

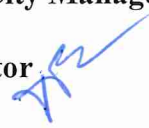


CITY OF HUDSON

FINANCE DEPARTMENT

DATE: August 10, 2015

TO: City Council Members, Mayor and City Manager

FROM: Jeffrey F. Knoblauch, Finance Director 

RE: July 2015 Financial Report

Attached are the July month end financial reports. The reports include the following:

1. A Statement of Cash from Revenue and Expense
2. An Executive Summary of the City's major funds: including the General Fund, Street M&R (Service), Cemetery, Parks, Cable TV, Fire, Emergency Medical Services, Water, Wastewater, Electric, Storm Water, Golf Course and Fleet Maintenance Funds. This report shows variance ratios of year-to-date revenues and expenditures compared to previous year-to-date and current budget figures.
3. Bank Report has been included to summarize the investment instruments on which the City earns interest income.
4. Variance Notes have been included to highlight variations from budget projections listed on the Executive Summary.
5. Utility Billing Delinquency Report has been included to show the past due balance totals for our utility customers along with the balances that have been turned over to collections and certified to Summit County and placed as a lien on the property. Also included is the balances written off due to bankruptcy, collection company fees and smaller, immaterial amounts. We added a new section that breaks out the delinquencies by the number of accounts by dollar amount.
6. Bank Reconciliation has been included to show the City's accounts and related reconciling items.

Note: As requested, at the bottom of the Utility Billing Delinquency Report, we added the year to date amount received from the collection companies. We currently use Babcock & Wasserman Co, LPA as our collection agency at a discounted rate of 18%.

City of Hudson

Statement of Cash Position with MTD Totals

From: 1/1/2015 to 7/31/2015

Funds: 101 to 822

Include Inactive Accounts: No
Page Break on Fund: No

| Fund | Description | Beginning Balance | Net Revenue MTD | Net Revenue YTD | Net Expenses MTD | Net Expenses YTD | Unexpended Balance | Encumbrance YTD | Ending Balance |
|------|--------------------------------------|-------------------|-----------------|-----------------|------------------|------------------|--------------------|-----------------|----------------|
| 101 | GENERAL FUND | \$5,975,206.14 | \$1,731,713.73 | \$11,997,070.78 | \$1,597,400.08 | \$11,565,198.65 | \$6,407,078.27 | \$1,142,059.46 | \$5,265,018.81 |
| 103 | INCOME TAX FUND | \$3,447,972.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,447,972.57 | \$0.00 | \$3,447,972.57 |
| 105 | EMERGENCY MANAGED RESERVE FUND | \$434,843.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$434,843.80 | \$0.00 | \$434,843.80 |
| 201 | STREET MAINT & REPAIR | \$231,353.48 | \$232,547.69 | \$1,698,439.14 | \$239,460.78 | \$1,840,540.51 | \$89,252.11 | \$226,196.00 | (\$136,943.89) |
| 202 | STATE HIGHWAY IMPROVEMENT | \$41,509.28 | \$6,957.47 | \$45,393.06 | \$0.00 | \$65,000.00 | \$21,902.34 | \$0.00 | \$21,902.34 |
| 203 | CEMETERY | \$171,414.89 | \$39,027.42 | \$165,342.74 | \$20,467.68 | \$146,684.63 | \$190,073.00 | \$42,579.95 | \$147,493.05 |
| 204 | PARK DEVELOPMENT | \$97,277.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$97,277.03 | \$0.00 | \$97,277.03 |
| 205 | HUDSON PARKS | \$2,791,284.22 | \$107,536.10 | \$926,166.18 | \$84,284.03 | \$629,534.82 | \$3,087,915.58 | \$333,917.96 | \$2,753,997.62 |
| 206 | HUDSON CABLE 25 | \$44,620.08 | \$84,000.62 | \$239,625.58 | \$22,901.32 | \$177,556.47 | \$106,689.19 | \$5,575.93 | \$101,113.26 |
| 208 | STATE PERMISSIVE AUTO | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 209 | DRUG LAW ENFOR(DARE) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 210 | COUNTY PERMISSIVE AUTO | \$810.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$810.02 | \$810.02 | \$0.00 |
| 213 | LAW ENFORCMENT/EDUCAT ION | \$44,680.36 | \$1,250.00 | \$97,086.51 | \$0.00 | \$22,500.00 | \$119,266.87 | \$0.00 | \$119,266.87 |
| 215 | COURT COMPUTER FUND | \$18,426.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$18,426.68 | \$0.00 | \$18,426.68 |
| 221 | FIRE DISTRICT | \$1,716,697.51 | \$111,050.76 | \$942,093.64 | \$79,868.44 | \$853,332.49 | \$1,805,458.66 | \$100,454.42 | \$1,705,004.24 |
| 224 | EMERGENCY MEDICAL SERVICE | \$93,605.98 | \$95,119.86 | \$785,222.04 | \$111,658.29 | \$793,376.50 | \$85,451.52 | \$95,696.89 | (\$10,245.37) |
| 225 | ECONOMIC DEVELOPEMENT FUND | \$120,288.36 | \$0.00 | \$0.00 | \$4,054.00 | \$44,399.74 | \$75,888.62 | \$45,094.00 | \$30,794.62 |
| 230 | HUDSON TEEN PROGRAM | \$23,933.66 | \$0.00 | \$5,610.00 | \$0.00 | \$3,907.00 | \$25,636.66 | \$1,166.00 | \$24,470.66 |
| 232 | FEMA FUND | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 234 | DUI TASK FORCE | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 301 | BOND RETIREMENT | \$623,945.53 | \$144,240.00 | \$1,009,680.00 | \$0.00 | \$224,884.19 | \$1,408,741.34 | \$0.00 | \$1,408,741.34 |
| 307 | FIRE/EMS DEBT SERVICE | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 310 | GEN.OBLIG.BOND FD- SO.INDUST. | \$300,063.92 | \$0.00 | \$70,099.65 | \$0.00 | \$5,495.94 | \$364,667.63 | \$0.00 | \$364,667.63 |
| 315 | PARK ACQUISITION DEBT | \$5,827.02 | \$132,070.46 | \$424,895.66 | \$0.00 | \$45,781.55 | \$384,941.13 | \$0.00 | \$384,941.13 |

