

OHIO

HUDSON

POLICE DEPARTMENT

36 S. Oviatt Street • Hudson, Ohio 44236 • 330.342.1800 • Fax 330.342.1821

February 8th 2016

Chief Robbins -

The 2016 City of Hudson Budget provides for the replacement of four police vehicles.

Based upon the current mileage, age, and overall condition, I recommend replacing marked cruisers # 2, # 4, and # 6 (2011 Ford CVPI & two 2012 Dodge Chargers - Fleet ID's # 1163, 1165 & 1166) with 2016 Ford Police Interceptor Utility models equipped consistently like the rest of our patrol fleet.

I obtained quotations from the recipient of State Contract RS900616 (*Year 2016 or Manufacturers's Current Production Model - Law Enforcement Vehicles* - effective through 09/30/2016) Statewide Ford, and through the GSA AutoChoice portal. Quotations were also requested from local dealers Klaben Ford, Liberty Ford, Montrose Ford, and Spitzer Ford. Historically, local dealers have cited not being able to compete with the Ohio State Term contract pricing and decline the opportunity to provide a quotation.

Of the four quotations received, Statewide Ford returned the lowest, at state contract pricing, at \$25,802 per vehicle delivered to our location. Spitzer Ford quoted \$26,618.18, Liberty Ford was \$26,733, and GSA AutoChoice was at \$27,939.63 (local pick-up) for the same vehicle.

Three of our unmarked vehicles (Two 2004 Dodge Stratus models and one 2008 Dodge Charger, fleet ID's 1141, 1142, and 1154) are also scheduled for replacement, two by recycling used cruisers, and via the purchase of a single 2016 Ford Police Interceptor Sedan.

I again contacted the Ohio State Term contract dealer Statewide Ford, the GSA AutoChoice portal, and local dealers for pricing on a replacement unmarked sedan. Of the three prices obtained, Statewide Ford was the lowest, at state contract pricing, of \$23,855 per vehicle delivered to our location. Montrose Ford quoted \$24,400.68 while GSA AutoChoice was at \$24,799.54 (local pick-up) for the same vehicle.

I recommend to you and City Council that legislation be passed awarding Statewide Ford a \$101,261 contract to provide four replacement police vehicles this year (\$77,406 for three Ford PI Utility and \$23,855 for one Ford PI Sedan).

Respectfully submitted,



Sergeant Dan Thompson #183

**City of Hudson Police Department
2016 Police Vehicle Replacement**

State of Ohio Contract # RS900616 (effective through 9/30/2016)

Statewide Ford, 1108 W. Main St., Van Wert OH 45891

Contact: Al Matarese (866) 313-5042 alm@statewideford.com

Standard Features:

2016 Ford Utility Interceptor (Model # K8A)

All Wheel Drive / 3.7L V6 304 HP Engine w/ Heaviest Avail. Cooling
Automatic Six Speed Transmission / 220 amp alternator & 750 CCA Battery
Remote Controlled L & R Exterior Mirrors / Left Pillar Mounted Spotlight
Electronic Door Locks and Windows with Driver Control Lock-Out
Fresh Air Temperature Controlled Heater with Windshield Defroster
Front and Rear Air Conditioning / Rear Window Defroster, Flexible Fuel
Vehicle, Factory Tinted Glass, Foam Front Seat Cushion, Dual Horns,
Dual Speed Intermittent Wipers, Overhead Dome/Map and Cargo Lights,
AM/FM Radio, 12 Volt Power Outlet, Radio Suppression System
Day / Night Rear View Mirror, Full Size Spare, Rear Lift Gate,
Four Wheel Power Antilock Brakes, Driver and Passenger Airbag and
Supplemental Restraint Systems, Front Cloth and Rear Vinyl Seating,
Heavy-Duty Rubber Flooring, 3/36 Bumper to Bumper & 5/100 Powertrain
Mfg. Warranty

