



# City of Hudson, Ohio

## Staff Report With Text

**File #:** 17-160      **Version:** 1      **Name:**

**Type:** Resolution      **Status:** Passed

**File created:** 10/4/2017      **In control:** City Council

**On agenda:** 10/17/2017      **Final action:** 10/17/2017

**Title:** A RESOLUTION AUTHORIZING THE CITY MANAGER TO PURCHASE ROAD SALT CONVEYANCE SERVICES FOR THE 2017-2018 WINTER SEASON.  
Executive Summary: Each year the Public Works Department solicits prices for the conveying of delivered road salt into the City salt dome. Staff wishes to award the salt conveying contract for the 2017-2018 winter season.

**Sponsors:** David A. Basil

**Indexes:** Public Works - Services

**Code sections:**

**Attachments:** 1. Resolution No. 16-190, passed 12-6-16, 2. 2017-2018 Conveyor T BID TAB, 3. Resolution No. 17-160

Date	Ver.	Action By	Action	Result
10/17/2017	1	City Council	approved on the consent agenda	Pass

### A RESOLUTION AUTHORIZING THE CITY MANAGER TO PURCHASE ROAD SALT CONVEYANCE SERVICES FOR THE 2017-2018 WINTER SEASON.

**Executive Summary:** Each year the Public Works Department solicits prices for the conveying of delivered road salt into the City salt dome. Staff wishes to award the salt conveying contract for the 2017-2018 winter season.

### Legislative History

Resolution 16-190 authorized permission to advertise for goods and services including road salt conveyance services.

### Purpose & Explanation

The City will use an estimated 9,000 tons of road salt this season in carrying out the snow and ice control program. The Public Works Department has received road salt conveyance quotes from both Community, University and Education (CUE) public purchasing program vendor Cargill Incorporated, and Kolenz Transport, Inc. to convey bulk road salt into the salt dome. Below is a price breakdown comparison. The annual budget for road salt conveying services is \$35,000.

Vendor 1: Conveyed by CUE vendor, Cargill Incorporated: \$4.00/ton

Vendor 2: Conveyed by Kolenz: \$3.30/ton (net savings over Vendor 1 = \$0.70/ton x 9,000 tons = \$6,300)

### Timing Considerations

Upon City Council approval, the Public Works Staff will execute the purchase agreement for contract road salt conveying services for the 2017-2018 winter season.

### Fiscal Impact

☒ Currently Budgeted  
☐ Supplemental Appropriation Required  
☐ Appropriation Not Required.

### Suggested Action

Based on submitted unit pricing for the 2017 - 2018 snow season, staff recommends that City Council authorize the City Manager to enter into a contract for bulk road salt conveying services with Kolenz Transport, Inc., 3566 State Road-Suite 3, Cuyahoga Falls, OH 44223, at the unit price of \$3.30 per ton.

### Submitted by,

Jane Howington, City Manager  
Frank J. Comeriato, Jr., Assistant City Manager - Operations  
Eric Hutchinson, Assistant Public Works Director - Services