Statement of Cash Position with MTD Totals

From: 1/1/2015 to 7/31/2015

| Fund | Description | Beginning Balance | Net Revenue MTD | Net Revenue YTD | Net Expenses MTD | Net Expenses YTD | Unexpended Balance | Encumbrance YTD | Ending Balance |
|------|-------------------------------|-------------------|-----------------|-----------------|------------------|------------------|--------------------|-----------------|----------------|
| 316 | VILLAGE SOUTH BOND DEBT | \$5,005.21 | \$62,033.10 | \$199,663.66 | \$0.00 | \$21,033.01 | \$183,635.86 | \$0.00 | \$183,635.86 |
| 318 | SPECIAL ASSESSMENT | \$145,582.65 | \$0.00 | \$55,692.71 | \$0.00 | \$12,172.49 | \$189,102.87 | \$0.00 | \$189,102.87 |
| 320 | LIBRARY CONST. DEBT | \$15,715.53 | \$190,101.41 | \$611,921.27 | \$0.00 | \$72,319.30 | \$555,317.50 | \$0.00 | \$555,317.50 |
| 321 | DOWNTOWN TIF FUND | \$623.35 | \$0.00 | \$47,574.08 | \$0.00 | \$459.94 | \$47,737.49 | \$0.00 | \$47,737.49 |
| 401 | PERMISSIVE CAPITAL FUND | \$144,888.43 | \$15,496.22 | \$100,185.07 | \$0.00 | \$245,000.00 | \$73.50 | \$0.00 | \$73.50 |
| 415 | GOLF CONSTRUCTION | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 430 | STREET SIDEWALK CONSTRUCTION | \$1,563,339.90 | \$138,108.00 | \$966,756.00 | \$50,334.81 | \$826,375.46 | \$1,703,720.44 | \$2,183,616.36 | (\$479,895.92) |
| 431 | STORM SEWER IMPROVEMENTS | \$457,506.95 | \$0.00 | \$0.00 | \$960.00 | \$960.00 | \$456,546.95 | \$11,004.13 | \$445,542.82 |
| 440 | CITY ACQUISITION & CONSTRUCT | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 441 | Downtown Phase II | \$0.00 | \$0.00 | \$0.00 | \$10,199.14 | \$10,199.14 | (\$10,199.14) | \$34,421.16 | (\$44,620.30) |
| 445 | Road Reconstruction Fund | \$2,376,989.47 | \$1,817.77 | \$9,380.05 | \$0.00 | \$416,626.36 | \$1,969,743.16 | \$1,913,368.76 | \$56,374.40 |
| 450 | WATER CAP PROJ-DEBT | \$11,430.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,430.04 | \$11,268.20 | \$161.84 |
| 452 | WASTEWATER CAPITAL PROJECTS | \$164,982.70 | \$152.88 | \$694.57 | \$0.00 | \$0.00 | \$165,677.27 | \$91,583.63 | \$74,093.64 |
| 456 | POLICE STATION ACQUISITION | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 471 | MILFORD/SR 91 CONNECTOR | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 475 | SEASONS ROAD INTERCHANGE | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 476 | ATTERBURY BLVD RECONSTRUCTION | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 477 | ATTERBURY BRIDGE REPLACEMENT | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 480 | FIRE CAPITAL REPLACEMENT FUND | \$89,863.11 | \$231.56 | \$200,841.58 | \$0.00 | \$39,783.70 | \$250,920.99 | \$6,484.83 | \$244,436.16 |
| 490 | YOUTH DEVL P CENTER | \$15,412.31 | \$13.61 | \$58.86 | \$0.00 | \$724.24 | \$14,746.93 | \$7,399.28 | \$7,347.65 |
| 501 | WATER FUND | \$604,758.54 | \$176,336.86 | \$1,136,349.45 | \$87,702.39 | \$854,129.14 | \$886,978.85 | \$270,891.51 | \$616,087.34 |
| 502 | WASTEWATER FUND | \$889,795.49 | \$351,430.90 | \$2,221,190.75 | \$534,048.85 | \$2,714,939.22 | \$396,047.02 | \$978,817.35 | (\$582,770.33) |
| 503 | ELECTRIC FUND | \$12,952,720.95 | \$1,791,706.66 | \$11,194,083.00 | \$1,753,556.86 | \$10,870,434.31 | \$13,276,369.64 | \$7,657,571.99 | \$5,618,797.65 |
| 504 | STORM WATER UTILITY | \$760,714.83 | \$101,050.00 | \$702,700.00 | \$91,952.54 | \$617,143.72 | \$846,271.11 | \$118,862.80 | \$727,408.31 |
| 505 | GOLF COURSE | \$34,522.08 | \$213,409.81 | \$820,791.92 | \$133,510.02 | \$791,746.69 | \$63,567.31 | \$115,415.71 | (\$51,848.40) |
| 508 | UTILITY DEPOSITS | \$288,085.28 | \$9,100.00 | \$36,100.00 | \$3,900.00 | \$15,822.46 | \$308,362.82 | \$0.00 | \$308,362.82 |
| 510 | BROADBAND SERVICES | \$0.00 | \$0.00 | \$800,000.00 | \$56,953.45 | \$56,953.45 | \$743,046.55 | \$505,191.35 | \$237,855.20 |
| 601 | EQUIP RESERVE & FLEET MAINT | \$460,381.83 | \$40,946.08 | \$485,074.35 | \$83,641.24 | \$715,900.94 | \$209,555.24 | \$680,099.81 | (\$470,544.57) |
| 602 | SELF-INSURANCE | \$29,314.98 | \$10,331.93 | \$61,189.91 | \$3,862.11 | \$94,622.17 | (\$4,117.28) | \$65,078.08 | (\$69,195.36) |
| 603 | FLEXIBLE BENEFITS | \$9,075.06 | \$9,236.12 | \$68,017.32 | \$7,915.91 | \$78,798.41 | (\$1,706.03) | \$56,201.59 | (\$57,907.62) |

