$	(204,774)	\$	(305,028)	\$	100,254					
Operating Income (Loss)	\$	172,109	\$	56,706	\$	115,404					
Capital Fund (402)											
January 1, 2021 Balance	\$	292,705									
YTD Net Expenses	\$	(49,850)									
Outstanding Encumbrances	\$	(129,296)									
Remaining Available Capital	\$	113,559									
Number of Customers		401	As o	f Apr 30, 2021							
Number of Customers		406	As o	f May 31, 2021							
Net Increase over prior month		5									

## 2021 VBB Year-to-Date Business Plan Comparison to Actual





Year-to-Date (YTD) as of May 31, 2021

### **Opportunities**

We are starting to see more businesses open up and lease available commercial suites. Many of these businesses are choosing Velocity due to price and quality of service.

The VBB team will be kicking off the marketing of new and enhanced voice services that we anticipate will have a broad appeal to our customer base.

Net Income

\$172,109

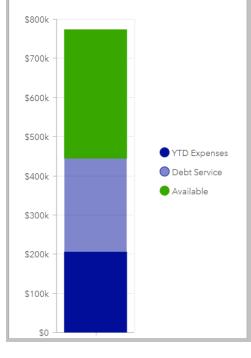
**↑75,428** 

Target Business Plan: \$96,681

## Cash Flow

Available for Investment: \$328,026

With our Beginning Fund Balance of \$397k and \$231k collected in Revenues YTD, we still have \$328k for investment purposes, after accounting for \$205k in YTD Expenses, and expected Debt Service of \$240k.



Revenue

\$376,883

↑ \$15,150

Target Business Plan: \$361,733

Expense with Debt Payment

\$204,774

1\$60,278

Target Business Plan: \$265,052





#### 22% Incurred



### Revenue

Compared to This Time In Previous Years



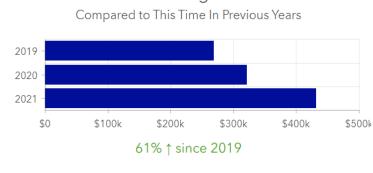
## Net Change in Customers



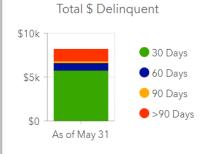
YTD Details: ↑ 43 New J 9 Lost Total Customers: 406

Velocity continues to have a positive trend on revenues and quantity of services delivered. Equally, efforts to control costs, minimize waste, and maximize resource utilization are continuing to help improve Net Income.

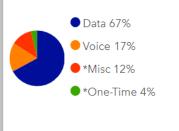
## Billings



## Delinquent Billings



## **Billed Services**



\*Misc & one-time include wireless, equipment maintenance, installations, static IPs.