Exterior Color: ~~(UA) Ebony~~

GA SHADOW BLACK

Price: \$25,429.00

Options:

68G	Inside Rear Door Handles & Locks Inoperable	\$34.00
18W	Inside Rear Window Switches Inoperable	\$24.00
549	Heated Outside Side View Mirrors	\$59.00
59B	Keyed Alike 1284X	\$75.00
86P	Headlamp Prep	\$135.00
-595	Deduct Keyless Entry	-\$50.00
N/A	Rear View Camera in Center Stack	\$0.00
Delivery	Delivery to Hudson OH 44236	\$96.00

Total Price: \$25,802.00

(x3 = \$77,406)

OK PER
AL MATARESE

**City of Hudson Police Department
2016 Police Vehicle Replacement**

State of Ohio Contract # RS900616 or Pricing Program

AL SPITZER FORD

Corky Covert/Brett Gander 330.929.1904

Standard Features:

2016 Ford Utility Interceptor (Model # K8A)

All Wheel Drive / 3.7L V6 304 HP Engine w/ Heaviest Avail. Cooling
Automatic Six Speed Transmission / 220 amp alternator & 750 CCA Battery
Remote Controlled L & R Exterior Mirrors / Left Pillar Mounted Spotlight
Electronic Door Locks and Windows with Driver Control Lock-Out
Fresh Air Temperature Controlled Heater with Windshield Defroster
Front and Rear Air Conditioning / Rear Window Defroster, Flexible Fuel
Vehicle, Factory Tinted Glass, Foam Front Seat Cushion, Dual Horns,
Dual Speed Intermittent Wipers, Overhead Dome/Map and Cargo Lights,
AM/FM Radio, 12 Volt Power Outlet, Radio Suppression System
Day / Night Rear View Mirror, Full Size Spare, Rear Lift Gate,
Four Wheel Power Antilock Brakes, Driver and Passenger Airbag and
Supplemental Restraint Systems, Front Cloth and Rear Vinyl Seating,
Heavy-Duty Rubber Flooring, 3/36 Bumper to Bumper & 5/50 Powertrain
Mfg. Warranty

Exterior Color (G1) SHADOW BLACK

Price: \$26,341.18

Options:

68G	Inside Rear Door Handles & Locks Inoperable	\$32.00
18W	Inside Rear Window Switches Inoperable	\$23.00
549	Heated Outside Side View Mirrors	\$57.00
59B	Keyed Alike 1284X	\$48.00
86P	Headlamp Prep	\$117.00
-595	Deduct Keyless Entry	n/a
87R	Rear View Camera in Center Stack	\$0.00
Delivery	Delivery to Hudson OH 44236	\$0.00

Total Price: \$26,618.18

PLUS \$15 TITLE FEE

**City of Hudson Police Department
2016 Police Vehicle Replacement**

State of Ohio Contract # RS900616 or Pricing Program

LIBERTY FORD SOLON

440-248-1550 mstringerford@yahoo.com

Standard Features:

2016 Ford Utility Interceptor (Model # K8A)

All Wheel Drive / 3.7L V6 304 HP Engine w/ Heaviest Avail. Cooling
Automatic Six Speed Transmission / 220 amp alternator & 750 CCA Battery
Remote Controlled L & R Exterior Mirrors / Left Pillar Mounted Spotlight
Electronic Door Locks and Windows with Driver Control Lock-Out
Fresh Air Temperature Controlled Heater with Windshield Defroster
Front and Rear Air Conditioning / Rear Window Defroster, Flexible Fuel
Vehicle, Factory Tinted Glass, Foam Front Seat Cushion, Dual Horns,
Dual Speed Intermittent Wipers, Overhead Dome/Map and Cargo Lights,
AM/FM Radio, 12 Volt Power Outlet, Radio Suppression System
Day / Night Rear View Mirror, Full Size Spare, Rear Lift Gate,
Four Wheel Power Antilock Brakes, Driver and Passenger Airbag and
Supplemental Restraint Systems, Front Cloth and Rear Vinyl Seating,
Heavy-Duty Rubber Flooring, 3/36 Bumper to Bumper & 5/50 Powertrain
Mfg. Warranty