Statement of Cash Position with MTD Totals

From: 1/1/2015 to 7/31/2015

| Fund | Description | Beginning Balance | Net Revenue MTD | Net Revenue YTD | Net Expenses MTD | Net Expenses YTD | Unexpended Balance | Encumbrance YTD | Ending Balance |
|---------------------|-------------------------------|------------------------|-----------------------|------------------------|-----------------------|------------------------|------------------------|------------------------|------------------------|
| 604 | INFORMATION SERVICES | \$89,187.17 | \$125,002.74 | \$370,673.94 | \$39,662.93 | \$292,196.41 | \$167,664.70 | \$22,108.60 | \$145,556.10 |
| 605 | Medical Self Insurance Fund | \$219,013.66 | \$104,126.89 | \$226,521.87 | \$16,850.12 | \$242,762.38 | \$202,773.15 | \$133,237.62 | \$69,535.53 |
| 701 | POLICE PENSION | \$0.00 | \$60,032.02 | \$195,135.11 | \$0.00 | \$1,991.61 | \$193,143.50 | \$0.00 | \$193,143.50 |
| 704 | HUDSON CEMETERY IMPR TRUST | \$4,163.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,163.38 | \$0.00 | \$4,163.38 |
| 705 | TREE TRUST | \$44,262.81 | \$0.00 | \$400.00 | \$0.00 | \$7,500.00 | \$37,162.81 | \$0.00 | \$37,162.81 |
| 709 | PERF BOND/UNCLAIMED FUNDS | \$31,789.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$31,789.52 | \$0.00 | \$31,789.52 |
| 710 | WILLOWS OF HUDSON II INSPECTN | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 712 | CHADDS FORD INSPECTION FUND | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 713 | CHADDS FORD SETTLEMENTS ADDTN | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 724 | MORNING SONG INSPECTIONS | \$1,841.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,841.39 | \$0.00 | \$1,841.39 |
| 727 | CONTRACTOR'S DEPOSITS | \$291,550.79 | \$104,430.77 | \$155,399.77 | \$0.00 | \$48,125.12 | \$398,825.44 | \$247,480.96 | \$151,344.48 |
| 729 | DEVELOPERS SEWER TAP IN FEES | \$3,100.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,100.00 | \$0.00 | \$3,100.00 |
| 730 | CULVERT BONDS | \$362,003.36 | \$22,900.00 | \$65,600.00 | \$3,200.00 | \$9,100.00 | \$418,503.36 | \$185,222.38 | \$233,280.98 |
| 731 | EMERGENCY MEDICAL SVC. TRUST | \$8,880.38 | \$179.52 | \$774.04 | \$64.56 | \$507.67 | \$9,146.75 | \$966.65 | \$8,180.10 |
| 732 | TREE COMMISSION PLAQUE FUND | \$98.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$98.00 | \$0.00 | \$98.00 |
| 734 | CLOCK TOWER REPAIR TRUST | \$425.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$425.00 | \$0.00 | \$425.00 |
| 735 | PLAYGROUND TRUST | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 736 | BANDSTAND TRUST | \$15,178.52 | \$14.07 | \$63.89 | \$0.00 | \$0.00 | \$15,242.41 | \$0.00 | \$15,242.41 |
| 737 | CLOCK TOWER TRUST | \$6,724.49 | \$6.23 | \$28.28 | \$0.00 | \$0.00 | \$6,752.77 | \$0.00 | \$6,752.77 |
| 738 | POOR ENDOWMENT NONEX TRUST | \$40,864.23 | \$37.87 | \$172.04 | \$0.00 | \$0.00 | \$41,036.27 | \$0.00 | \$41,036.27 |
| 740 | LIBRARY LEVY FUND | \$0.00 | \$448,896.74 | \$1,445,323.97 | \$448,896.74 | \$1,445,323.97 | \$0.00 | \$444,890.65 | (\$444,890.65) |
| 742 | DEAN MAY TRUST | \$1,814.39 | \$0.06 | \$0.48 | \$0.00 | \$0.00 | \$1,814.87 | \$0.00 | \$1,814.87 |
| 750 | DEDICATED TAX REVENUE FUND | \$0.00 | \$98,466.18 | \$839,198.48 | \$117,840.05 | \$839,198.48 | \$0.00 | \$441,392.19 | (\$441,392.19) |
| 760 | FIRE/EMS SERVICE DISTRIBUTION | \$150,065.71 | \$9.75 | \$69.61 | \$0.00 | \$1,859.47 | \$148,275.85 | \$0.00 | \$148,275.85 |
| 770 | VETERANS MEMORIAL GARDEN FUND | \$17,405.42 | \$15.70 | \$72.85 | \$0.00 | \$456.63 | \$17,021.64 | \$43.37 | \$16,978.27 |
| 802 | FIRE CLAIM FUND | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 805 | STORM SEWER ASSESSMENTS | \$329,046.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$329,046.53 | \$0.00 | \$329,046.53 |
| Grand Total: | | \$38,821,883.97 | \$6,761,135.56 | \$41,404,423.86 | \$5,605,146.34 | \$37,763,358.38 | \$42,462,949.45 | \$18,176,169.59 | \$24,286,779.86 |