# **City of Hudson Statement of Cash Position with MTD Totals**

From: 1/1/2021 to 5/31/2021 Include Inactive Accounts: No Page Break on Fund: No

Funds: 101 to 822

Fund	Description	Beginning Balance	Net Revenue MTD	Net Revenue YTD	Net Expenses MTD	Net Expenses YTD	Unexpended Balance	Encumbrance YTD	Ending Balance
101	GENERAL FUND	\$12,404,472.19	\$3,275,158.91	\$12,563,030.67	\$2,205,830.92	\$11,872,990.80	\$13,094,512.06	\$1,253,809.49	\$11,840,702.57
103	INCOME TAX FUND	\$3,447,972.57	\$0.00	\$0.00	\$0.00	\$0.00	\$3,447,972.57	\$0.00	\$3,447,972.57
105	EMERGENCY MANAGED RESERVE FUND	\$434,843.80	\$0.00	\$0.00	\$0.00	\$0.00	\$434,843.80	\$0.00	\$434,843.80
201	STREET MAINT & REPAIR	\$1,196,726.45	\$310,208.88	\$1,564,501.53	\$204,648.26	\$1,727,226.44	\$1,034,001.54	\$607,126.40	\$426,875.14
202	STATE HIGHWAY IMPROVEMENT	\$160,668.35	\$9,429.02	\$43,145.90	\$0.00	\$0.00	\$203,814.25	\$65,000.00	\$138,814.25
203	CEMETERY	\$142,293.88	\$37,609.94	\$225,070.41	\$21,775.84	\$113,310.02	\$254,054.27	\$17,550.54	\$236,503.73
204	PARK DEVELOPMENT	\$97,277.03	\$0.00	\$0.00	\$0.00	\$0.00	\$97,277.03	\$0.00	\$97,277.03
205	HUDSON PARKS	\$1,605,332.53	\$302,436.94	\$1,024,009.80	\$117,708.93	\$747,685.43	\$1,881,656.90	\$957,219.27	\$924,437.63
206	HUDSON CABLE 25	\$73,962.93	\$73,385.97	\$229,518.84	\$21,812.85	\$125,188.05	\$178,293.72	\$11,024.91	\$167,268.81
213	LAW ENFORCMENT/EDUCAT ION	\$95,415.64	\$200.00	\$4,445.00	\$0.00	\$0.00	\$99,860.64	\$0.00	\$99,860.64
221	FIRE DISTRICT	\$3,592,992.91	\$302,613.68	\$1,064,505.00	\$112,196.96	\$963,579.85	\$3,693,918.06	\$152,729.22	\$3,541,188.84
224	EMERGENCY MEDICAL SERVICE	\$1,678,928.99	\$232,501.86	\$879,871.47	\$155,273.48	\$1,025,668.80	\$1,533,131.66	\$157,834.45	\$1,375,297.21
225	ECONOMIC DEVELOPEMENT FUND	\$55,908.62	\$0.00	\$0.00	\$0.00	\$0.00	\$55,908.62	\$48,222.00	\$7,686.62
230	HUDSON TEEN PROGRAM	\$31,290.01	\$0.00	\$0.00	\$0.00	\$4,540.00	\$26,750.01	\$5,189.20	\$21,560.81
235	CORONAVIRUS RELIEF FUND	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
240	SUMMIT COUNTY COVID-19 PSPG FUND	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
301	BOND RETIREMENT	\$669,009.66	\$200,801.00	\$1,004,005.00	\$0.00	\$3,592.84	\$1,669,421.82	\$0.00	\$1,669,421.82
310	GEN.OBLIG.BOND FD- SO.INDUST.	\$196,455.01	\$0.00	\$0.00	\$0.00	\$0.00	\$196,455.01	\$0.00	\$196,455.01
315	PARK ACQUISITION DEBT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
316	VILLAGE SOUTH BOND DEBT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
318	SPECIAL ASSESSMENT	\$11,464.90	\$0.00	\$0.00	\$0.00	\$0.00	\$11,464.90	\$0.00	\$11,464.90
320	LIBRARY CONST. DEBT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
321	DOWNTOWN TIF FUND	\$47,737.49	\$0.00	\$0.00	\$0.00	\$0.00	\$47,737.49	\$0.00	\$47,737.49
401	PERMISSIVE CAPITAL FUND	\$261,358.82	\$13,548.75	\$69,170.66	\$0.00	\$0.00	\$330,529.48	\$245,000.00	\$85,529.48
402	BROADBAND CAPITAL	\$292,704.86	\$163.33	\$1,192.18	\$12,312.96	\$51,041.66	\$242,855.38	\$129,296.33	\$113,559.05
430	STREET SIDEWALK	\$2,961,257.64	\$542,733.00	\$2,726,985.00	\$103,679.80	\$481,731.41	\$5,206,511.23	\$6,645,491.32	(\$1,438,980.09)

