

AMERICAN MUNICIPAL POWER (AMP) UTILITY SHEILD (IGS) REVIEW

As AMP began to look at providing utility protection services to member communities their first step was to identify companies that provide such services our region. These companies included the following:

Utility Shield, Utility Partners of America, Home Services, Extra Services Protection, Dominion Energy Services, and Due Energy Services.

Based on the scope of coverage and price points, AMP narrowed their potential providers down to two. Ultimately IGS presented a more comprehensive coverage package offering more options for the customer at a better competitive price. The table below depicts the initial comparison summary. Amp Staff recommended to the AMP board that the program be awarded to IGS Utility Shield.

	IGS Utility Shield	Utility Service Partners
In Home HVAC	\$ 22.95	n/a
Total Inside ULP	\$ 7.50	\$ 10.49
Total Outside ULP	\$ 7.50	\$ 13.50
Total- all products	\$ 34.95	\$ 24.00