City of Hudson
Executive Summary
July 2015 Financial Report

| Category | 2014 YTD Actual | 2015 YTD Actual | 2014 vs. 2015 YTD Variance | 2015 YTD Budget | 2015 Bud. vs. Actual Variance |
|--|--------------------|--------------------|-------------------------------|--------------------|-------------------------------------|
| General Fund Revenue | | | | | |
| Real Property Taxes | \$1,718,672 | \$1,914,296 | \$195,624 | \$1,845,552 | \$68,744 |
| Income Tax | \$8,589,089 | \$8,852,174 | \$263,085 | \$8,760,871 | \$91,303 |
| Local Government Funds | \$241,325 | \$264,662 | \$23,337 | \$239,030 | \$25,632 |
| Estate Tax | \$326,606 | \$4,306 | (\$322,300) | \$0 | \$4,306 |
| Kilowatt-Hour Tax | \$412,249 | \$395,008 | (\$17,241) | \$425,590 | (\$30,582) |
| Zoning and Building Fees | \$58,560 | \$95,055 | \$36,495 | \$52,740 | \$42,315 |
| Fines, Licenses & Permits | \$45,938 | \$36,951 | (\$8,987) | \$34,980 | \$1,971 |
| Interest Income | \$95,381 | \$136,108 | \$40,727 | \$147,379 | (\$11,271) |
| Transfers In, Advances and Reimb. | \$243,405 | \$193,762 | (\$49,643) | \$185,224 | \$8,538 |
| Miscellaneous | \$249,775 | \$104,749 | (\$145,026) | \$55,385 | \$49,364 |
| Total Revenue | \$11,981,000 | \$11,997,071 | \$16,071 | \$11,746,752 | \$250,319 |
| General Fund Cash Balance, January 1 | \$10,947,250 | \$9,423,179 | (\$1,524,071) | \$9,423,179 | \$0 |
| Total Available | \$22,928,250 | \$21,420,250 | (\$1,508,000) | \$21,169,931 | \$250,319 |
| General Fund Expenditures | | | | | |
| Police | \$2,706,173 | \$2,546,819 | (\$159,354) | \$2,573,343 | (\$26,524) |
| County Health District | \$152,659 | \$152,675 | \$16 | \$152,675 | \$0 |
| Community Development | \$490,537 | \$570,380 | \$79,843 | \$599,075 | (\$28,695) |
| Economic Development | \$0 | \$130,438 | \$130,438 | \$201,333 | (\$70,895) |
| Street Trees and ROW | \$172,626 | \$191,208 | \$18,582 | \$219,058 | (\$27,850) |
| RITA Fees | \$253,803 | \$270,569 | \$16,766 | \$250,991 | \$19,578 |
| Mayor & Council | \$121,700 | \$99,375 | (\$22,325) | \$101,047 | (\$1,672) |
| City Solicitor | \$138,411 | \$128,679 | (\$9,732) | \$176,770 | (\$48,091) |
| Administration | \$618,593 | \$727,256 | \$108,663 | \$731,171 | (\$3,915) |
| Finance | \$536,601 | \$506,232 | (\$30,369) | \$550,828 | (\$44,596) |
| Engineering | \$704,543 | \$669,003 | (\$35,540) | \$717,311 | (\$48,308) |
| Public Properties | \$574,823 | \$582,918 | \$8,095 | \$579,710 | \$3,208 |
| Public Works Administration | \$341,892 | \$298,158 | (\$43,734) | \$338,199 | (\$40,041) |
| Transfers and Advances Out | \$5,754,924 | \$4,691,490 | (\$1,063,434) | \$4,595,990 | \$95,500 |
| Total Expenditures | \$12,567,285 | \$11,565,200 | (\$1,002,085) | \$11,787,501 | (\$222,301) |
| Month End General Fund Cash Balance | \$10,360,965 | \$9,855,050 | (\$505,915) | \$9,382,430 | \$472,620 |
| Other Operating Funds: | | | | | |
| <u>Revenue</u> | | | | | |
| Street Maintenance and Repair | \$2,036,856 | \$1,698,439 | (\$338,417) | \$1,636,190 | \$62,250 |
| Cemeteries | \$158,895 | \$165,343 | \$6,448 | \$158,485 | \$6,859 |
| Parks | \$882,823 | \$926,166 | \$43,343 | \$904,682 | \$21,484 |
| Cable TV | \$84,892 | \$239,626 | \$154,734 | \$226,458 | \$13,169 |
| Fire Department | \$925,245 | \$942,094 | \$16,849 | \$920,210 | \$21,884 |
| Emergency Medical Service | \$746,359 | \$785,222 | \$38,863 | \$765,388 | \$19,834 |
| Utilities: | | | | | |
| Water | \$1,126,022 | \$1,136,349 | \$10,327 | \$1,055,924 | \$80,425 |
| Wastewater | \$2,303,019 | \$2,221,191 | (\$81,828) | \$2,174,813 | \$46,378 |
| Electric | \$11,669,740 | \$11,194,083 | (\$475,657) | \$10,933,783 | \$260,300 |
| Stormwater | \$759,121 | \$702,700 | (\$56,421) | \$699,600 | \$3,100 |
| Ellsworth Meadows Golf Course | \$757,128 | \$820,792 | \$63,664 | \$869,054 | (\$48,262) |
| Equipment Reserve (Fleet) | \$512,907 | \$465,074 | (\$47,833) | \$535,490 | (\$70,416) |
| Total Revenues | \$21,963,007 | \$21,297,079 | (\$665,928) | \$20,880,075 | \$417,004 |
| Other Operating Fund Cash Balance, January 1 | \$20,816,625 | \$20,751,870 | (\$64,755) | \$20,751,870 | \$0 |
| Total Available - Other Operating Funds | \$42,779,632 | \$42,048,949 | (\$730,683) | \$41,631,945 | \$417,004 |
| <u>Expenditures</u> | | | | | |
| Street Maintenance and Repair | \$2,033,338 | \$1,840,541 | (\$192,797) | \$1,638,867 | \$201,674 |
| Cemeteries | \$198,861 | \$146,685 | (\$52,176) | \$149,008 | (\$2,323) |
| Parks | \$514,910 | \$629,535 | \$114,625 | \$734,664 | (\$105,129) |
| Cable TV | \$223,777 | \$177,556 | (\$46,221) | \$165,663 | \$11,893 |
| Fire Department | \$778,209 | \$853,332 | \$75,123 | \$1,026,676 | (\$173,344) |
| Emergency Medical Services | \$823,150 | \$793,377 | (\$29,773) | \$763,231 | \$30,146 |
| Utilities: | | | | | |
| Water | \$744,968 | \$854,129 | \$109,161 | \$939,769 | (\$85,640) |
| Wastewater | \$2,663,494 | \$2,714,939 | \$51,445 | \$2,822,404 | (\$107,465) |
| Electric | \$11,423,100 | \$10,870,434 | (\$552,666) | \$11,824,377 | (\$953,943) |
| Stormwater | \$683,550 | \$617,144 | (\$66,406) | \$659,837 | (\$42,693) |
| Ellsworth Meadows Golf Course | \$788,183 | \$791,747 | \$3,564 | \$764,222 | \$27,525 |
| Equipment Reserve (Fleet) | \$1,255,681 | \$715,901 | (\$539,780) | \$789,307 | (\$73,406) |
| Total Expenditures | \$22,131,221 | \$21,005,320 | (\$1,125,901) | \$22,278,025 | (\$1,272,705) |
| Month End Other Operating Funds Cash Balance | \$20,648,411 | \$21,043,629 | \$395,218 | \$19,353,920 | \$1,689,709 |

