



City of Hudson, Ohio

Staff Report With Text

File #: 17-159 **Version:** 1 **Name:**

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File created: 10/4/2017 **In control:** City Council

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Title: A RESOLUTION AUTHORIZING THE CITY MANAGER TO ENTER INTO A CONTRACT FOR THE PURCHASE OF ROAD SALT THROUGH THE COMMUNITY UNIVERSITY EDUCATION ("C.U.E.") PURCHASING ASSOCIATION PROGRAM FOR THE 2017-2018 WINTER SEASON.
Executive Summary: The Public Works Department budgets annually for the purchase of road salt for de-icing city streets for winter traffic safety. The Public Works Department seeks City Council approval to purchase road salt from the vendor Cargill Incorporated participating in the CUE (Community, University and Education Purchasing Association).

Sponsors: David A. Basil

Indexes: Public Works - Services

Code sections:

Attachments: 1. Resolution No. 16-190, passed 12-6-16, 2. 2017-2018 CUE Road Salt Bid Tab, 3. Resolution No. 17-159

Date	Ver.	Action By	Action	Result
10/17/2017	1	City Council	approved on the consent agenda	Pass

A RESOLUTION AUTHORIZING THE CITY MANAGER TO ENTER INTO A CONTRACT FOR THE PURCHASE OF ROAD SALT THROUGH THE COMMUNITY UNIVERSITY EDUCATION ("C.U.E.") PURCHASING ASSOCIATION PROGRAM FOR THE 2017-2018 WINTER SEASON.

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Legislative History

Resolution #16-190 authorized staff to advertise for goods and services including road salt purchases.

Purpose & Explanation

Rather than bid on an annual basis for road salt, the City of Hudson has historically taken advantage of the Community, University and Education (C.U.E.) cooperative purchase program for the procurement of road salt. By participating in the CUE purchasing program the City has the potential to realize a cost savings for the purchase of bulk road salt.

The attached bid tabulation shows the low bid CUE bulk road salt pricing for the 2017-2018 winter season. The low bid is \$48.47 per ton for delivered bulk road salt with Cargill Incorporated. We expect our winter season road salt use to be 9,000 tons. We would estimate potential expenditures for road salt purchases to total

\$436,230 depending on the severity of the winter season.

Timing Considerations

Upon City Council approval staff will execute the road salt purchase contract.

Fiscal Impact

☒ Currently Budgeted
☐ Supplemental Appropriation Required
☐ Appropriation Not Required.

Suggested Action

Staff recommends City Council approve the resolution to allow the City Manager to enter into a contract for road salt purchase with CUE vendor Cargill Incorporated, 24950 Country Club Blvd, Suite 450, North Olmsted, OH 44070, at the unit price of \$48.47 per ton.

Submitted by,

Jane Howington, City Manager
Frank J. Comeriato, Jr., Assistant City Manager - Operations
Eric Hutchinson, Assistant Public Works Director - Services