



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-492374-45149.670JC

Issued: 08/11/2023

Quote Expiration: 07/15/2023

Estimated Contract Start Date: 02/01/2024

Account Number: 113013

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Business;Delivery;Invoice-36 S Oviatt St 36 S Oviatt St Hudson, OH 44236-3002 USA	Hudson Police Dept - OH 36 S Oviatt St Hudson OH 44236-3002 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Joslyn Camacho Phone: Email: jcamacho@axon.com Fax:	Kevin Gahagan Phone: (330) 342-1800 Email: kgahagan@hudson.oh.us Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$149,772.59
ESTIMATED TOTAL W/ TAX	\$149,772.59

Discount Summary

Average Savings Per Year	\$4,036.20
TOTAL SAVINGS	\$20,181.00

Payment Summary

Date	Subtotal	Tax	Total
Jan 2024	\$29,954.51	\$0.00	\$29,954.51
Jan 2025	\$29,954.52	\$0.00	\$29,954.52
Jan 2026	\$29,954.52	\$0.00	\$29,954.52
Jan 2027	\$29,954.52	\$0.00	\$29,954.52
Jan 2028	\$29,954.52	\$0.00	\$29,954.52
Total	\$149,772.59	\$0.00	\$149,772.59

Quote Unbundled Price:	\$169,953.59
Quote List Price:	\$154,077.59
Quote Subtotal:	\$149,772.59

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
T7Cert	TASER 7 Certification Bundle	35	60	\$77.97	\$70.41	\$68.36	\$143,556.00	\$0.00	\$143,556.00
A la Carte Hardware									
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1			\$11.32	\$11.32	\$11.32	\$0.00	\$11.32
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1			\$43.90	\$43.90	\$43.90	\$0.00	\$43.90
20018	TASER BATTERY PACK, TACTICAL	4			\$98.10	\$98.10	\$392.40	\$0.00	\$392.40
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1			\$855.25	\$855.25	\$855.25	\$0.00	\$855.25
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	35			\$40.25	\$40.25	\$1,408.75	\$0.00	\$1,408.75
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	35			\$40.25	\$40.25	\$1,408.75	\$0.00	\$1,408.75
74200	TASER 6-BAY DOCK AND CORE	1			\$1,624.35	\$1,624.35	\$1,624.35	\$0.00	\$1,624.35
A la Carte Warranties									
80374	EXT WARRANTY, TASER 7 BATTERY PACK	4	49		\$0.51	\$0.51	\$99.96	\$0.00	\$99.96
80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	49		\$7.59	\$7.59	\$371.91	\$0.00	\$371.91
Total							\$149,772.59	\$0.00	\$149,772.59

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
TASER 7 Certification Bundle	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	35	01/01/2024
TASER 7 Certification Bundle	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	1	01/01/2024
TASER 7 Certification Bundle	20018	TASER BATTERY PACK, TACTICAL	42	01/01/2024
TASER 7 Certification Bundle	20160	TASER 7 HOLSTER - SAFARILAND, RH+CARD CARRIER	35	01/01/2024
TASER 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	105	01/01/2024
TASER 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	70	01/01/2024
TASER 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	105	01/01/2024
TASER 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	70	01/01/2024
TASER 7 Certification Bundle	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	70	01/01/2024
TASER 7 Certification Bundle	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	70	01/01/2024
TASER 7 Certification Bundle	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	35	01/01/2024
TASER 7 Certification Bundle	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	35	01/01/2024
TASER 7 Certification Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	01/01/2024
TASER 7 Certification Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	01/01/2024
TASER 7 Certification Bundle	74200	TASER 6-BAY DOCK AND CORE	1	01/01/2024
TASER 7 Certification Bundle	80087	TASER TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	01/01/2024
TASER 7 Certification Bundle	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	01/01/2024
A la Carte	20018	TASER BATTERY PACK, TACTICAL	4	01/01/2024
A la Carte	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	01/01/2024
A la Carte	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	35	01/01/2024
A la Carte	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	35	01/01/2024
A la Carte	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	01/01/2024
A la Carte	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	01/01/2024
A la Carte	74200	TASER 6-BAY DOCK AND CORE	1	01/01/2024
TASER 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	70	01/01/2025
TASER 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	70	01/01/2025
TASER 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	70	01/01/2026
TASER 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	70	01/01/2026
TASER 7 Certification Bundle	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	70	01/01/2026
TASER 7 Certification Bundle	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	70	01/01/2026
TASER 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	70	01/01/2027
TASER 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	70	01/01/2027
TASER 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	70	01/01/2028
TASER 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	70	01/01/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
TASER 7 Certification Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	35	02/01/2024	01/31/2029
TASER 7 Certification Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	1	02/01/2024	01/31/2029

Services

Bundle	Item	Description	QTY
TASER 7 Certification Bundle	20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM	35