City of Hudson Bank Report

Banks: 5/3 GENERAL ACCOUNT to YDC Demo Note
As Of: 1/1/2015 to 7/31/2015

Include Inactive Bank Accounts: No

| Bank | Beginning Bal. | MTD Revenue | YTD Revenue | MTD Expense | YTD Expense | YTD Other | Ending Bal. |
|----------------------------------|------------------------|-----------------------|------------------------|-----------------------|------------------------|---------------------|------------------------|
| GENERAL CITY INVESTMENTS | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Broadband Services Note | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$800,000.00 | \$800,000.00 |
| CASH DRAWER/PETTY CASH | \$1,400.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,400.00 |
| LORAIN NATIONAL BANK | \$4,004,813.31 | \$0.00 | \$3,291.89 | \$0.00 | \$0.00 | (\$1,508,105.20) | \$2,500,000.00 |
| DOLLAR BANK CD | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| DEAN MAY | \$1,814.39 | \$0.06 | \$0.48 | \$0.00 | \$0.00 | \$0.00 | \$1,814.87 |
| ELLSWORTH GOLF COURSE | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PRIMARY CHECKING ACCT | \$6,116,010.80 | \$5,856,390.17 | \$34,782,341.01 | \$3,515,311.18 | \$22,515,224.67 | (\$5,273,160.73) | \$13,109,966.41 |
| INVESTMENT POOLED MONIES | \$19,747,812.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$4,154,392.64) | \$15,593,420.12 |
| CD INVESTMENTS | \$8,100,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,500,000.00 | \$9,600,000.00 |
| MORGAN BANK FIRE/EMS SERVICE AWA | \$150,032.71 | \$9.75 | \$69.61 | \$0.00 | \$1,859.47 | \$0.00 | \$148,242.85 |
| First Merit | \$0.00 | \$0.00 | \$0.00 | \$1,185,099.58 | \$8,627,553.37 | \$8,627,553.37 | \$0.00 |
| Note Investment | \$700,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$700,000.00 |
| Grand Total: | \$38,821,883.97 | \$5,856,399.98 | \$34,785,702.99 | \$4,700,410.76 | \$31,144,637.51 | (\$8,105.20) | \$42,454,844.25 |

CITY OF HUDSON
VARIANCE NOTES FOR JULY 2015 FINANCIAL REPORT

REVENUE:

2014 Year-To-Date (YTD) vs. 2015 YTD Actual

Real Property Taxes are \$196,000 higher than 2014 and \$69,000 above the 2015 estimate. This is mainly due to \$110,000 larger advance in July 2015 vs. 2014.