Page 1 of 3 6/1/2021 10:13 AM V.3.5

## **Statement of Cash Position with MTD Totals**

From: 1/1/2021 to 5/31/2021

Fund	Description	Beginning	Net Revenue	Net Revenue	Net Expenses	Net Expenses	Unexpended	Encumbrance	Ending
		Balance	MTD	YTD	MTD	YTD	Balance	YTD	Balance
	CONSTRUCTION								
431	STORM SEWER IMPROVEMENTS	\$77,582.04	\$0.00	\$0.00	\$0.00	\$134.80	\$77,447.24	\$45,079.20	\$32,368.04
440	CITY ACQUISITION & CONSTRUCT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
441	Downtown Phase II	\$614,594.14	\$390.92	\$2,605.48	\$4,950.00	\$11,421.25	\$605,778.37	\$142,493.81	\$463,284.56
445	Road Reconstruction Fund	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
452	RIVER OAKS PHASE 4	\$288,929.44	\$0.00	\$0.00	\$0.00	\$0.00	\$288,929.44	\$0.00	\$288,929.44
480	FIRE CAPITAL REPLACEMENT FUND	\$1,361,970.83	\$1,003.94	\$206,450.64	\$0.00	\$0.00	\$1,568,421.47	\$0.00	\$1,568,421.47
501	WATER FUND	\$3,058,408.32	\$169,952.87	\$886,412.62	\$117,507.26	\$569,856.81	\$3,374,964.13	\$143,163.04	\$3,231,801.09
502	WASTEWATER FUND	\$21,212.75	\$1,672.00	\$121,021.50	\$0.00	\$0.00	\$142,234.25	\$0.00	\$142,234.25
503	ELECTRIC FUND	\$10,583,705.77	\$1,380,221.64	\$8,347,617.81	\$1,415,513.81	\$8,429,112.77	\$10,502,210.81	\$10,011,614.48	\$490,596.33
504	STORM WATER UTILITY	\$1,117,998.09	\$277,026.22	\$1,191,654.22	\$99,542.10	\$754,471.02	\$1,555,181.29	\$943,151.33	\$612,029.96
505	GOLF COURSE	\$792,596.59	\$230,769.68	\$543,873.79	\$158,159.62	\$557,388.53	\$779,081.85	\$239,326.67	\$539,755.18
508	UTILITY DEPOSITS	\$548,408.80	\$7,164.03	\$20,250.52	\$3,300.33	\$15,204.83	\$553,454.49	\$0.00	\$553,454.49
510	BROADBAND FUND	\$396,861.09	\$69,084.52	\$376,882.02	\$40,263.95	\$204,773.54	\$568,969.57	\$201,103.15	\$367,866.42
601	EQUIP RESERVE & FLEET MAINT	\$1,477,764.17	\$138,242.27	\$777,826.68	\$130,593.92	\$911,869.20	\$1,343,721.65	\$1,192,125.92	\$151,595.73
602	SELF-INSURANCE	\$193,210.90	\$15,645.79	\$77,594.21	\$12,110.88	\$69,816.32	\$200,988.79	\$0.00	\$200,988.79
603	FLEXIBLE BENEFITS	\$42,335.95	\$7,290.00	\$41,973.31	\$4,698.39	\$48,997.25	\$35,312.01	\$0.00	\$35,312.01
604	INFORMATION SERVICES	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.01	\$0.00	\$0.01
605	Medical Self Insurance Fund	\$133,786.94	\$16,117.96	\$80,211.05	\$31,724.61	\$117,574.19	\$96,423.80	\$0.00	\$96,423.80
701	POLICE PENSION	\$0.00	\$18,738.26	\$176,544.47	\$0.00	\$5,180.44	\$171,364.03	\$0.00	\$171,364.03
704	HUDSON CEMETERY IMPR TRUST	\$4,163.38	\$0.00	\$0.00	\$0.00	\$0.00	\$4,163.38	\$0.00	\$4,163.38
705	TREE TRUST	\$45,843.81	\$0.00	\$400.00	\$0.00	\$0.00	\$46,243.81	\$1,700.00	\$44,543.81
709	UNCLAIMED FUNDS	\$30,052.85	\$0.00	\$0.00	\$0.00	\$0.00	\$30,052.85	\$0.00	\$30,052.85
724	MORNING SONG INSPECTIONS	\$1,841.39	\$0.00	\$0.00	\$0.00	\$0.00	\$1,841.39	\$0.00	\$1,841.39
727	CONTRACTOR'S DEPOSITS	\$385,292.69	\$0.00	\$0.00	\$0.00	\$16,000.00	\$369,292.69	\$201,711.45	\$167,581.24
729	DEVELOPERS SEWER TAP IN FEES	\$3,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,100.00	\$0.00	\$3,100.00
730	CULVERT BONDS	\$533,849.04	\$7,500.00	\$48,600.00	\$3,000.00	\$19,500.00	\$562,949.04	\$195,255.00	\$367,694.04
731	EMERGENCY MEDICAL SVC. TRUST	\$16,192.59	\$50.00	\$250.00	\$75.01	\$325.13	\$16,117.46	\$680.30	\$15,437.16
732	TREE COMMISSION PLAQUE FUND	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.00	\$0.00	\$98.00
734	CLOCK TOWER REPAIR TRUST	\$425.00	\$0.00	\$0.00	\$0.00	\$0.00	\$425.00	\$0.00	\$425.00
736	BANDSTAND TRUST	\$13,632.39	\$8.76	\$58.20	\$0.00	\$0.00	\$13,690.59	\$0.00	\$13,690.59
737	CLOCK TOWER TRUST	\$7,356.70	\$4.73	\$31.41	\$0.00	\$0.00	\$7,388.11	\$0.00	\$7,388.11
738	POOR ENDOWMENT NONEX TRUST	\$44,706.63	\$28.74	\$190.85	\$0.00	\$0.00	\$44,897.48	\$0.00	\$44,897.48