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
TASER 7 Certification Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	42	01/01/2025	01/31/2029
TASER 7 Certification Bundle	80395	EXT WARRANTY, TASER 7 HANDLE	35	01/01/2025	01/31/2029
TASER 7 Certification Bundle	80395	EXT WARRANTY, TASER 7 HANDLE	1	01/01/2025	01/31/2029
TASER 7 Certification Bundle	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	01/01/2025	01/31/2029
A la Carte	80374	EXT WARRANTY, TASER 7 BATTERY PACK	4	01/01/2025	01/31/2029
A la Carte	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	01/01/2025	01/31/2029

Payment Details

Jan 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	20018	TASER BATTERY PACK, TACTICAL	4	\$78.48	\$0.00	\$78.48
Year 1	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	\$171.05	\$0.00	\$171.05
Year 1	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	35	\$281.75	\$0.00	\$281.75
Year 1	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	35	\$281.75	\$0.00	\$281.75
Year 1	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	\$8.78	\$0.00	\$8.78
Year 1	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	\$2.26	\$0.00	\$2.26
Year 1	74200	TASER 6-BAY DOCK AND CORE	1	\$324.87	\$0.00	\$324.87
Year 1	80374	EXT WARRANTY, TASER 7 BATTERY PACK	4	\$19.99	\$0.00	\$19.99
Year 1	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	\$74.38	\$0.00	\$74.38
Year 1	T7Cert	TASER 7 Certification Bundle	35	\$28,711.20	\$0.00	\$28,711.20
Total				\$29,954.51	\$0.00	\$29,954.51

Jan 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	20018	TASER BATTERY PACK, TACTICAL	4	\$78.48	\$0.00	\$78.48
Year 2	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	\$171.05	\$0.00	\$171.05
Year 2	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	35	\$281.75	\$0.00	\$281.75
Year 2	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	35	\$281.75	\$0.00	\$281.75
Year 2	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	\$8.78	\$0.00	\$8.78
Year 2	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	\$2.26	\$0.00	\$2.26
Year 2	74200	TASER 6-BAY DOCK AND CORE	1	\$324.87	\$0.00	\$324.87
Year 2	80374	EXT WARRANTY, TASER 7 BATTERY PACK	4	\$19.99	\$0.00	\$19.99
Year 2	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	\$74.38	\$0.00	\$74.38
Year 2	T7Cert	TASER 7 Certification Bundle	35	\$28,711.21	\$0.00	\$28,711.21
Total				\$29,954.52	\$0.00	\$29,954.52

Jan 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	20018	TASER BATTERY PACK, TACTICAL	4	\$78.48	\$0.00	\$78.48
Year 3	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	\$171.05	\$0.00	\$171.05
Year 3	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	35	\$281.75	\$0.00	\$281.75
Year 3	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	35	\$281.75	\$0.00	\$281.75
Year 3	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	\$8.78	\$0.00	\$8.78
Year 3	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	\$2.26	\$0.00	\$2.26
Year 3	74200	TASER 6-BAY DOCK AND CORE	1	\$324.87	\$0.00	\$324.87
Year 3	80374	EXT WARRANTY, TASER 7 BATTERY PACK	4	\$19.99	\$0.00	\$19.99
Year 3	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	\$74.38	\$0.00	\$74.38
Year 3	T7Cert	TASER 7 Certification Bundle	35	\$28,711.21	\$0.00	\$28,711.21
Total				\$29,954.52	\$0.00	\$29,954.52

Jan 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	20018	TASER BATTERY PACK, TACTICAL	4	\$78.48	\$0.00	\$78.48
Year 4	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	\$171.05	\$0.00	\$171.05
Year 4	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	35	\$281.75	\$0.00	\$281.75
Year 4	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	35	\$281.75	\$0.00	\$281.75
Year 4	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	\$8.78	\$0.00	\$8.78
Year 4	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	\$2.26	\$0.00	\$2.26
Year 4	74200	TASER 6-BAY DOCK AND CORE	1	\$324.87	\$0.00	\$324.87
Year 4	80374	EXT WARRANTY, TASER 7 BATTERY PACK	4	\$19.99	\$0.00	\$19.99
Year 4	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	\$74.38	\$0.00	\$74.38
Year 4	T7Cert	TASER 7 Certification Bundle	35	\$28,711.21	\$0.00	\$28,711.21
Total				\$29,954.52	\$0.00	\$29,954.52

Jan 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	20018	TASER BATTERY PACK, TACTICAL	4	\$78.48	\$0.00	\$78.48
Year 5	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	\$171.05	\$0.00	\$171.05
Year 5	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	35	\$281.75	\$0.00	\$281.75
Year 5	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	35	\$281.75	\$0.00	\$281.75
Year 5	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	\$8.78	\$0.00	\$8.78
Year 5	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	\$2.26	\$0.00	\$2.26
Year 5	74200	TASER 6-BAY DOCK AND CORE	1	\$324.87	\$0.00	\$324.87
Year 5	80374	EXT WARRANTY, TASER 7 BATTERY PACK	4	\$19.99	\$0.00	\$19.99
Year 5	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	\$74.38	\$0.00	\$74.38
Year 5	T7Cert	TASER 7 Certification Bundle	35	\$28,711.21	\$0.00	\$28,711.21
Total				\$29,954.52	\$0.00	\$29,954.52

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Sourcwell Contract #010720-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

8/11/2023