Income Tax revenues are \$263,000 higher in 2015 and \$91,000 above estimate. Through the end of July 2015, Withholding taxes are up 4.8%, Individual taxes are up 10.7% and Net Profit taxes are down 16.5%. Including Parks, Fire, EMS and Hudson Schools, income taxes are up \$382,000 or 3.3%. We assumed at 2% increase over 2014. The decrease in Net Profits taxes are due in part to \$118,000 in refunds issued in 2015.

| | <u>2014</u> | <u>2015</u> | <u>Diff</u> | <u>%</u> |
|-------------------|----------------------|----------------------|-------------------|-------------|
| RITA | | | | |
| Withholding | \$ 7,529,344 | \$ 7,887,762 | \$ 358,418 | 4.8% |
| Individual | \$ 2,568,702 | \$ 2,844,066 | \$ 275,364 | 10.7% |
| Net Profit | \$ 1,281,590 | \$ 1,070,367 | \$ (211,223) | -16.5% |
| | | | | |
| Total RITA | \$ 11,379,636 | \$ 11,802,195 | \$ 422,559 | 3.7% |
| | | | | |
| Refund | \$ 284,894 | \$ 278,820 | \$ (6,074) | -2.1% |
| Feb Muni Tax | \$ 23,009 | \$ 20,855 | \$ (2,154) | -9.4% |
| May Muni Tax | \$ 45,132 | \$ 12,660 | \$ (32,472) | -71.9% |
| | | | | |
| Total All | \$ 11,732,671 | \$ 12,114,530 | \$ 381,859 | 3.3% |

Estate Taxes are \$322,000 lower in 2015 due to the elimination of the tax.

Zoning and Building Fees are up \$36,000 primarily due to \$29,600 in charges paid to the city for our Engineering Department inspection services.

Transfers, Advances and Reimbursements are \$50,000 lower in 2015 primarily due to advances back to the General Fund from Cable TV (\$30,000) and several smaller reimbursements in 2014.

Miscellaneous revenue is \$145,000 lower in 2015 primarily due to \$114,000 income tax revenue sharing receipt from the City of Twinsburg in June 2014.

Street Maintenance & Repair revenue is down \$338,000 compared to 2014 due to \$355,000 reduced transfer into the fund to cover snow removal expense overage for 2015.

Cable TV revenue is \$155,000 higher in 2015 due to the timing of the receipt of the quarterly franchise fee payment from TimeWarner. For the year to date 2015, we are \$8,000 above estimate in franchise fee revenue.

Electric revenue is down \$476,000 compared to 2014 due to reduced customer sales. There is a similar reduction in the cost of power as expected since we pass along the increase or decrease in the cost to our customers.

Ellsworth Meadows revenue is \$64,000 higher due to \$82,000 advance from the General Fund to pay for replacement equipment in 2015. The golf course revenue is \$48,000 below estimate in revenue for the year.

EXPENDITURES:

2014 YTD Actual vs. 2015 YTD Actual

General Fund expenditures decreased \$506,000 through July 2015 as compared to July 2014. The **Police Department** decreased \$159,000 due to \$164,000 purchases of radio and computer equipment in 2014. **Community Development** expenditures increased \$80,000 primarily due to payments for the Comp Plan update and software upgrades. **Economic Development** is included in the General Fund budget rather than a separate fund. Through July 2015, we have spent \$130,000 vs. \$120,000 through July 2014. **Administration** increased \$108,000 primarily due to \$136,000 in tax incentive payments in 2015. **Transfers and Advances Out** decreased \$1,063,000 due to reduced debt service, Sewer and Street Maintenance & Repair Fund transfers.

Street Maintenance & Repair expenditures are \$193,000 lower in 2015 primarily due to \$163,000 decrease in road salt payments; \$24,000 purchase of an asphalt trailer in 2014; \$11,000 decrease in cul de sac snow removal and several other smaller decreases in expenses vs. 2014.

Cemetery expenditures are \$52,000 lower in 2015 due to \$46,000 purchase of replacement excavator in 2014.

Parks expenditures are \$115,000 higher in 2015 due to \$116,000 in playground equipment purchases in 2015.

Cable TV Fund expenditures are \$46,000 lower in 2015 due the \$30,000 advance back to the General Fund and \$8,900 in payments for control room equipment purchases in 2014.

Fire Fund expenditures are \$75,000 higher in 2015 due to \$99,000 in various capital purchases in 2015 including a replacement vehicle for \$24,000.

Water Fund expenditures are \$109,000 higher in 2015 primarily due to \$169,000 in expenditures for the Division St water line project in 2015.

Electric Fund expenditures are \$552,000 lower in 2015 due to a \$305,000 decreased cost of purchased power. The impact of the decreased cost is reflected in the \$476,000 decrease in Electric Fund revenue as the cost of power is passed on to customers. The decrease in the cost of power is normalizing as compared to the decrease in Electric revenue. This reflects the impact of our 3 month rolling average of passing along through the power cost adjustment.

Fleet Fund expenditures are \$540,000 lower in 2015 primarily due to \$508,000 in decreased payments for vehicles in 2015 vs. 2014. In addition, there was a \$62,000 (30%) in YTD 2015 reduced fuel expenditures due in part from the dramatic drop in gas prices.

2015 YTD Actual vs. 2015 Budget

Income tax YTD revenue increased 3.3% over 2014 due to increased withholding and individual tax receipts putting us over the 2% projected increase. General Fund **Zoning and Building** revenue was \$42,000 over estimate due to inspection services as noted above. **Miscellaneous** revenue was \$49,000 over estimate due to the \$47,000 grant from the Summit County land bank in 2015. **Ellsworth Meadows** revenue is \$48,000 below estimate due to poor weather conditions. Ellsworth was \$41,000 below estimate for the month of June. **Fleet** revenue is \$70,000 below estimate due to timing of chargebacks. **General Fund** expenditures were \$222,000 below budget with most departments below budget. **Street Maintenance and Repair Fund** expenditures are \$202,000 over estimated due to the increased cost of snow and ice control from the severe winter weather. The **Electric Fund** expenditures are \$954,000 below estimate due to timing issues discussed above plus lower than budgeted cost of power. Several other funds are lower than estimate for expenses but this will normalize as we move through the year and vacancies are filled and/or budgeted capital items are expensed.