## **Statement of Cash Position with MTD Totals**

From: 1/1/2021 to 5/31/2021

Fund	Description	Beginning Balance	Net Revenue MTD	Net Revenue YTD	Net Expenses MTD	Net Expenses YTD	Unexpended Balance	Encumbrance YTD	Ending Balance
740	LIBRARY LEVY FUND	\$0.00	\$114,257.55	\$1,368,578.10	\$114,257.55	\$992,836.50	\$375,741.60	\$1,628,816.41	(\$1,253,074.81)
742	DEAN MAY TRUST	\$1,881.86	\$1.21	\$8.03	\$0.00	\$0.00	\$1,889.89	\$0.00	\$1,889.89
750	DEDICATED TAX REVENUE FUND	\$0.00	\$270,035.70	\$902,144.59	\$237,325.12	\$869,434.01	\$32,710.58	\$1,021,976.99	(\$989,266.41)
760	FIRE/EMS SERVICE DISTRIBUTION	\$242,947.37	\$19.41	\$97.95	\$0.00	\$43.25	\$243,002.07	\$0.00	\$243,002.07
770	VETERANS MEMORIAL GARDEN FUND	\$16,350.07	\$10.52	\$69.80	\$0.00	\$0.00	\$16,419.87	\$289.50	\$16,130.37
805	STORM SEWER ASSESSMENTS	\$263,059.31	\$0.00	\$0.00	\$0.00	\$0.00	\$263,059.31	\$0.00	\$263,059.31
Grand	Total:	\$51,778,233.19	\$8,026,028.00	\$36,570,798.71	\$5,328,262.55	\$30,710,495.14	\$57,638,536.76	\$26,263,980.38	\$31,374,556.38

# City of Hudson Bank Report

Banks: to YDC Demo Note As Of: 1/1/2021 to 5/31/2021

Include Inactive Bank Accounts: No

Bank	Beginning Bal.	MTD Revenue	YTD Revenue	MTD Expense	YTD Expense	YTD Other	Ending Bal.
Broadband Services Note	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CASH DRAWER/PETTY CASH	\$1,400.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$150.00)	\$1,250.00
Downtown Redevelopment Project Phase II	\$740,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$740,000.00
First Merit CD - ODNR (Brine Well)	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00
PRIMARY CHECKING ACCT	\$8,711,155.58	\$6,599,734.17	\$29,087,225.76	\$2,460,405.17	\$15,667,883.69	(\$10,823,847.77)	\$11,306,649.88
INVESTMENT POOLED MONIES	\$33,301,184.65	\$0.00	\$0.00	\$0.00	\$0.00	\$1,732,554.99	\$35,033,739.64
CD INVESTMENTS	\$783,282.64	\$0.00	\$0.00	\$0.00	\$0.00	(\$33,282.64)	\$750,000.00
FIRE AND EMS SERVICE AWARDS	\$209,631.73	\$19.41	\$97.95	\$0.00	\$43.25	\$33,282.64	\$242,969.07
Payroll - Huntington	(\$1,528,974.28)	\$0.00	\$0.00	\$1,442,203.29	\$7,562,468.50	\$9,091,442.78	\$0.00
Star Ohio	\$9,555,552.87	\$620.33	\$3,375.30	\$0.00	\$0.00	\$0.00	\$9,558,928.17
Grand Total:	\$51,778,233.19	\$6,600,373.91	\$29,090,699.01	\$3,902,608.46	\$23,230,395.44	\$0.00	\$57,638,536.76

