



PUBLIC WORKS • 1769 Georgetown Road • Hudson, Ohio 44236 • (330) 342-1750

## MEMORANDUM

Date: November 25, 2020 (revised December 15, 2020)  
To: Frank J. Comeriato, Assistant City Manager - Operations  
Cc:  
From: Kevin Powell, Asst. Public Works Director  
Re: EXHIBIT “A” 2021 - Contracts for Competitive Bidding

### EXHIBIT “A” 2021 - Utility Materials / Supplies Purchases and Services for HPP and Velocity Broadband

Detail of products/services/contracts  
Exceeding \$25,000 annually

<u>Material Type</u>	<u>Budget</u>	<u>Budget Area</u>
Fiber Optic/Broadband Supplies, Materials, Services and Equipment	\$100,000 *	Velocity Broadband
City communications network, fiber optic, SCADA, substations	\$75,000	HPP
69 KV Pole Line Replacement	\$30,000	HPP
Streetlight LED conversions	\$75,000	HPP
Water Plant PHM Switch	\$25,000	HPP
Inventory – poles, transformers, wiring, switch cabinets, meters, conduit, etc.	\$225,000	HPP

\* Monies available between both VBB Capital and Enterprise Fund.

**Materials Note:** The price of the materials used in the manufacturing of wiring, transformers, poles and fiberglass, which also includes the materials needed for the above projects, is greatly affected by the volatility of market prices on petroleum and precious metals (copper and aluminum). Consequently, vendors will only hold their prices firm for 7 days, at the most. When items are needed, management compares prices from a number of vendors and orders materials from the lowest priced vendor prior, to entering into purchase arrangements. These items are purchased on an “as-needed basis” for various scheduled replacement projects. Due to the nature of the space at our storage facilities, large amounts of inventory are not kept on site. Over a year’s time, the amount sent to any given vendor may exceed \$25,000. Finance request we inform Council of this situation and receive permission to purchase.