Utility Billing Delinquency Report

| | Aug-14 | Sep-14 | Oct-14 | Nov-14 |
|--|---------------------|---------------------|---------------------|---------------------|
| 30 DAYS - ACTIVE ACCOUNTS | \$50,623.17 | \$17,646.14 | \$24,704.16 | \$44,765.48 |
| 60 DAYS - ACTIVE ACCOUNTS | \$3,263.87 | \$1,839.08 | \$1,368.07 | \$2,189.69 |
| 90 DAYS - ACTIVE ACCOUNTS | \$1,850.12 | \$1,549.75 | \$1,388.17 | \$366.63 |
| ACCOUNTS RECENTLY CLOSED (1) | \$21,339.12 | \$21,141.40 | \$21,824.50 | \$20,731.76 |
| ACCOUNTS CERTIFIED TO THE COUNTY | \$64,842.39 | \$123,356.86 | \$123,356.86 | \$125,937.34 |
| ACCOUNTS SENT TO COLLECTIONS | \$70,691.61 | \$70,334.23 | \$70,434.96 | \$69,039.63 |
| TOTAL UTILITY BILLING DELINQUENT AMOUNT | \$212,610.28 | \$235,867.46 | \$243,076.72 | \$263,030.53 |
| | Dec-14 | Jan-15 | Feb-15 | Mar-15 |
| 30 DAYS - ACTIVE ACCOUNTS | \$33,273.78 | \$30,626.81 | \$34,012.11 | \$33,059.99 |
| 60 DAYS - ACTIVE ACCOUNTS | \$4,200.27 | \$4,753.04 | \$5,561.08 | \$2,995.18 |
| 90 DAYS - ACTIVE ACCOUNTS | \$537.67 | \$1,157.85 | \$1,302.07 | \$1,036.07 |
| ACCOUNTS RECENTLY CLOSED (1) | \$25,997.74 | \$24,807.30 | \$27,159.69 | \$23,536.76 |
| ACCOUNTS CERTIFIED TO THE COUNTY | \$125,937.34 | \$125,937.34 | \$125,937.34 | \$125,937.34 |
| ACCOUNTS SENT TO COLLECTIONS | \$70,288.33 | \$71,633.59 | \$72,071.03 | \$73,836.03 |
| TOTAL UTILITY BILLING DELINQUENT AMOUNT | \$260,235.13 | \$258,915.93 | \$266,043.32 | \$260,401.37 |
| | Apr-15 | May-15 | Jun-15 | Jul-15 |
| 30 DAYS - ACTIVE ACCOUNTS | \$50,992.00 | \$37,038.02 | \$32,436.54 | \$30,992.23 |
| 60 DAYS - ACTIVE ACCOUNTS | \$5,767.73 | \$3,931.58 | \$3,036.63 | \$5,017.00 |
| 90 DAYS - ACTIVE ACCOUNTS | \$729.76 | \$1,358.84 | \$2,488.92 | \$3,790.75 |
| ACCOUNTS RECENTLY CLOSED (1) | \$20,868.00 | \$20,943.30 | \$19,313.64 | \$10,716.87 |
| ACCOUNTS CERTIFIED TO THE COUNTY | \$101,992.67 | \$101,992.67 | \$101,992.67 | \$101,152.15 |
| ACCOUNTS SENT TO COLLECTIONS | \$78,636.69 | \$78,404.18 | \$78,970.25 | \$16,161.63 |
| TOTAL UTILITY BILLING DELINQUENT AMOUNT | \$258,986.85 | \$243,668.59 | \$238,238.65 | \$167,830.63 |

July 2015 Delinquent Account Breakdown

| | \$0 - \$500 | \$500 - \$1,000 | \$1,001 - \$2,000 | >\$2,000 |
|----------------------------------|-------------|-----------------|-------------------|----------|
| <u>Residential</u> | | | | |
| 60 DAYS - ACTIVE ACCOUNTS | 59 | 1 | 2 | 0 |
| 90 DAYS - ACTIVE ACCOUNTS | 19 | 1 | 1 | 0 |
| ACCOUNTS RECENTLY CLOSED | 33 | 5 | 0 | 0 |
| ACCOUNTS CERTIFIED TO THE COUNTY | 70 | 23 | 9 | 0 |
| ACCOUNTS SENT TO COLLECTIONS | 15 | 8 | 2 | 0 |
| <u>Businesses</u> | | | | |
| 60 DAYS - ACTIVE ACCOUNTS | 9 | 1 | 0 | 0 |
| 90 DAYS - ACTIVE ACCOUNTS | 3 | 0 | 0 | 0 |
| ACCOUNTS RECENTLY CLOSED | 1 | 1 | 1 | 0 |
| ACCOUNTS CERTIFIED TO THE COUNTY | 0 | 0 | 0 | 3 |
| ACCOUNTS SENT TO COLLECTIONS | 0 | 0 | 0 | 1 |

TOTAL YEAR TO DATE ACCOUNT WRITE-OFF'S **\$76,436.60 (2)**

In July 2015, we wrote off all accounts that were closed prior to 2014. The collection agency will continue to pursue payment, however, probability of collection on the accounts is remote.