## **Utility Billing Delinquency Report**

	Apr-20	May-20	Jun-20	Jul-20
30 DAYS - ACTIVE ACCOUNTS	\$44,253.02	\$65,197.81	\$63,969.20	\$118,367.02
60 DAYS - ACTIVE ACCOUNTS	\$18,481.63	\$42,971.03	\$42,161.27	\$26,430.28
90 DAYS - ACTIVE ACCOUNTS	\$4,170.87	\$9,797.60	\$15,675.62	\$35,396.29
ACCOUNTS RECENTLY CLOSED (1)	\$10,891.27	\$9,785.51	\$12,604.87	\$9,547.15
ACCOUNTS CERTIFIED TO THE COUNTY	\$45,520.95	\$16,257.73	\$16,257.73	\$16,257.73
ACCOUNTS SENT TO COLLECTIONS	\$28,356.51	\$31,194.23	\$32,028.57	\$32,028.57
TOTAL UTILITY BILLING DELINQUENT AMOUNT	\$151,674.25	\$175,203.91	\$182,697.26	\$238,027.04
	Aug-20	Sep-20	Oct-20	Nov-20
30 DAYS - ACTIVE ACCOUNTS	\$99,403.94	\$179,052.49	\$136,871.53	\$136,913.93
60 DAYS - ACTIVE ACCOUNTS	\$35,106.12	\$20,527.81	\$20,452.21	\$50,373.88
90 DAYS - ACTIVE ACCOUNTS	\$38,881.81	\$9,045.57	\$5,578.17	\$6,550.05
ACCOUNTS RECENTLY CLOSED (1)	\$11,780.30	\$7,113.33	\$7,798.99	\$7,446.65
ACCOUNTS CERTIFIED TO THE COUNTY	\$16,257.73	\$42,322.31	\$41,390.29	\$40,938.78
ACCOUNTS SENT TO COLLECTIONS	\$34,216.82	\$34,216.82	\$34,980.54	\$37,259.27
TOTAL UTILITY BILLING DELINQUENT AMOUNT	\$235,646.72	\$292,278.33	\$247,071.73	\$279,482.56
	Dec-21	Jan-21	Feb-21	Mar-21
30 DAYS - ACTIVE ACCOUNTS	\$85,658.82	\$43,044.48	\$22,345.99	\$59,861.65
60 DAYS - ACTIVE ACCOUNTS	\$24,283.74	\$7,639.92	\$13,216.00	\$9,944.92
90 DAYS - ACTIVE ACCOUNTS	\$4,836.90	\$5,656.80	\$9,529.73	\$7,564.92
ACCOUNTS RECENTLY CLOSED (1)	\$5,669.10	\$6,378.61	\$5,161.05	\$5,247.31
ACCOUNTS CERTIFIED TO THE COUNTY	\$40,938.78	\$40,938.78	\$40,938.78	\$40,938.78
ACCOUNTS SENT TO COLLECTIONS	\$37,590.37	\$38,183.30	\$24,545.74	\$25,304.23
TOTAL UTILITY BILLING DELINQUENT AMOUNT	\$198,977.71	\$141,841.89	\$115,737.29	\$148,861.81
	Apr-21	May-21	Jun-21	Jul-21
30 DAYS - ACTIVE ACCOUNTS	\$17,626.94	\$18,136.71		
60 DAYS - ACTIVE ACCOUNTS	\$6,553.20	\$6,487.22		
90 DAYS - ACTIVE ACCOUNTS	\$3,736.48	\$4,886.82		
ACCOUNTS RECENTLY CLOSED (1)	\$7,297.25	\$21,188.15		
ACCOUNTS CERTIFIED TO THE COUNTY	\$28,212.59	\$28,212.59		
ACCOUNTS SENT TO COLLECTIONS	\$27,293.30	\$26,774.23		
TOTAL UTILITY BILLING DELINQUENT AMOUNT	\$90,719.76	\$105,685.72	\$0.00	\$0.00
Delinquent Account Breakdown				
	<u>\$0 - \$500</u>	<u>\$500 - \$1,000</u>	<u>\$1,001 - \$2,000</u>	>\$2,000
Residential				
60 DAYS - ACTIVE ACCOUNTS	71	0	0	0
90 DAYS - ACTIVE ACCOUNTS	30	2	0	0
ACCOUNTS RECENTLY CLOSED	22	1	0	0
ACCOUNTS CERTIFIED TO THE COUNTY	34	8	7	2
ACCOUNTS SENT TO COLLECTIONS	54	4	3	0
<u>Businesses</u>				
60 DAYS - ACTIVE ACCOUNTS	12	0	1	0
90 DAYS - ACTIVE ACCOUNTS	7	1	0	0
ACCOUNTS RECENTLY CLOSED	7	0	0	2
ACCOUNTS CERTIFIED TO THE COUNTY				
ACCOUNTS SENT TO COLLECTIONS	1 12	0 2	0 2	0 2

TOTAL YEAR TO DATE ACCOUNT WRITE-OFF'S \$13,057.68 (2)

#### YEAR TO DATE COLLECTION COMPANY RECEIPTS

\$0.00

<sup>(1) &</sup>quot;ACCOUNTS RECENTLY CLOSED" - accounts that have been closed and City staff is attempting to collect the balance due. If City staff is unable to collect on the account, it is turned over to a collection agency to pursue. The large increase for April 2017 was due to a large commercial company that recently closed. Staff is working with the building owners on a payment arrangement for the balance due.