Exterior Color: (G1) Ebony

Price: \$26,356.00

Options:

68G	Inside Rear Door Handles & Locks Inoperable	\$32.00
18W	Inside Rear Window Switches Inoperable	\$23.00
549	Heated Outside Side View Mirrors	\$57.00
59B	Keyed Alike 1284X	\$48.00
86P	Headlamp Prep	\$117.00
-595	Deduct Keyless Entry	\$0.00
N/A	Rear View Camera in Center Stack	\$0.00
Delivery	Delivery to Hudson OH 44236	\$100.00

Total Price: \$26,733.00



Price Comparison

SUMMARY





POLICE USE VEHICLES - SUVS - (100L - SUV, POLICE USE, 4 DOOR)

CONTRACTOR	MODEL	MODEL YR.	ADDITIONAL INFO	MPG (City/Hwy/Combined)	g CO2/mile	TOTAL PRICE	N/A
FORD	POLICE INTERCEPTOR UTILITY	2016		15/20/17	537	\$ 27,939.63	
GM	TAHOE	2016		16/23/18	481	\$ 37,538.67	

Note: Incl. (Includes) = The selected option is part of a package that includes the listed options.

Req. (Requires) = In order to get the selected option, you must also select from the listed required options.

Excl. (Excludes) = The selected option cannot be ordered with the listed options.

	FORD	GM
Manufacturer		
Model Picture		
Model	Police Interceptor Utility	TAHOE
Model Year	2016	2016
Additional Info		
Program 1122	Yes	Yes
Base Price \$ (A)	27,245.00	31,010.00
+ Vehicle Options :		
AWD	0.00	5,343.00
KA	41.00	24.00
MER2	49.00	0.00
PWD	0.00	0.00
RDI	152.00	105.00
RS	0.00	250.00
SL	176.00	435.00
Addtl Required Vehicle Options(G)	0.00	0.00
Total Vehicle Options (B)	418.00	6,157.00
= Subtotal Unit Price (A+B+G)	27,663.00	37,167.00
Quantity (C)	x 1	x 1

= Sub-Total\$ (A+B+G)*C	27,663.00	37,167.00
+ GSA Surcharge	276.63	371.67
=Total Selling Price (F)	27,939.63	37,538.67
=Unit Selling Price \$) (F/C)	27,939.63	37,538.67
	Select Model	Select Model

[Back to Options](#)

MPG and g CO2/mile Comparison

Vehicle Model	Police Interceptor Utility		TAHOE	
	MPG	g CO2/mile	MPG	g CO2/mile
Base Model	15/20/17	537	16/23/18	481
AWD	15/20/17	537	16/22/18	498

<u>Option Description</u>	<u>Vendor Data</u>
AWD - OEM ALL WHEEL DRIVE	
KA - SAME KEY ON ORDER	
MER2 - MIRRORS-EXTERIOR-REARVIEW-LEFT & RIGHT-HEATED/REMOTE	
PWD - POWERED DRIVER'S SEAT	
RDI - REAR DOOR LOCKS AND WINDOWS INOPERATIVE	
RS - RECLINING BUCKET/CAPTAINS CHAIRS	
SL - SPOTLIGHT	

[Print](#)

**City of Hudson Police Department
2016 Police Vehicle Replacement**

State of Ohio Contract # RS900616 (effective through 9/30/2016)

Statewide Ford, 1108 W. Main St., Van Wert OH 45891

Contact: Al Matarese (866) 313-5042 alm@statewideford.com

Standard Features:

2016 Ford Interceptor Sedan (Model # P2M)

All Wheel Drive, 3.7L V6 305 HP Engine w/ Heaviest Available Cooling, Automatic Six Speed Transmission, 220 amp alternator & 750 CCA Battery, Heated Power L & R Exterior Mirrors, Left Pillar Mounted Spotlight, Electronic Door Locks and Windows with Driver Control Lock-Out, Fresh Air Temperature Controlled Heater, with Windshield Defroster, Air Conditioning, Rear Window Defroster, Flexible fuel Vehicle, Factory Tinted Glass, Dual Horns, Dual Speed Intermittent Wipers, Overhead Dome / Map Light and Automatic Trunk Light, AM/FM Radio, 12 Volt Power Outlet, Radio Suppression System, Day / Night Rear View Mirror, Full Size Spare, Rear Trunk Release, Four Wheel Power Antilock Brakes, Driver and Passenger Airbag and Supplemental Restraint Systems, Front Cloth and Rear Vinyl Seating, Heavy-Duty Rubber Flooring, 3/36 Bumper to Bumper & 5/100 Powertrain Manufacturer Warranty.

Exterior Color: (YG) Medium Titanium

Price: \$22,646.00

Options:

43B	Keyed Alike 1284X	\$75.00
13P	Headlamp Prep	\$135.00
12P	Interior Package (Carpet, Center Console, Cloth Rear Seat, Interior Grab Handles)	\$379.00
19D	Delete 'Police Interceptor' Badging	\$0.00
-21D	No Spotlight	-\$51.00
59E	Aluminum Wheels	\$575.00
Delivery	Delivery to Hudson OH 44236	\$96.00

Total Price: \$23,855.00

=>

Dealer: F44209

2016 TAURUS

Page: 1

Order No: 1111 Priority: C5 Ord FIN: Order Type: 5B Price Level: 640
Ord Code: 500A Cust/Flt Name: HUDSON CITY PO Number:

	RETAIL	DLR INV		RETAIL	DLR INV
P2M AWD INTERCEPTOR	\$29085	\$26977.00	43B KEYED ALIKE B	\$50	\$48.00
YZ OXFORD WHITE			642 18" PAINTED WHL	465	434.00
C CLOTH/CLOTH	NC	NC	67C FRT MNT PLT DEL	NC	NC
W BLACK			77B MIRROR W/CAMERA	NC	NC
500A EQUIP GRP			SP DLR ACCT ADJ		(1210.00)
.FLEX FUEL			SP FLT ACCT CR		(379.00)
99K .3.7L TIVCT V6	NC	NC	FUEL CHARGE		4.18
44J .6-SPD AUTO TRAN	NC	NC	B4A NET INV FLT OPT	NC	7.00
12P INT UPGRADE PKG	380	354.00	DEST AND DELIV	875	875.00
.CARPET FLR COV			TOTAL BASE AND OPTIONS	31070	27312.18
.FLOOR MATS			TOTAL	31070	27312.18
13P HEADLAMP PREP	120	113.00	*THIS IS NOT AN INVOICE*		
FRT LICENSE BKT	NC	NC			
19D BADGE DELETE	NC	NC			
20P NOISE SUP BONDS	95	89.00			

C.U.E. Cost 24,367.18

Title + Tag $\frac{33.50}{24,400.68}$

City of Hudson
C.U.E. Quote
ATTN: Dan Thompson

J. Powers
Fleet Mgr.
Montrose Ford
2-5-16

OPTIONS
1. Heated Mirrors 57.00
2. Dark Care 19.00



I am Dan Thompson

- Price Comparison
- Minimum Requirements
- Price Discount
- Other Features
- Clarifications
- Emissions
- Option
- Vendor Performance

- Compare Prices
- Pending Orders
- Order Status
- MVDO
- Vendor Performance
- Mailing List
- Vehicle Availability

Links:

- [Fed Veh Stds/Comment Collector](#)
- [NHTSA Five-Star Crash Test and Rollover Ratings](#)
- [NHTSA Defects and Recalls](#)
- [EPA Fuel Economy](#)
- [EPA Green Vehicles](#)
- [EPA Guidance \(EISA\)](#)
- [VCSS Replaces WebBill](#)
- [VCSS & Paperless Billing](#)

My Profile

- [AutoChoice Tutorial \(PDF\)](#)
- [AutoChoice Tutorial \(Video\)](#)
- [1122 Tutorial \(PDF\)](#)
- [AFV's Guide](#)

Logout

SUMMARY							
POLICE USE VEHICLES - SEDANS - (17 - SEDAN, POLICE USE, 4 DOOR)							
CONTRACTOR	MODEL	MODEL YR.	ADDITIONAL INFO	MPG (City/Hwy /Combined)	g CO2/mile	TOTAL PRICE	N/A
FORD	POLICE INTERCEPTOR SEDAN	2016		17/25/20	444	\$ 24,799.54	
FCA US LLC	CHARGER	2016		19/31/23	386	\$ 26,993.26	*
GM	CAPRICE	2016		15/24/18	503	\$ 27,990.13	*

Note: Incl. (Includes) = The selected option is part of a package that includes the listed options.
 Req. (Requires) = In order to get the selected option, you must also select from the listed required options.
 Excl. (Excludes) = The selected option cannot be ordered with the listed options.

Note: " * " Denotes that one or more options are **NOT AVAILABLE (N/A)** . Please see Contract Detail below:

	FORD 	FCA US LLC 	GM
Manufacturer			
Model Picture			
Model	Police Interceptor Sedan	CHARGER	CAPRICE
Model Year	2016	2016	2016
Additional Info			
Program 1122	Yes	Yes	Yes
Base Price \$ (A)	23,043.00	22,081.00	27,548.00
+ Vehicle Options :			
AWD	1,000.00	4,304.00 <small>Incl: DIFA IE2</small>	N/A
CM	<small>Included</small>	<small>Included</small>	85.00
CU	<small>Included</small>	-103.00	0.00

KA	42.00	121.00	25.00
MER2	50.00	Included	55.00
RS	0.00	N/A	0.00
SAG	419.00 Incl: CM CU WC	323.00 Incl: CM MER2 WC	N/A
Addtl Required Vehicle Options(G)	0.00	0.00	0.00
Total Vehicle Options (B)	1,511.00	4,645.00	165.00
= Subtotal Unit Price (A+B+G)	24,554.00	26,726.00	27,713.00
Quantity (C)	x 1	x 1	x 1
= Sub-Total\$ (A+B+G)*C	24,554.00	26,726.00	27,713.00
+ GSA Surcharge	245.54	267.26	277.13
=Total Selling Price (F)	24,799.54	26,993.26	27,990.13
=Unit Selling Price \$(F/C)	24,799.54	26,993.26	27,990.13
	Select Model	Select Model	Select Model

[Back to Options](#)

MPG and g CO2/mile Comparison

Vehicle Model	Police Interceptor Sedan		CHARGER		CAPRICE	
	MPG	g CO2/mile	MPG	g CO2/mile	MPG	g CO2/mile
Base Model	17/25/20	444	19/31/23	386	15/24/18	503
AWD	16/22/18	494	16/25/19	465		

Option Description	Vendor Data
AWD - OEM ALL WHEEL DRIVE	
CM - CARPETED FLOOR COVERING	
CU - CLOTH UPHOLSTERY	GM - Requires CM
DIFA - Alternate Axle Ratio	
IE2 - Increased Power Engine 2	FORD - 3.5L V6 EcoBoost Engine (AWD Only) FCA US LLC - 5.7L / V8 - 370 hp 395 lb-ft of torque
KA - SAME KEY ON ORDER	
MER2 - MIRRORS-EXTERIOR-REARVIEW-LEFT & RIGHT-HEATED/REMOTE	
RS - RECLINING BUCKET/CAPTAINS CHAIRS	