YEAR TO DATE COLLECTION COMPANY RECEIPTS **\$1,568.66**

(1) "ACCOUNTS RECENTLY CLOSED" - accounts that have been closed and City staff is attempting to collect the balance due. If City staff is unable to collect on the account, it is turned over to a collection agency to pursue.

(2) "TOTAL YEAR TO DATE ACCOUNT WRITE-OFF'S" - Include accounts or amounts written off due to uncollectability, bankruptcy, or collection company fees.

BANK RECONCILIATION
July-15

| | |
|--------------------------|----------------|
| FIRST MERIT BANK BAL | 5,656,186.30 ✓ |
| SWEEP | 8,420,000.00 ✓ |
| FIRST MERIT BANK BALANCE | 14,076,186.30 |

ADJUSTMENTS TO BANK

| | |
|--------------------------------------|----------------------|
| DEPOSIT ON STMT-NOT BOOKS-UB | 0.00 |
| SWEEP INTEREST | 0.00 |
| payroll bank rec - outstanding items | (123,868.88) PAYROLL |
| OUTSTANDING CHECKS-FIRST MERIT | (853,454.92) |

DEPOSITS IN TRANSIT

| | |
|-------------------|----------|
| 7/30 GOLF CC | 4,480.05 |
| 7/31 GOLF CC | 3,896.98 |
| 7/31 GOLF DEPOSIT | 2,726.88 |

| | |
|-----------------------------------|---------------|
| TOTAL ADJUSTMENTS TO BANK BALANCE | (966,219.89) |
| ADJUSTED BANK BALANCE | 13,109,966.41 |

| | |
|--------------|---------------|
| BOOK BALANCE | 13,109,966.41 |
| UNRECONCILED | 0.00 |

| | |
|---------------------------------|--------------|
| CDARS-LORAIN NATIONAL BANK | |
| BALANCE PER BANK | 2,500,000.00 |
| MATURITY POSTED FOLLOWING MONTH | 0.00 |
| INTEREST POSTED FOLLOWING MONTH | (8,105.20) |
| CD IN TRANSIT | 0.00 |
| ADJUSTED BANK BALANCE | 2,508,105.20 |

| | |
|--------------|----------------|
| BOOK BALANCE | 2,508,105.20 ✓ |
| UNRECONCILED | 0.00 |

| | |
|-------------------------------------|------------|
| MORGAN BANK FIRE EMS | |
| BALANCE PER BANK | 148,252.92 |
| OUTSTANDING CHECKS | 0.00 |
| CHECKS POSTED THE FOLLOWING MONTH | 0.00 |
| STOP PAYMENT POSTED FOLLOWING MONTH | 0.00 |
| INTEREST POSTED FOLLOWING MONTH | 10.07 |
| ADJUSTED BANK BALANCE | 148,242.85 |

| | |
|--------------|------------|
| BOOK BALANCE | 148,242.85 |
| UNRECONCILED | 0.00 |

| | |
|--------------------------------------|---------------|
| MBS GENERAL INVESTMENTS | |
| BALANCE PER BANK | 15,593,420.12 |
| BANK TRANSFER POSTED FOLLOWING MONTH | 0.00 |
| INTEREST POSTED FOLLOWING MONTH | 0.00 |
| ADJUSTED BANK BALANCE | 15,593,420.12 |

| | |
|--------------|-----------------|
| BOOK BALANCE | 15,593,420.12 ✓ |
| UNRECONCILED | 0.00 |

| | |
|---------------------------------|------------|
| YDC DEMO NOTE | |
| BALANCE PER BANK | 700,000.00 |
| OUTSTANDING CHECKS | 0.00 |
| INTEREST POSTED FOLLOWING MONTH | 0.00 |
| ADJUSTED BANK BALANCE | 700,000.00 |

| | |
|--------------|--------------|
| BOOK BALANCE | 700,000.00 ✓ |
| UNRECONCILED | 0.00 |

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BANK RECONCILIATION
July-15

| | |
|-----------------------------------|----------------|
| MORGAN BANK CD INVESTMENTS | |
| BALANCE PER BANK | 9,600,000.00 |
| POSTING ERROR | 0.00 |
| CD IN TRANSIT | 0.00 |
| INTEREST POSTED FOLLOWING MONTH | 0.00 |
| ADJUSTED BANK BALANCE | 9,600,000.00 |
| BOOK BALANCE | 9,600,000.00 ✓ |
| UNRECONCILED | 0.00 |

| | |
|---------------------------------|--------------|
| BROADBAND SERVICES NOTE | |
| BALANCE PER BANK | 800,000.00 |
| INTEREST POSTED FOLLOWING MONTH | 0.00 |
| ADJUSTED BANK BALANCE | 800,000.00 |
| BOOK BALANCE | 800,000.00 ✓ |
| UNRECONCILED | 0.00 |

| | |
|---|----------|
| MORGAN BANK PASS THROUGH ACCOUNT | |
| BALANCE PER BANK | 2,793.27 |
| OUTSTANDING CHECKS | 0.00 |
| BANK CHECK IN TRANSIT | 2,793.27 |
| INTEREST POSTED FOLLOWING MONTH | 0.00 |
| ADJUSTED BANK BALANCE | 0.00 |
| BOOK BALANCE | 0.00 |
| UNRECONCILED | 0.00 |

| | |
|-----------------------------|-----------------|
| CASH/CHANGE DRAWERS | 1,400.00 |
| FIRST MERIT DEAN MAY | 1,814.87 |
| TOTAL BOOK BALANCE | 42,462,949.45 |
| TOTAL BANK BALANCE | 42,462,949.45 ✓ |
| UNRECONCILED | 0.00 |

Jan
8/10/15