<sup>(2) &</sup>quot;TOTAL YEAR TO DATE ACCOUNT WRITE-OFF'S" - Include accounts or amounts written off due to uncollectability, bankruptcy, or collection company fees.

## BANK RECONCILIATION

May-21

HUNTINGTON BANK BAL HUNTINGTON SWEEP		12,535,707.09
TOTAL HUNTINGTON BANK BAL		12,535,707.09
ADJUSTMENTS TO BANK		
SWEEP INTEREST payroll bank rec - outstanding items OUTSTANDING CHECKS-HUNTINGTON		0.00 (148,874.12) (1,072,962.77)
Arlington Valley Payment UB Official Payments posted wrong - VIP batch# 4877 Merchant Bank- RecDesk test transaction Merchant Bank- RecDesk test transaction TeeSnap TeeSnap Verizon Basic NEO	5/3 5/5 5/19 5/20 5/10 5/19 5/23 5/27	(10,000.00) (3.00) (0.97) 1.00 5.00 2,208.34 3,232.42 279.00
<b>DEPOSITS IN TRANSIT</b> 5/27 Golf Sales Cash Deposit	5/28	(2,942.11)
TOTAL ADJUSTMENTS TO BANK BALANCE ADJUSTED BANK BALANCE		(1,229,057.21) 11,306,649.88
BOOK BALANCE UNRECONCILED		11,306,649.88 0.00
NORTHWEST SAVINGS FIRE/EMS BALANCE PER BANK OUTSTANDING CHECKS/ BANK FEES CHECKS POSTED THE FOLLOWING MONTH POSTING ERROR STOP PAYMENT POSTED FOLLOWING MONTH INTEREST POSTED FOLLOWING MONTH ADJUSTED BANK BALANCE		236,145.26 6,843.86 0.00 0.00 0.00 20.05 242,969.07
BOOK BALANCE UNRECONCILED		242,969.07 0.00
MBS GENERAL INVESTMENTS BALANCE PER BANK BANK TRANSFER POSTED FOLLOWING MONTH INTEREST POSTED FOLLOWING MONTH ADJUSTED BANK BALANCE		35,033,739.64 0.00 0.00 35,033,739.64
BOOK BALANCE UNRECONCILED		35,033,739.64 0.00
STAR OHIO BALANCE PER BANK BANK TRANSFER POSTED FOLLOWING MONTH INTEREST POSTED FOLLOWING MONTH ADJUSTED BANK BALANCE		9,558,928.17 0.00 0.00 9,558,928.17
BOOK BALANCE UNRECONCILED		9,558,928.17 0.00

MORGAN BANK CD INVESTMENTS BALANCE PER BANK POSTING ERROR CD IN TRANSIT- TRANSFER TO HUNTINGTON INTEREST POSTED FOLLOWING MONTH ADJUSTED BANK BALANCE BOOK BALANCE UNRECONCILED	750,000.00 0.00 0.00 0.00 750,000.00 750,000.00
First Merit CD - ODNR (Brine Well) BALANCE PER BANK INTEREST POSTED FOLLOWING MONTH ADJUSTED BANK BALANCE BOOK BALANCE UNRECONCILED	5,000.00 0.00 5,000.00 5,000.00 0.00
DOWNTOWN REDEVELOPMENT PROJECT PHASE II NOTE BALANCE PER BANK OUTSTANDING CHECKS	740,000.00
BANK CHECK IN TRANSIT INTEREST POSTED FOLLOWING MONTH ADJUSTED BANK BALANCE  BOOK BALANCE UNRECONCILED	0.00 0.00 0.00 740,000.00 740,000.00 0.00
INTEREST POSTED FOLLOWING MONTH ADJUSTED BANK BALANCE BOOK BALANCE	0.00 0.00 740,000.00 740,000.00
INTEREST POSTED FOLLOWING MONTH ADJUSTED BANK BALANCE BOOK BALANCE	0.00 0.00 740,000.00 740,000.00
INTEREST POSTED FOLLOWING MONTH ADJUSTED BANK BALANCE  BOOK BALANCE UNRECONCILED  CASH/CHANGE DRAWERS	0.00 0.00 740,000.00 740,000.00 0.00
INTEREST POSTED FOLLOWING MONTH ADJUSTED BANK BALANCE BOOK BALANCE UNRECONCILED  CASH/CHANGE DRAWERS FIRST MERIT DEAN MAY	0.00 0.00 740,000.00 740,000.00 0.00